



**OUR LEADERSHIP**



**OUR VISION**



**OUR WORK**



**OUR LOCATIONS**



**OUR PARTNERS**



**OUR SUPPORTERS**



**OUR FINANCIALS**





## HISTORIC MILESTONES AND A FUTURE OF JUSTICE

2019 was a big year for San Francisco AIDS Foundation, and more importantly, for the communities we serve.

According to the San Francisco Department of Public Health, San Francisco has achieved an incredible 50% decline in new HIV diagnoses over the last five years—only 197 people were diagnosed with HIV in 2018, the most recent year data is available. This milestone is especially significant when considering that the number of new HIV diagnoses nationally has shown no decline over the same time period.

We are proud of San Francisco AIDS Foundation's contribution to this historic milestone, made possible by our deep commitment to prioritizing community needs. That commitment is outlined in detail in [the new strategic plan](#) we released in 2019, which serves as a roadmap for the next five years of impact.

The centerpiece of our strategic plan is a focus on health justice, the belief that every person should have the economic, social and political power they need to make decisions about their bodies and their health. Orienting our work toward health justice means understanding that what public health calls "disparities in HIV incidence and prevalence" are illuminations of injustice. And, calling injustice out into the light is long overdue.

The fight to end AIDS has never just been a public health issue; it is and always has been a social justice issue. To achieve our vision of health justice, everyone must have and be able to enjoy the same rights. Rights like health care, housing and freedom from discrimination. In order to end the AIDS epidemic, we must fight to undo the systems of oppression that impact individual and community health and well-being.

As you will read in the following report, our services, advocacy, and partnership efforts are growing in scope and impact. In 2019, we provided sexual health and substance use services to more than 25,000 people with a focus on expanding access and utilization by people of color and other members of priority communities. We successfully passed legislation in Sacramento that will make PrEP easier to access and we advocated for people who use methamphetamines at City Hall. We deepened partnerships, and built new ones, as we prepare for the Bay Area to host the 23rd International AIDS Conference, AIDS 2020, this coming July.

These accomplishments would not be possible without you—our collaborators, volunteers, and donors—who have made vital contributions towards our vision of the future. We look forward to deepening our work together in the years ahead as there is much to be excited about on the horizon.

Thank you for your support and partnership. Together, we will prove that anything is possible when we act together. Even ending AIDS.

With gratitude,

Joe Hollendonner, CEO  
Matthew Marquis, Chair, Board of Directors



## OUR BOARD OF DIRECTORS

### **Peter Borkon**

Partner and Co-Director of  
Institutional Investor Relations  
Bleichmar Fonti & Auld LLP

### **Keri Brooke**

SVP Marketing  
Salesforce Quip

### **Douglas Brooks**

Executive Director  
Community Engagement  
Gilead

### **Christopher Cowen**

Managing Director  
Bank of America Merrill Lynch

### **Mike Dillon**

Chief Diversity & Inclusion Officer  
PwC

### **Frank Duff**

### **Kenneth Edwards**

Therapist  
Kconnect Psychotherapy

### **Ferd Garcia (Secretary)**

Financial Advisor  
Woodbury Financial

### **Zoë Harris Lazarre**

Director, Strategy & Business Operations  
Customer Engagement Field Team  
Genentech

### **Philip Hodges**

Managing Director  
BlackRock

### **Steven Huang**

Realtor  
Ascend Real Estate

### **Michael Kinsley**

Principal Software Engineer  
Splunk, Inc.

### **Sean Livingston**

Executive Director & Senior Client Advisor  
J.P. Morgan Private Bank

### **Roscoe Mapps**

Vice President, External Affairs  
San Francisco Giants

### **Matthew Marquis (Chair)**

Vice President, Intellectual Property  
VMware Inc.

### **Manny Nungaray**

Executive Director  
Development & Campaign Operations  
San Francisco State University

### **James Pincow**

Vice President & Senior Counsel  
First Republic Bank

### **Dana Pizzuti, MD**

Senior Vice President  
Development Operations  
Ascendis Pharma

### **Fredo Silva**

Partner  
Morrison & Foerster LLP

### **William Vastardis**

Restaurant & Bar Owner/Retired  
Financial Services Executive

### **Maureen Watson**

Chief Product Officer  
Madison Reed

### **Dora Wong**

Director, Public Affairs & Communications  
The Coca-Cola Company  
North America Group





## LEADERSHIP TEAM

**Joe Hollendoner, MSW**  
Chief Executive Officer

**Lara Brooks**  
Chief Program Officer

**Kevin Rogers**  
Chief Financial Officer

**Russell Roybal**  
Chief Advancement Officer

**Greg Sroda**  
Chief Operating Officer

**Nathaniel Anderson**  
Facilities Director

**Janessa Broussard RN, MSN, AGNP-C**  
Director of Clinical Services

**Ben Cabangun, MA**  
Vice President  
Program Administration & Operations

**Chris Damon**  
Controller

**Mike Discepola, MA**  
Vice President  
Behavioral & Substance Use Health

**Peita Dixon**  
Director of Development

**Tracy Evans, MBA**  
Director, AIDS/LifeCycle

**Ro Giuliano, MS**  
Director of Syringe Access Services  
Programs & Operations

**Andrew Hattori, MBA**  
Senior Director  
Marketing & Communications

**Jen Hecht, MPH**  
Senior Director  
Program Strategy & Evaluation

**Ernest Hopkins**  
Senior Strategist & Advisor

**Julie Lifshay, MPH, PhD**  
Director, Housing, Aging & Retention in Care

**Courtney Mulhern-Pearson, MPH**  
Vice President, Policy

**Joshua O'Neal, MA**  
Director of Sexual Health Services

**Jody Schaffer, MS**  
Director, Volunteer Services

**Kashi Senthilnatha**  
Director, Information Technology

**Helen Waishkey**  
Compliance Director/Privacy Officer  
340B Administrator

**Larry Zapatka, MBA, MPA**  
Director, Budget & Contracts



## OUR VISION

San Francisco AIDS Foundation envisions a future where health justice is achieved for all people living with or at risk for HIV. Ultimately, San Francisco AIDS Foundation strives for a day when race is not a barrier to health and wellness, substance use is not stigmatized, HIV status does not determine the quality of one's life, and HIV transmission is eliminated.

Our mission is to promote health, wellness, and social justice for communities most impacted by HIV, through sexual health and substance use services, advocacy, and community partnerships.

In 2019, we launched a five-year strategic plan that describes how we will align our human and financial resources to the following strategic priorities, with a focus on ensuring equitable access and utilization by people of color and other priority communities.

- 1** Maintain, expand and pilot HIV, hepatitis C, and STI prevention and treatment, and other sexual health services to ensure equitable access and utilization by people of color.
- 2** Maintain, expand and pilot substance use services, syringe access, and overdose prevention efforts including establishing safer injection sites.
- 3** In partnership, create a comprehensive network of health and wellness services for people over the age of 50 who are living with HIV.

For more about our strategic plan, please visit [sfaf.org/about-us/our-mission](https://sfaf.org/about-us/our-mission).





## OUR WORK

In 2019, we launched a five-year strategic plan that realigns our work across three strategic priority areas in an effort to focus on and rise above new challenges. Our vision of achieving health justice requires us to confront systemic obstacles that have been in place and unacknowledged for too long.

Data released by the San Francisco Department of Public Health underscore local progress toward ending the HIV epidemic but also show persistent health disparities related to new HIV infections and access to HIV treatment.

Disparities continue to be especially pronounced within communities of color, people experiencing poverty and homelessness, transgender and non-binary individuals and people who use drugs and alcohol.

Our work promotes health, wellness, and social justice for communities most impacted by HIV, through sexual health and substance use services, advocacy, and community partnerships. In 2019, more than 25,000 people accessed our programs and services.

### Sexual Health

### Substance & Behavioral Health

### Long-term Survivors



## SEXUAL HEALTH

Providing non-stigmatizing and sex-positive care is what our sexual health services are known for. In 2019, we served more people than ever.

We expanded our efforts to engage individuals newly diagnosed with HIV in same-day care and to provide individuals with interim HIV care support when barriers arise. In order to provide clients with a seamless connection to HIV prevention and care services, we integrated our PrEP navigation, HIV navigation, and Positive Force teams. Integrating these teams with social support groups like the DREAM Project and TransLife ensures that these social support groups support retention in care. In 2019, our clinical team also began providing more gender-affirming care for trans and non-binary individuals through our locations.

We celebrated a big win in Sacramento last year with the passage of Senate Bill 159, a new law that will allow pharmacists to dispense PrEP and PEP, and prohibit insurance companies from requiring pre-authorizations that limit access to these effective HIV prevention tools.

In 2019, we also worked to develop and sustain partnerships to expand the availability of sexual health services in the region. Our support of AIDS 2020, the 23rd International AIDS Conference, has fostered relationships with organizations across the Bay Area which will lead to collaboration in the years ahead.

**18,124 HIV tests** were provided at all sites, an increase of **15%** from the prior year.

**313** individuals were engaged in **HIV linkage to care services**.

**48** people were **diagnosed with HIV** at one of our testing sites.

**27%** more Black clients and **31%** more Latinx clients were actively receiving **PrEP** through San Francisco AIDS Foundation.



## SUBSTANCE & BEHAVIORAL HEALTH

Substance use is one of many factors impacting HIV risk, and people living with HIV who inject drugs have the lowest viral suppression rate of any transmission category.

Our substance and behavioral health services are based on principles of harm reduction. We work in partnership with clients who use crystal meth, cocaine, heroin, fentanyl, alcohol and other drugs to help them create the goals that make sense in their lives.

In 2019, we served as active members of San Francisco Mayor London Breed's Task Force on Methamphetamines that produced recommendations shaping the city's response to rising use and overdose rates. Our contingency management program, called PROP, was mentioned as a model for people who are seeking to reduce or stop meth use. Since it's founding, PROP was a place for gay and bi men to get support, but in 2019, the program expanded to allow others to benefit from this service at the Harm Reduction Center.

We also grew our Hep C Wellness program, providing much-needed treatment and support to people living with hepatitis C, many of whom have been denied treatment because of their substance use.

**6,832** doses of the life-saving opioid overdose reversal medication **naloxone** were distributed.

**1,052 overdose reversals** reported.

**97%** of **Stonewall Project** participants reported that the program helped them reach their harm reduction goals.

**51** people completed hepatitis C treatment and **were cured**.

**9** weekly mobile syringe and health **service sites**.





## LONG-TERM SURVIVORS

Long-term survivors face challenges that constitute an emerging public health crisis just as severe as HIV in the 1980s and '90s. The public health system has failed this generation once, and we will not let this community down again.

We provide sexual health and substance use services as well as social support programming for people living with HIV over the age of 50. We're establishing case management and other behavioral health services for long-term survivors to help keep them in ongoing HIV care that helps them maintain viral suppression ensuring better health outcomes. We also manage the disbursement of rental subsidies to people living with HIV during a time of unprecedented housing instability in San Francisco. Our two Centers of Excellence work with clients who have co-occurring HIV, mental health, and/or substance use diagnoses to provide intensive medical case management and other supportive services to improve viral suppression.

Demand for social support programming for long-term survivors has grown steadily since we piloted the first Elizabeth Taylor 50-Plus Network group six years ago. In 2019, we began designing case management services for 50-Plus and Black Brothers Esteem members so that long-term survivors who come to us for help can receive support related to their health, housing, and basic needs.

**534** Elizabeth Taylor 50-Plus Network and  
**245** Black Brothers Esteem members  
engaged in **social support programming**.

**23%** of SFAF clients were  
**over age 50** in 2019.

**353** individuals living with HIV  
**received support to stay housed**  
through our housing program.



## OUR LOCATIONS

We provide services through three main sites in SoMa, Mid-Market/Tenderloin, and the Castro neighborhoods, through our mobile testing unit, and in several pop-up sites around San Francisco.

### Strut

### 6th Street Harm Reduction Center

### 1035 Market Street

### Mobile Testing Unit

### Mobile Syringe & Health Service Sites





## STRUT

Strut, our health and wellness center in the Castro, provides a center for sexual health services, substance and behavioral health groups and 1-on-1 counseling, social support programs and community events.



## 6TH STREET HARM REDUCTION CENTER

At the 6th Street Harm Reduction Center in the SoMa/Tenderloin neighborhood, community members can participate in drop-in programming and groups, health assessments and counseling, sexual health services and navigation, including HCV treatment. Sterile syringes are available at the Harm Reduction Center which also serves as the main location for proper disposal and collection.





## 1035 MARKET STREET

Our main office at 1035 Market Street is home to several social support activities, sexual health services, substance, and behavioral health programming, as well as our policy, operations, finance, marketing, and fundraising teams.



## MOBILE TESTING UNIT

Offering sexual health services aboard the mobile testing unit lowers barriers to health care by extending outside traditional business hours in locations not served by brick-and-mortar clinics. Our mobile testing unit visits parks, bars, schools, and community centers around San Francisco. With mobile testing, our teams are able to reach members of our priority communities and build partnerships with other community organizations.





## MOBILE SYRINGE & HEALTH SERVICE SITES

One of the main principles of harm reduction is providing low-threshold, compassionate services that “meet people where they are at” without judgment. Our mobile syringe health service sites allow us to do just that: Our teams operate in a dozen different sites throughout the community at various times during the week.

Our Syringe Pick Up Crew works to keep San Francisco safer for everyone by picking up improperly discarded syringes from neighborhoods across San Francisco.



## OUR PARTNERS

We are stronger together. Working alongside dozens of community partners who share our goals, we are able to broaden the impact in our communities. The impact of our work would not be possible without collaborations with these partners.

Access Support Network  
 AGUILAS  
 AIDS Emergency Fund  
 AIDS Foundation of Chicago  
 AIDS Institute  
 AIDS Legal Referral Panel  
 AIDS United  
 Alameda Point Collaborative  
 Alliance Health Project  
 AmFAR  
 APLA Health  
 Asian Pacific Islander Equality Northern California  
 Baker Places, Inc.  
 Bay Area Legal Aid  
 Behavioral Health Access Center  
 The Billys Foundation  
 Black AIDS Institute  
 Brilliant Corners  
 California Association of Free and Charitable Clinics  
 California HIV/AIDS Research Program  
 California State Office of AIDS  
 Carnaval San Francisco—Health Pavilion  
 Castro Cares  
 Castro Community Business District  
 Castro Country Club  
 Castro Merchants (MUMC)  
 Catholic Charities  
 Center for Health Law and Policy Innovation  
 Center for Strategic & International Studies  
 Centers for Disease Control and Prevention  
 César E. Chávez Institute  
 Ciencias de la Salud  
 City of Refuge  
 Clínica Martín-Baró  
 Coalition on Homelessness  
 Communities Advocating Emergency AIDS Relief (CAEAR) Coalition  
 Community Housing Partnership  
 Compass Family Services  
 Covered California  
 CPEHN  
 Desert AIDS Project  
 Dignity Fund Coalition  
 Dolores Street Community Services  
 DOPE Project  
 Drug Policy Alliance  
 East Bay Advancing Care  
 EBAC  
 EFNIS  
 El/La Para TransLatinas  
 End AIDS Now Coalition  
 Essential Access Health  
 Family Caregiver Alliance  
 Frameline  
 Gay Asian Pacific Alliance Foundation (GAPA)  
 Getting to Zero  
 GLIDE  
 Grand Ducal Council of San Francisco  
 Gubbio Project  
 Habitat for Humanity  
 Harm Reduction Coalition  
 Harm Reduction Therapy Center  
 HealthRIGHT 360  
 HIV Story Project  
 HIV/AIDS Provider Network (HAPN)  
 HIVMA  
 Homeless Advocacy Project  
 Homeless Youth Alliance  
 Horizons Unlimited  
 Hospitality House  
 Housing Works  
 Human Rights Campaign  
 Independent Living Resource Center of San Francisco  
 Instituto Familiar de la Raza  
 Kaiser Family Foundation  
 La Casa de las Madres  
 La Clínica de la Raza  
 Larkin Street Youth Services  
 The LGBT Asylum Project  
 The Los Angeles LGBT Center  
 Lutheran Social Services  
 Lyon-Martin Health Services  
 LYRIC  
 Maitri-Compassionate Care  
 Mission Graduates  
 Mission Neighborhood Health Center  
 Mission Neighborhood Resource Center  
 MPact  
 Multicultural AIDS Coalition of Boston  
 NASTAD  
 National AIDS Housing Coalition  
 National AIDS Memorial Grove  
 National Black Gay Men's Advocacy Coalition  
 National Black Women's HIV/AIDS Network  
 National Health Law Program, Los Angeles  
 National Institute on Drug Abuse  
 Native American Health Center





## Our Supporters, continued

NMAC  
 The Northern California Dr. Martin Luther King, Jr.  
 Community Foundation (NorcalMLK)  
 O'Neill Center for Policy, Georgetown Law Center  
 Oakland LGBTQ Community Center  
 On Lok Lifeways  
 Openhouse  
 Our Town SF  
 PAWS  
 Poder  
 Positive Resource Center  
 Positive Women's Network  
 Progress Foundation  
 Project Homeless Connect  
 Project Inform  
 Project Open Hand  
 Q Foundation  
 Queer Lifespace  
 Rafiki Coalition for Health and Wellness  
 Red and Orange House Foundation  
 Red Envelope Giving Circle  
 Richmond Area Multi-Services Inc. (RAMS)  
 S.F. Juneteenth Celebration  
 San Francisco Community Health Center  
 (formerly API Wellness)  
 San Francisco Department of Aging & Adult Services  
 San Francisco Department of Public Health  
 San Francisco Drug Users' Union  
 San Francisco Fire Department  
 San Francisco General Hospital,  
 Positive Health Program  
 San Francisco LGBT Center  
 San Francisco Mayor's Office of Housing  
 and Community Development  
 San Francisco Office of Economic and  
 Workforce Development  
 San Francisco State University Center for Research  
 and Education on Gender and Sexuality  
 San Francisco Suicide Prevention  
 The Shanti Project  
 Shelter Plus Care  
 Sister Love  
 South of Market Health Center  
 Southeast Health Center  
 Southern AIDS Coalition  
 Southern Black Policy and Advocacy Network  
 St. Anthony's Foundation  
 St. Francis Foundation  
 St. James Infirmary  
 Street Level Health Project  
 Tax Aid  
 Tenderloin Health Improvement Partnership  
 Tenderloin Tessie  
 TGI Justice Project  
 Tiburcio Vasquez Health Center  
 Tom Waddell Health Center  
 Transgender Law Center  
 Treatment Action Group  
 Tri-City Health Center  
 Trikone  
 UC Berkeley School of Public Health  
 UCSF 360: The Positive Care Center  
 UCSF Alliance Health Project  
 UCSF Center for AIDS Prevention Studies  
 UCSF Center of Excellence for Transgender Health  
 UCSF Golden Compass  
 UCSF School of Dentistry  
 Universidad Autónoma de Zacatecas  
 Universidad Nacional Autónoma de México  
 Universidad Pedagógica Nacional de México  
 University of the Pacific School of Dentistry  
 Western Center on Law and Poverty  
 Westside Community Services  
 Women's Community Clinic  
 WORLD  
 YTH



## OUR SUPPORTERS

We are grateful for the strong support of our donors, event participants, corporate and institutional partners and volunteers. Their contributions make our work possible and affirm our belief that we can create a future where health justice is achieved for all.





## DONORS

The generosity of our individual donors not only makes our work possible, it affirms our belief that we are in it together. San Francisco AIDS Foundation acknowledges the leadership and commitment of those dedicated to empowering our work.

### Donors

#### Catalyst Giving Society

#### First City Club

#### Legacy Society



## ALL DONORS

Thank you to all those who donated.

### \$25,000+

Douglas Brooks  
Dr. Frank Duff &  
John Okuloski  
Ferdinand Garcia  
Philip Hodges &  
Scott Nevins  
Joseph Hollendonner &  
William Marsland  
Michael Kinsley &  
Aaron Walter  
Maja Kristin  
Cory Lowther  
Matthew Marquis  
David Kramer  
Maureen Watson

### \$10,000–\$24,999

Peter Borkon &  
Kristofer Konietzko  
Robert Carstensen  
Mary Cha-Caswell  
Christopher Cowen  
The Giljum-Cotterman  
Charitable Trust  
Andrew Goode  
Robert & Colleen Haas  
Cynthia Holland  
James C. Hormel &  
Michael P. Nguyen  
Tim Jones  
Sean Livingston &  
Jeremy Pelkey  
Mark Oliver  
James Pincow  
Alex Sloan  
Kenneth Sloan &  
Michael Kidd  
Lorna Thornton  
William Vastardis &  
Wolfgang Giesecke

### \$7,500–\$9,999

Rick Elefant  
Keith Goodman  
Steven Heintz  
Victor Martinez  
Russell Roybal

### \$5,000–\$7,499

Jeff Alley  
Paul Asente & Ron Jenks  
Stephen Barker  
Christopher Berini &  
Jeffrey Huang

Jeff Bharkhda  
Robert Bonner  
Christopher &  
Debora Booth  
Jamie & Philip Bowles  
Billy Bradford  
John Brown Sr.  
Tim Butler  
Giles Douglas  
Nick Giovanni  
John & Marcia Goldman  
Laurie Hane  
Eyan Hempler  
Victoria Hoppin  
Mark Huebner  
Jennifer Jacobs  
Ralph Lemke  
Kelly Liu  
Amy Lyons  
Neil MacPhail  
Manny Nungaray &  
Shawn Sherburne  
Dana Pizzuti, MD &  
Stella Pizzuti  
Ed Quick  
Robert Quon, MD &  
Mark Oliver  
Sean Ray  
Kat Reid  
Adam Q. Robinson  
Gareth Rose  
Josh Sassoon &  
Chris Carrington  
Catherine Schwach  
Alfredo Silva  
Jordan B. Smith &  
Jennie Nicholls-Smith  
Eric Stahl  
Adam Taylor  
Mike Witherspoon  
Belinda Wong  
Jeremy Yost  
Joseph Zils  
Anonymous

Tom Baker  
Louis & Arlene Bates  
Shawn Bauer  
Christopher Benson  
Jennifer Bermudez  
Philip Besirof &  
Ryan Carter  
Scott Bever  
David Bronner &  
John Pacheco  
Lara & Kadeidra  
Honey-Brooks  
Carol L. Brosgart, MD &  
Joseph A. Gross  
Michael Bryce  
Sandy Cademartori  
Christopher Calvert  
Paul Charron  
Brett Lucey  
Serge Huard &  
Cris Christensen  
Alfred Clark  
Earl Co  
Christopher Coleman  
Chelsea Cowell  
Michael Dantonio  
Larry Dark  
William & Cheryl Davidson  
Kathleen Dinetz  
Jerry Duck & Michael Hall  
John Dunham  
Matthew Epstein  
Bruce Espenshade  
Patrick Fagan  
Robert Falzon  
Richard Fiory  
Rachel Frazier  
Henry Garrido  
Elizabeth Gaspar  
Daniel Gordon  
Ramon Gutierrez  
Matthew Hagenian  
Heather Hanly &  
Daniel Purcell

### \$2,500–\$4,999

Linn Harding  
Stanley & Monica Hayes  
Brendan Hayes  
Andrew Hindman  
Ron Hirsch  
Wei Hu  
James Hudson  
Tracey Jaquith  
Nicole Johnson  
Chad Abbott  
Steven Abbott &  
James Stephens  
Mickye Adams &  
Anne Robert  
Harley Alaniz  
René Alvarez  
Kemal Asik

Dana Johnson  
John Keiser  
David Kieffer  
Max C. Kirkeberg &  
Gabriel Kirkeberg-Proo  
Alex Kirschner  
Curt Kirschner, Jr.  
Thomas Koon  
Diane Kopitsky  
Adrienne Kwok-Lundy  
James LaTorre  
Melissa Lawton  
John Wang &  
Jennifer Leong  
Piper Lind  
George Loftis  
Daniel Luther  
Mireille Mallouh  
Robert Mark  
Bob McDiarmid  
Patrick Menasco  
John Mitchell  
Blake Mitchell  
Marcia Molina  
Elena Moliterno  
Andrea & Rudolph Muller  
David Needleman  
Susan Ogren  
Kenneth Okin  
Madan Paidhungat  
Nancy Parker  
Scott Patterson  
Gary Patterson  
Shirley Phelan  
Andrew Philips  
Tom Poage  
Brian Popplewell  
Daniel Quezada  
Henry Rangel  
Arthur Rangel  
David Rappel  
John Reese  
Anthony Rose  
Patricia Sames  
Dean Sampson  
Marc Sanchis  
Jesse Schlaefter  
Borach Schmell  
Sharon Shamoun  
Kitty Shiotani  
Jason Snell  
Denise R. Sobel  
Jane Solomon





## All Individual Donors, continued

Eric Somerville  
Michael Spinella  
Gregory Sroda  
Leslie Strauss  
Nena Talcott  
Jennifer Tapia-Smith  
Steve and Lori Taylor  
Stefan Thomas  
Tyler Advancing  
Compassion Project  
Chad Upham  
Michelle Van Curen  
Evan Weaver  
Thomas Weber  
Doyle White  
Matthew White  
Craig Working  
Yu Wu  
Matt Yau  
Barbara Young  
Christopher Zolezzi

### \$1,000–\$2,499

Beverly Abraham  
Michael Ackerman  
Frank Adair  
Jo-Ann Agcaoili  
Steve Aguilar  
Will Ajoy  
Alba Alamillo  
Frederick Albert  
Melissa Alexander  
Patricia Allgeyer  
Grady Shawn Allison  
David Allison  
Fredo Alvarez  
Tim Anderson  
Tom Anderson  
Shelly Anderson  
Krista Anderson  
David Andrade  
Aman Andrea &  
Ajay Kothari  
Bradley Andrews  
Lazaro Aparicio  
Lauren Argo  
Traci Arieli  
Celestine Armenta  
Elvert Arnold  
Amy Arnold  
Peter Athanas  
Ryan Athearn  
Scott Atkinson  
Charlene Attard  
Dr. Judith D. Auerbach  
Claudio Avila  
Aaron Babst  
Werner Bagwell  
John Bailey  
Vikram Bajaj

Mark Bajus  
Thomas Baker  
Chance Baker  
Romeo Baldeviso  
Madeleine Ballard  
Roselyn Bar  
Ron Barajas  
Jane Barbeau  
Christopher Barlow  
Tia Barnard  
Jorge Barreda  
Joel & Wendy Bartlett  
Bob Bathrick  
Inci Bayraktar  
Richard Beard  
Don Beaty  
Judith Bechtel  
Nils Beck  
Tarick Bedeir  
James Beitzel  
Ben Bell  
Brien Bell  
Clifton Bell  
Andrew Belschner &  
Thomas DiRenzo  
J. Riccardo Benavides  
Charles Bendes  
Teresa Bennett  
Bessey Benson  
Mallori Benz  
Laura Benz  
Allan Berenstein  
Peter Bertelsen  
Mark Bertelsen  
Johnny Bertrand  
Brianna Bharkhda  
Ryan Bianculli  
Clay Biddinger  
Norbert & Inger  
Bischofberger  
Brittany Blackmon  
Andrew Blotky  
Randy Bluemner  
Rochelle Bochner  
Robert Bodzin  
Michael Bodziner  
Suzan Bollich  
Corwin & Margaret Booth  
Jason Bopp  
Gary Boston  
Richard Boudiette  
Christy Bouma  
Colby Bourgeois  
Malcolm Bowles  
Henry Bowles  
Kolbe Bowring  
Steven Bracco  
Marlis Branaka  
Daniel Braun

Edward & Jan Brown  
Donald & Carol Brown  
Julie & Mike Brown  
Darin Brown  
Brad McCarty &  
Chris Brown  
Kris Bruskiewicz  
Casey Budesilich  
Olivia Bumb  
Max Burger  
Daniel Burns  
Richard & Gina  
Asaro Busalacchi  
Katherine Busch  
Jef Caers  
Greg Caesar  
Ariel Calalang  
A.J. Calalang  
Cecily Cameron  
John Carlson  
Joseph Carouba  
Kasey Casella  
Kenneth Cation  
Kevin Caudill  
Carol Causey  
Amber Cavarlez  
Devin Caverro  
Richard Ceely  
Pela Cefalas  
Vic Cembellin  
Hamish Chandra  
Diana & Will Chang  
James Chang  
Leona Chanin  
Martin Checov &  
Timothy Bause  
Cindy Cheung & Ed Lin  
Jonathan Chew  
Ann Chiga  
Franklin Ching &  
Charley Kearns  
Quon Chow  
Aaron Christianson  
Ross Chrystall &  
Mark McDonald  
Joseph Cincotta  
Michael Cipresso  
Tracy Clemente  
Scott Clinkenbeard  
Ryan Cloud  
George Cogan  
Abbie Cohen  
Krista Coleman  
Chris Coleman  
Cheryl Coles  
Emily Coles  
Truman Collins  
Brian Conaghan &  
Shawn Priggel  
Paul Constantinides

Marcos Contreras  
Kathleen Cook  
Peter Cooperstein  
Paul & Sherrie Corbett  
Scot Corrigan  
Timothy Cotie  
Catherine Courage  
Alison Covarrubias  
Tami Cowart  
Jon Cox  
Suzanne Cragin  
Stella Crampton  
Matthew Creech  
Bradford Crowell  
James Crumbacher  
Linda Cullen  
Emmett Cunningham  
Lori Curry  
Robert Curry  
Joseph Clark Cutler  
Chris Dana  
Ha Phuong Dang  
David Daniels  
Holly Davidson  
Geoffrey De Sousa  
Josh Defigueiredo  
Bruno Delagneau, MD  
Esteban Deleon  
Stephen Demjanenko  
Sylvette Sawyers &  
Christina Demuth  
David DePeano  
Robert Depew &  
David Augustine  
David Deriso  
James Derouin  
Rolf Devest & Roger Wery  
Doug DeVlieger  
Maria Dhindsa  
Lauri Diehl  
Magdalene Diehl  
Michael Dillon  
Sharon Dillon  
Dan & Hiro Dodd  
Jeff Dodge  
Mai Dolch  
Courtney Dorman  
Stephanie Douglass  
Maisha Draves  
Quig Driver  
Mary Droese  
Nicola D'Souza  
Sandra Dubinsky  
Harriet Dunitz  
Maurice Duran  
Kevin Durrance  
Ryan Dwyer  
Robert Eala  
Robert Earl



#### All Individual Donors, continued

Robert Eaton	David Gaus	Victoria Henley	Athanasios Kasapi
Laurie Eckert-Fong	Joel Geraci	Garrett Herbert	Charlotte Katz
Shawna Edwards	Ryan Gerard	Louie Hernandez	Ken Katz
Kenneth Edwards	Bevan Gerber-Siff	Matthew Hicks	Thomas Kearney
Catharine Edwardson	Margot Gerritsen	Gregg Higuchi	Francis Keenan
Paul & Joanne Egerman	Gloria Getty	Giles Holbrow	Dan Keeton
Robert Eggert-Peluso	Sam Ghods	Patrick Holley	Steven Kelly
William Eisley	William Giammona	Andrew Holliday	Erin Kelly-Burkett
Michelle Eller	Bridget Giannuzzi	Scott Holliday	Stuart Kent & Mark Pellegrino
Nikki Elliott	Jonathan Gibbons	Thomas & Meghan Hollingsworth	Jeffrey Kern
James Ely	Jean Gibson	Alec Holmes	Miranda Kerr
Mark Emberson	Thomas Gill	Justin Holmes	Matt Kessler
Michael Emling	Ross Gillfillan	Rev. Edward Holterhoff	Jacqui Ketner
Stephen Engblom & Lance Relicke	Marc Glomb	Susan Holton	Jennifer Keyser
Louise & Jacob Epstein	Richard Gobler	Elizabeth Homen	Garry Kief
Dr. Milton Estes	Norman Godinho	Marcia Hooper	Dina Killian
Lisa Estey	Randall Goetzl	Eric W. Hoover	Kris Kitto
Tracy Evans	Allan Gold	Bryan Hope	Dona Kitto
Leanna Evans	Jason Goldberg	Dennis Hopkins	Nina Kjellson
Jeanette Fabris	Cindy Gonzales	Suzanne & Dave Horvath	Robert Koerner
Jeff Fallick	Eduardo Gonzalez	Tim & Peggy Horvath	Ashley Kofford
Frank Fanucchi	James Goodby	Kristin Hotti	Sophia Kokezas
Cynthia Farner	Sara Gorr	Victoria Hoyt	Luke Kopakowski
Liz Farrelly	Victoria Graham	Johnson Hsieh	Susan Kornfield
Shawn Fenwick	Chana Greene	Danni Hu	Alexandros Kostibas
Tyler Ferrier	Kim Greenwood	Steven Huang & Daniel Risman-Jones	Mark Kovich
Dustin Finkle	Erin Griffith	Jason Hudak	Kurt Krebs
Robert Fleming	Kelly Grimaldi	Jerry Huffaker	Andrew Krech
Raymond Fletcher	John Grimes	Jonathan Stanley Huggett	Roger Kruse
Jeffrey Flora	Nicole Grinstead	Bruce Huie	Matthew Krusinski
Luis Flores	Dick Grosboll	Jeffrey Hungerford	Andrew Kuhn
Michael Flynn	Juan Gudino	Cory Hunt	Michael Kutner
Bricklin Foley	Anita Guerra	Karl Huntzicker & Robert Kraynak	George LaBella Jr.
Emory Fong	Deter Guglielmo	Paula Hurd	Angela Lai
Andrea Fontana	Lisa Guinn	Renee Iannone	Sarah Laibstain
Shirley Forbes	Siobhan Guthrie	Yasuko Ikeda	Perry Hookey
Dorothy & Edward Ford	Yotam Hacohen	Greg Inozemtsev	Dan Lamphear
Guillaume Forget	Omar Hafiz	Brian James	Christina Lang
Anthony Forte	Genevieve Hall	Gavin James	Valery Lanyi, MD
Colin Frankland	Nicholas & Jean Hall	Greg Janess	George Larribas & Ed Hornberger
Carol Franzia	Robyn Hall	Rob Jaques	Tracy Lasecke
Dale Freeman	Anonymous	Thomas Jarman	Jasmine Lawrence
Sarah Friar	Patrick Haney	Christopher Jarvis	Jeff Lawson
Scott Friesen	James Hansen	Mary Ann Jawili	Peter Lee
Arthur Parker Fritts	Eli Harari	Jamie Jensen	David Lee
Emery Fu	Laverne Harbor	Melvin Johnson	Norman Lee
Ellen Fujikawa	Sean Harris	Marla Johnson	Jeffrey Leider
Neil Fullagar	Zoë Harris Lazare	Shawna Johnson	Doug Leighton
Michael Furlow	Justin Harrison	Greg Jones	John LePage
Andrew Fyfe	Harriett Hart	Benjamin Jones	Jee Levin
Anton Ganeshalingam	Bruce Harter	Sohee Jung	Jason Levine
Annie Garcia	Nick Harvey	Lon Justice	Christopher Levins
Frank Garcia	Linda Hatcher	Douglas Jutte	Jason Lillie
Pedro Garcia	Lee Hawn	Arlene Kabash	Marie & Barry Lipman
Kevin Gardner & Paul Morrell	Tammy & Stacy Haygood	Alex Kain	David Littlefield
Zach Gardner	Brian Heath	Jeffrey Kanter	Xin Liu
Jason Gates	Nicole Held		Arkless & Phyllis Lloyd
	Amy Henderson		





## All Individual Donors, continued

Reed Loden	John Moir	Simon Palley	Adam Roberts
Randy Lofquist	Randy Monges	Zachary Papilion	William Robinson
Erick Lopez	Margaret Monroe	David Parkinson	Tray Robinson
Austin Lopez	Milton Monson	Manisha Patel	Alexandra Robinson
Elias Lopez	Robert Montano	R. Lee Patterson	Pat Rock
Luis Lopton	Randall Montbriand	Sheri Paulo	Kevin Rogers
Christina Louie	Jasper Montgomery	Paul Pedersen	Leslie Rogers
La Vina Lowery	Bobbee Mooremon	TJ Pempel	Barbara Rogers
Brian Lozada	Gerard Morales	Nancy Perata	Kim Roper
John Lunn	Michelle Moratti	Eric Perino	Paul Rosas
Patrick MacCartee	Karen Moreland	David Philipp & Joseph Concannon	Marc Rosen
Rory Madden	Jacob Morgan	Everett Phillips	Izack Ross
David Madfes	Keith Morgridge	Michael Phillips	Marieke Rothschild
Jim Maloney	David Morris	David & Janice Phillips	Koushik Roy
Mark Manasse & Janet Mohle-Boetani	George Morris	John Piane	Eric Rozendahl
Sherry Manis	Steve Moulds	David Piontkowsky	Jeff Zimman & Ken Ruebush
Robert Manning	Nathan Moya	Merri Pittman	Jason Ruggiero
David Mans & Patricia Spector	Sharon Mullen	Scott Player	Paul Rumsey
John Mardikian	John Mullican	Joe Poch	Gordon Russell
Joel Markovits	Wendy Munger	John Podolsky	Charles Russell-Schlesinger
Lynda Marren & John Marren	Norma Murphy	Claudia Pohtos	M Duane Rutledge
John Martin	Dolores Murphy	Bill & Mary Poland	Samaneh Sadri
Frederick Martin	Steven Myers	Allan Pollock	Robert Saken
Richard Martini	Cecil Myers	Kenneth Powell & Rona Foster	Lucas Salinas
John Matteo	Madhana Kumar Nagarajan	Robert Powell	Bryan Saltzburg
Alison Mauze	Joshua Nair	Beth Power	Matt Salwasser
Elizabeth Mayer	Christian Naumann	Theodore Preusch	Nicholas Sanchez
Valerie Mc Morrow	Eleanor Navarra	Mike Proctor	Harshal Sanghavi
Chip McAllister	Kenneth Nehmer	Christine Pulito-Colbert	Robert Sass
Lance McAlpine	Robin Nelson	Robert Quayle	Dale Sause
Gregory & Karin McClune	Susan Nesbitt	Derrick Que	Kurt Schaarschmidt
Peter & Tracy McConnell	Larry Newhard	Jonathan Racine	William Hebert & Lori Schechter
Elizabeth & Brian McDonough	Perry Nga	Sandi Radley	Anjie Schell
Jaime McElmon	Yen-Thao Nguyen	Ruxandra Radu-Radulescu	Nancy Scherr
Willi McFarland	Trang Nguyen	Dario Ramos	Carolyn Schlueter
Catherine McGuire	Daniel Niccum	Nageswara Rao	Mike Schmitt
Lawrence McMahan	Greg Nichols	Mary Jane Rasmussen	Glenn Schnell
Joshua McNeil	Erik Nickel	Karl Rauch	Nicky Schoneman
Michael McShane	Anmol Nijjar	Erwin Ravago	Robert Schonfeld
Nicholas Medina	Michael Noeller	Thomas A. Ray	Derek Schrier
Dennis Meiss	Chas Nol	John Raygoza	Mary Schroll
Jason Melthratte	Greta Nord	Ali Rayl	Brian Schultz
Ian Menzies	David North	Jeff Raynor & Thomas Woo	Mike Schuman
Daniel Meredith	Sigrid Nubla	Keith Reams	Michael Schumann
Brandon Metcalf	John Ockerbloom	Grant Rector	Christian Scott
Joerg Meyer	John Ogilvie	Jeanne Reed	Charles Scott
Chris Miers	Jim Ogren	Kevin Reed	Rosemary Sempres
Kenneth Miguel	Kelly Oliver	Jan Reed	Stacy Serber
John Miller	Christopher Ortega	James Reese	Chuchi Serrano
Richard Miller	Cody Ortmann	Walt Reimers	Joseph Shackelford
Megan & Alex Minkiewicz	Anna Osmukhina	Gretchen Retteghieri	Keval Shah
Steven Minning	Don Otvos	Victor Reyes	Nicole Shanahan
Jean Mitchell	Joshua Ouellette	Cecile Riborozo	Jyoti Shandil
Josh Mitchell	James Owen	Kathi Ridley	Jeffrey Sharp
Patricia Mitchell	Jack Padovano	Walter Rieman	David Shellan
Kevin Miyamoto	Barbara Paine	Daniel Ripley	Aubrey Shelton
	Kat Palermينو	Rivas Rivas	
	Chamath Palihapitiya		



#### All Individual Donors, continued

Lisa Sherratt & Lisa Sherratt	Paul B. Tan, DMD	Yancy Widmer
Brianne Shew	Ryan Tankoos	Theodore Wigger
Greg Short	Barry Taylor	Jim & Peggy Wiggett
Alan Shiro	Timothy Tenute	Tommy Wiles
Megan Shutzer	Adrienne Thomas	Brenda Wiley
Stacey Signorello	James Thommes	Douglas Will
June Silva	Laurie Thompson & Rebecca Weill	John Williams
Simon Silverman	Gary Thompson	David Williams
David Slattengren	James Thompson	Lisa Williams
Cheryl Slavensky	Cory Thrasher	Christine Williams
Josephine Smith	Lisa Tobasco	Christian Williams
Mary Ann Smith	Elizabetg Tobin	Chris Wilson
Christina Smith	Saim Tokatli	Ryan Wilson
Suzanne Smith	Benson Toy	Shannon Wilson
Warren Snaider	John Tran	Celia Wing
Marco Soldano	Joe Trapasso	Darin Winter
Dave Hendrickson & Daniel Sonnenfeld	Alex Unger	Travis Wise
Kenya Spearman	Kathryn Vallencourt	Chandler Wonderly
Linda Springsteen	Christine Van Wagner	Maria Wong
Katherine Spurlock	Hurley Vanderpool	Theresa Wong
Andrew Spurr	Christopher Vandevent	Frank Woo
Jo Ann Sroda	Olivia Vanistendael	Robert Wood
Shelby Stark	Michael Vanni	Dj Wozniak
Kathleen Starkey	Brian Vansacker	Tyler Wozny
Robin Steele	Joshua Van Zee	Thomas Wright
Frank Stelter	Robert Vasquez	Cindy Wright
Jack Stephenson	Rick Vaughn	Roger Wu
Eire Stewart	Fernando Ventresca	Robert Wygand
Kathryn Stivers	Sophia Vicent	Stasha Wyskiel
David Stocker	Rob Vichich	Miao Xing
Bradley Stow	Marcos Vigil	Clinton Yara
Richard & Jo Anna Strawbridge	Amber Villalobos	Clifford Samuel & Lisa Yetzer-Samuel
Kathleen Stucker	Genecar Vivo	Martin Yeung
Todd Suchevis	Garrett Voge	Spencer Young
Nicole Sue	Ben Walter	Alfred Yue
Patrick Sullivan	Jan Warnock	Todd Zabelle
Mikkel Svane	Linda Watt	Max Zadvorny
Matthew Swain	Timothy & Cristina Weaver	Jamshad Zarnegar
Harold & Gwendolyn Sweeney	Frances Weinberg	John Zigrang
Allan Syiek	Susan Weldy	Marc Zimman & Dr. Sarah Zimman
Ben Sykes	Michael West	Sarah Zimman
Kevin Systrom	Gregory Whitaker	T. G. Zimmerman
Vincent Tamariz	Isabel White	Korab Zuka
	Jason White	
	David Whitehead	





## CATALYST GIVING SOCIETY

Catalyst Giving Society, founded in 2019, is a community of major donors who choose to activate their commitment to health justice through multi-year donations. These five-year commitments from our founding members are critical to moving us closer to the ambitious vision outlined in our strategic plan.

### VISIONARY LEVEL (\$50,000+)

Christopher Benson  
Douglas M. Brooks, MSW  
Philip Hodges & Scott Nevins  
Joseph Hollendoner &  
William Marsland  
Michael Kinsley & Aaron Walter  
Matthew Marquis

### EMPOWER LEVEL (\$25,000+)

Frank Duff & John Okuloski  
Ferdinand Garcia

### CARE LEVEL (\$1,000+)

Jeff Alley  
Lazaro Aparicio  
Andrew Belschner  
Bessey Benson  
Jeff Bharkhda  
Peter Borkon  
Keri Brooke  
Jon Carroll  
Mary Cha-Caswell  
Ross Chrystall & Mark McDonald  
Terry Clark-Hurley  
Christopher J. Cowen  
Laura Durakovich  
Colin Frankland  
Jean Gibson  
Lara & Kadeidra Honey-Brooks  
Sean Livingston & Jeremy Pelkey  
Megan and Alex Minkiewicz  
Rick Mordesovich  
Manny Nungaray &  
Shawn Sherburne

Sassy Outwater-Wright  
James Pincow  
Dr. Dana Pizzuti & Stella Pizzuti  
Robert Quon & Mark Oliver  
Adam Roberts  
Kevin Rogers  
Russell Roybal  
Josephine Smith  
Jordan B. Smith &  
Jennie Nicholls-Smith  
Gregory Sroda  
Adam Taylor  
Fernando Ventresca  
Sophia Vicent  
Maureen Watson  
David Whitehead  
Christian Williams  
Michael Witherspoon  
Christopher Zolezzi



## FIRST CITY CLUB

San Francisco can be the first city to achieve zero new HIV infections, zero AIDS-related deaths and zero HIV stigma. The First City Club is a community of our major donors whose members contribute \$1,000 or more directly to the Annual Fund, ensuring ongoing direct services to clients. First City Club members receive special invitations to events and discussions hosted by San Francisco AIDS Foundation.

### CURE GROUP: \$10,000+

Kenneth Sloan & Michael Kidd  
Maja Kristin  
Lorna Thornton

### ADVOCACY GROUP:

**\$5,000–\$7,499**

Paul Asente & Ron Jenks  
John & Marcia Goldman  
Andrew Goode  
Amy Lyons  
Neil MacPhail  
Kat Reid  
Anonymous

### TREATMENT GROUP:

**\$2,500–\$4,999**

Louis & Arlene Bates  
Jennifer Bermudez  
Christopher & Debora Booth  
Richard Fiory  
Jerry Duck & Michael Hall  
Heather Hanly & Daniel Purcell  
Stanley & Monica Hayes  
Kenneth Okin  
Arthur Rangel  
John Roese  
Leslie Strauss  
Steve and Lori Taylor

### PREVENTION GROUP:

**\$1,000–\$2,499**

Celestine Armenta  
Christopher Benson  
Norbert & Inger Bischofberger  
Robert Bodzin  
Richard Boudiette  
Carol L. Brosgart, MD & Joseph A. Gross  
Edward & Jan Brown  
Richard & Gina Asaro Busalacchi  
John Carlson  
Carol Causey  
James Chang  
Leona Chanin  
Ann Chiga  
Franklin Ching & Charley Kearns  
Joseph Cincotta  
Christopher Cowen  
James Crumbacher  
Bruno Delagneau, MD  
Sharon Dillon  
James Ely  
Dr. Milton Estes  
Michael Flynn  
Andrea Fontana  
Shirley Forbes  
Guillaume Forget  
Ellen Fujikawa  
Michael Furlow  
Kevin Gardner & Paul Morrell  
Gloria Getty  
Jonathan Gibbons  
Richard Gobler  
Randall Goetzi  
Allan Gold  
Nicholas & Jean Hall  
Eli Harari  
Zoë Harris Lazare  
Bruce Harter  
Linda Hatcher  
Rev. Edward Holterhoff  
Dennis Hopkins  
Johnson Hsieh  
Tim Jones  
Lon Justice  
Athanasios Kasapi  
Ken Katz  
Kurt Krebs  
George LaBella Jr.  
Valery Lanyi, MD  
Norman Lee  
Jeffrey Leider  
John LePage  
Marie & Barry Lipman  
Arkless & Phyllis Lloyd  
Mark Manasse & Janet Mohle-Boetani  
Michael McShane  
Nicholas Medina  
Dennis Meiss  
Richard Miller  
Jean Mitchell  
Sharon Mullen  
Rudolph Muller  
Rudolph Muller  
Christian Naumann  
Kenneth Nehmer  
Larry Newhard  
Don Otvos  
Jack Padovano  
Barbara Paine  
Zachary Papillon  
Michael Phillips  
John Piane  
Kenneth Powell & Rona Foster  
Christine Pulito-Colbert  
Nageswara Rao  
Thomas A. Ray  
Kevin Reed  
Walter Rieman  
William Robinson  
Alexandra Robinson  
Russell Roybal  
Charles Russell-Schlesinger  
Josh Sassoon & Chris Carrington  
William Hebert & Lori Schechter  
Nancy Scherr  
Brian Schultz  
David Slattengren  
Richard & Jo Anna Strawbridge  
James Thompson  
T. G. Zimmermann  
Anonymous





## LEGACY SOCIETY GIFTS

Members of the Legacy Society have honored San Francisco AIDS Foundation by including us in their estate plans. We gratefully acknowledge the receipt of legacy gifts from the following estates made in 2019.

Robert A. Blanchette  
Lawrence Cook  
Ian R. Cammall  
Trust of James S. DeLoach  
The Estate of Deborah Ann Farson  
Marie M. Gesicke 1993 Revocable Trust  
The David P. Kramer Revocable Trust  
The Loyd H. Mulkey, Jr. Estate Bypass Trust  
Diane Sciara  
Dale Stancliff



## EVENT PARTICIPANTS

Year round, events like AIDS/LifeCycle, Dining Out For Life, Santa Skivvies Run and Do It Yourself Events bring the broader community into our efforts to end the epidemic. These events raise awareness around what HIV means today, how our community is driving progress forward and how each of us can play our part in making that progress possible.

### AIDS/LifeCycle

### Dining Out For Life

### Santa Skivvies Run

### Do It Yourself Events





## AIDS/LIFECYCLE

AIDS/LifeCycle is a seven-day, 545-mile bike ride from San Francisco to Los Angeles.

In 2019, AIDS/LifeCycle participants and donors raised \$16.8 million for San Francisco AIDS Foundation and the Los Angeles LGBT Center.

### 10K CLUB

Thanks and congratulations to AIDS/LifeCycle participants who raised \$10,000 or more.

Frank Adair	Cody Enicke	Ron Lezell	Dan Ripley
Micky Adams	Bill Evans	Erick Lopez	Adam Robinson
Harley Alaniz	Patrick Fagan	Austin Lopez	Pauline Roothman
Sang An	Jacob Feder	Mauricio Lopez	Izac Ross
Tom Baker	Stephan Ferris	Daniel Luther	Eric Rozendahl
Sam Ballew	Dustin Finkle	Michael Mackie	Ken Ruebush
Alec Bates	Mary Ford	Sasha Madfes	Joel Sale
Robert Bathrick & Riccardo Benavides	Jeffery Freitas	David Madfes	Juan M. Sanchez
Richard Bennett	Justin Friend	Chetan Mahadeswara	Marc Sanchis
Jeff Bharkhda	Gunner Friesen	David Malespin	Jaime Sanfelippo
Abel Bonilla-Ayala	Vaughn Frisby	Roscoe Mapps	Ellen Schechter
Malcolm Bowles	Ferdinand Garcia	Matthew Marquis	Randy Simonson
Gene Boyle	Henry Garrido	Max Mason	Tif Slama
Steven Bracco	Judy Gerber	Nikolas Medrano	Jordan Smith
Michael Brown	Garland Godfrey	Andy Miller	Daniel Sonnenfeld
Donald Brown	Keith Goodman	Steven Minning	Lois Springsteen
Julie Brown	Trey Graham	Blake Mitchell	Eric Stahl
Scott Butcher	Roman Gronkowski	Alden Mitchell	Harry Stark
James Camou	Shane Hare	Otis Morgan	Scott Stebleton
Robert Carstensen	Tim Hayden	Macky Natha	Dori Storbeck
Victor Cembellin	Carol Hedges	David Needleman	Marek Szeszycki
Ramona Collins	Eyan Hempler	Will Nevius	Alex Talon
Ken Cook	Ron Hirsch	Yen-Thao Nguyen	Vincent Tamariz
Linda Cullen	Joe Hollendonner	Donna Noeller	Kyle Temple
David Daniels	Jeffrey Huang	Vince Olson	Holotta Tymes
Larry Dark	James Hudson	Alvin Paez	Leonie Walker
Art Desuyo	Dylan Inskeep	Pat Palazzolo	Maureen Watson
Kathleen Dinetz	Bob Katz	Raymond Palko	Chris Wilson
Adam Dubinsky	Conor Kavanagh	Victor Phillips	Christof Wittig
Scott Edelman	Kerry Kenney	Everett Phillips	Yu Wu
Barry Eisenberg	Armen Khachaturian	David Piontkowsky	Brian Yamanaka
Rick Elefant	Deb Kinney	Ed Quick	Jeremy Yost
Stephen Engblom	Michael Kinsley	Robert Quon, MD	Manuela Zavattaro
Joanne Engel	Bryan Kline	Sean Ray	
	Doug Leighton	Lance Relicke	



## AIDS/LIFECYCLE DONORS

Our generous supporters who donated \$2,500 or more to AIDS/LifeCycle.

### \$10,000+

Robert Carstensen  
Rick Elefant  
The Giljum-Cotterman  
Charitable Trust  
Keith Goodman  
Steven Heintz  
Michael Kinsley &  
Aaron Walter  
Jan Leschly  
Cory Lowther  
Matthew Marquis  
Mark Oliver  
Alex Sloan

### \$7,500–\$9,999

Stephen Engblom &  
Lance Relicke  
Ralph Lemke  
Victor Martinez  
Ed Quick  
Sean Ray  
Gareth Rose  
Anonymous

### \$5,000–\$7,499

Tom Baker  
Billy Bradford  
John Brown Sr.  
Giles Douglas  
Nick Giovanni  
Trevor Healy  
Eyan Hempler  
Jennifer Jacobs  
Kelly Liu  
Catherine Schwach  
Eric Stahl  
Spencer Young  
Joseph Zils

### \$2,500–\$4,999

Chad Abbott  
Mickye Adams &  
Anne Robert  
Tyler Advancing  
Compassion Project  
Harley Alaniz  
Steve Barker  
Stephen Barker  
Laura Benz  
Christopher Berini &  
Jeffrey Huang  
Philip Besirof &  
Ryan Carter  
Jeff Bharkhda  
Philip Bowles  
Malcolm Bowles  
Jamie Bowles  
Daniel Braun  
Patrick Brewer  
David Bronner &  
John Pacheco  
Douglas Brooks  
Tim Butler  
Sandy Cademartori  
Jef Caers  
Christopher Calvert  
James Camou  
Paul Charron  
Serge Huard & Cris  
Christensen  
Ross Chrystall  
Alfred Clark  
Earl Co  
Christopher Coleman  
Michael Dantonio  
Larry Dark  
William & Cheryl Davidson  
Julian Diaz  
Dr. Frank Duff &  
John Okuloski  
John Dunham

Joanne Engel  
Matthew Epstein  
Bruce Espenshade  
Patrick Fagan  
Robert Falzon  
Rachel Frazier  
Ferdinand Garcia  
Henry Garrido  
Matthew Hagenian  
Brendan Hayes  
Tammy & Stacy Haygood  
William Heilman  
Andrew Hindman  
Ron Hirsch  
Philip Hodges &  
Scott Nevins  
Andrew Holliday  
Victoria Hoppin  
Wei Hu  
James Hudson  
Mark Huebner  
Tracey Jaquith  
Nicole Johnson  
Dana Johnson  
John Keiser  
Miranda Kerr  
David Kieffer  
Thomas Kocon  
Diane Kopitsky  
Andrew Krech  
Adrienne Kwok-Lundy  
James LaTorre  
Finn Lewis  
Piper Lind  
George Loftis  
Daniel Luther  
Mireille Mallouh  
Nathan Maughan  
Bob McDiarmid  
Catherine McGuire  
John Mitchell

Marcia Molina  
Elena Moliterno  
Susan Ogren  
Kat Palermino  
Scott Patterson  
Gary Patterson  
Shirley Phelan  
Andrew Philips  
Brian Popplewell  
Daniel Quezada  
Henry Rangel  
Kevin Rasmussen  
Adam Q. Robinson  
Dean Sampson  
Marc Sanchis  
Borach Schmeil  
Sharon Shamoun  
Kitty Shiotani  
Jason Snell  
Denise R. Sobel  
Jane Solomon  
Eric Somerville  
Wayne P. Springsteen  
Thomas Stromberg  
Nena Talcott  
Stefan Thomas  
Susan Torrano  
Harry Turner & Brian Keil  
Chad Upham  
Michelle Van Curen  
William Vastardis &  
Wolfgang Giesecke  
Maureen Watson  
Evan Weaver  
Ryan Wilson  
Belinda Wong  
Craig Working  
Yu Wu  
Brian Yamanaka  
Matt Yau  
Barbara Young





## DINING OUT FOR LIFE

Each year, dedicated volunteers host participating restaurants for Dining Out For Life San Francisco. These Ambassadors share information about San Francisco AIDS Foundation programs and services and raise critical funds for our work.

Thank you to the 2019 Dining Out for Life Ambassadors and donors for their commitment to the cause.

### **AMBASSADOR TEAMS: \$5,000+**

Steven Abbott, Chip McAllister,  
Gary Snow & James Stephens  
David Cowell & Peter Ohm

### **AMBASSADOR TEAMS: \$1,500–\$4,999**

Christopher Cowen & Dante Reyes  
Sean Hayes & Joseph Hollendoner  
Laurie Hane & Matthew Marquis  
Russell Roybal & A.J. Summa  
John Melichar & Criss Romero  
Erik Green, Jawn Marques,  
Bobbee Mooreman & Manuel Ojeda  
Vivian Huang & David Shih

### **INDIVIDUAL AMBASSADORS: \$5,000+**

David Guzman  
Chip McAllister  
Lisa Sterman, MPH, MD  
Paul B. Tan, DMD

### **INDIVIDUAL AMBASSADORS: \$1,500–\$4,999**

Steven Abbott  
Anthony Arauza  
David Cowell  
Christopher Cowen  
Matthew Denckla  
Laura Durakovich  
Ferdinand Garcia  
Sean Harris  
Maurice Kelly  
Sean Livingston  
Matthew Marquis  
Travis Monson  
Dominico Nguyen  
Peter Ohm  
Manuel Ojeda  
Criss Orlando Romero  
Gary Snow  
Gregory Sroda  
James Stephens  
Aj Summa  
Christopher Vasquez



## SANTA SKIVVIES RUN

Santa Skivvies Run is a festive one-mile run through the Castro that raises funds for our HIV prevention, support and care services.

These participants and donors went above and beyond in 2019, so we extend a very merry thanks to them all!

**PARTICIPANTS: \$1,500–\$4,999**

Kevin Atkinson

**PARTICIPANTS: \$1,500–\$4,999**

Gary Barg  
Angel Cordero  
Steven Huang  
Oscar Lara  
Joshua Lippincott  
Alex Locust  
Alfredo Silva  
Taylor Sublett





## DO IT YOURSELF EVENTS

Throughout the year, our supporters create their own opportunities to raise funds and awareness for our work. In 2019, these participants took on the Santa Cruz Triathlon, threw parties for their friends, and a dedicated group of runners participated in the San Francisco Marathon as Team SFAF. We are extremely grateful for their significant impact and for the donors who supported their efforts.

**PARTICIPANTS: \$1,500+**

Lara Brooks  
Jean Gibson  
Max Hamilton



## PARTNERS

Our work counts on support from all parts of the community, especially leaders of business and philanthropy. Our development team works closely with corporate partners to identify partnership opportunities focused on volunteer engagement, programmatic support and much more.

### Corporate Partners

### Institutional Partners

### In-kind Contributions

### Volunteers





## CORPORATE PARTNERS

Without contributions from business leaders, we would not be where we are today in addressing the needs of those affected by HIV. We are grateful for the continual innovation and commitment demonstrated by our corporate partners.

### **\$100,000+**

Chevron Corporation  
Gilead Sciences, Inc.  
Google  
Anonymous  
Anonymous

### **\$50,000–\$99,999**

Bank of America  
ViiV Healthcare

### **\$25,000–\$49,999**

BlackRock  
Cisco Systems  
FedEx Corporation  
Genentech, Inc.  
Janssen Scientific Affairs, LLC  
Kaiser Permanente  
Morrison Foerster  
Tito's Handmade Vodka  
Twitter  
Uber  
United Airlines  
Walgreens

### **\$10,000–\$24,999**

Adobe Systems, Inc.  
Cycling Sports Group  
EY  
Hellman Friedman  
IBM  
JP Morgan Chase  
LinkedIn  
Microsoft Corporation  
Netflix  
Visa International  
Voler  
Youth To The People

### **\$5,000–\$9,999**

Airbnb  
Autodesk  
Avita Pharmacy  
Bayer  
Compass  
Cornerstone Research Inc.  
Goldman Sachs  
Grindr  
Intel  
Medtronic  
PABU  
PayPal  
Rigel Pharmaceuticals, Inc.  
Social Bicycles  
Sports Basement  
Williams-Sonoma



## INSTITUTIONAL PARTNERS

The continuation of our work relies on the investment of other organizations who share our focus on improving the health and wellbeing of our community. These vital partnerships fund some of our most essential programs and services.

### **\$100,000+**

Levi Strauss Foundation  
Open Society Foundations  
Salesforce.org

### **\$50,000–\$99,999**

Coca Cola Foundation  
PwC Charitable Foundation  
Wells Fargo Foundation

### **\$25,000–\$49,999**

Broadway Cares/Equity Fights AIDS  
The Richard Grand Foundation  
Ring-Miscikowski Foundation

### **\$10,000–\$24,999**

Battery Powered  
Chevron Humankind  
Community Thrift Store  
Gap Foundation  
Magellan Cares Foundation  
VMWare Foundation

### **\$5,000–\$9,999**

eBay Foundation  
Goldman Sachs Gives  
The James Irvine Foundation  
John W. Mooty Foundation Trust  
JP Morgan Chase Foundation  
The PG&E Corporation Foundation  
San Francisco Public Health Foundation  
The Ralston Family Fund  
Walmart Foundation





## IN-KIND CONTRIBUTIONS

These companies and businesses have provided goods and services necessary to support and continue the work of San Francisco AIDS Foundation.

### **\$100,000+**

Grindr  
Morrison Foerster LLP  
NASEN

### **\$50,000–\$99,999**

The Coca-Cola Co.  
Cycling Sports Group  
Peet's Coffee  
Science in Sport  
Southern California University of Health Sciences

### **\$25,000–\$49,999**

American Medical Response  
RXBar  
SFMTA  
Toyota Motor Sales USA, Inc.

### **\$10,000–\$24,999**

Boudin Bakery  
CYM Lighting Services  
FedEx Corporation  
Nuun and Company  
Paceline Products  
Rio Crest Winery  
Ropes Gray LLP  
San Francisco Chronicle and SFGATE  
Uber Health  
University of California San Francisco

### **\$5,000–\$9,999**

FabulousMe  
RockTape  
San Francisco Giants  
Shartsis Frieze LLP



## VOLUNTEERS

Volunteers, with their generosity of time and talent, are an integral and indispensable cornerstone of our work. They are passionate, fierce advocates for our mission who are positively and powerfully making our community stronger every day. We are a better organization because of their vital contribution.

Last year, more than 3,350 volunteers contributed 73,500 hours of service to the organization. They provided HIV test counseling, distributed the lifesaving overdose reversal drug Narcan, supported AIDS/LifeCycle riders, assembled hygiene kits, and so much more.

Inspired? Visit [sfaf.org/volunteer](https://sfaf.org/volunteer) to learn more about our exceptional volunteering opportunities for individuals or groups.





## OUR FINANCIALS

San Francisco AIDS Foundation is committed to ensuring that funds are used responsibly and that financial information is made readily available. We are among a distinguished group of charitable organizations that have been awarded the highest rating—four out of four stars—by Charity Navigator, the largest independent charity evaluator in the U.S. A four star “exceptional” rating is given to the top 25% of rated charities for sound fiscal management and a commitment to accountability and transparency.

We are diligent about maximizing the impact of your donation. In Fiscal Year 2019, 88 cents of every dollar donated went directly to the life-saving programs and services provided to our clients.

The financial information included here is derived from our audited financial statements for the fiscal year ended June 30, 2019. A complete copy is available from [sfaf.org/about-us/financial-information](https://sfaf.org/about-us/financial-information).

# STATEMENT OF FINANCIAL POSITION

As of June 30, 2019 and June 30, 2018  
\$000

## ASSETS

Cash	\$ 2,150	\$ 1,910
Investments	16,417	13,272
Accounts receivable	6,928	5,538
Contributions receivable, net	750	635
Prepaid expenses	724	611
Security deposits and other assets	126	123
Property and equipment, net	5,102	6,379

<b>Total Assets</b>	<b>\$ 32,197</b>	<b>\$ 28,468</b>
---------------------	------------------	------------------

## LIABILITIES

Accounts payable and accrued expenses	\$ 2,119	\$ 2,348
Accrued payroll and related liabilities	1,702	1,427
Deferred rent	721	1,036
Refundable advances	158	161
Capital lease obligations	19	44

<b>Total Liabilities</b>	<b>4,719</b>	<b>5,016</b>
--------------------------	--------------	--------------

## NET ASSETS

Without donor restrictions	\$ 25,378	\$ 22,336
With donor restrictions	2,100	1,116

<b>Total Net Assets</b>	<b>27,478</b>	<b>23,452</b>
-------------------------	---------------	---------------

<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 32,197</b>	<b>\$ 28,468</b>
---	------------------	------------------



# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

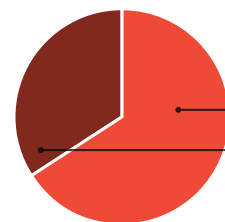
Years Ended June 30, 2019 and 2018  
\$000

	2019	2018
<b>PUBLIC AND GOVERNMENT SUPPORT</b>		
Government grants	\$ 16,647	\$ 15,503
Contributions and grants		
Individuals	971	1,384
Corporations and foundations	2,048	1,331
Donated goods and services	1,048	1,393
Special events (net)	8,214	8,546
<b>Subtotal public and government support</b>	<b>28,928</b>	<b>28,157</b>
<b>REVENUES AND GAINS</b>		
Net realized and unrealized gain		
on investments	\$ 182	\$ 387
Investment income	277	177
340B drug pricing program	18,614	10,699
Other	549	434
<b>Subtotal revenues and gains</b>	<b>19,622</b>	<b>11,697</b>
<b>Total public and government support, revenues and gains</b>	<b>48,550</b>	<b>39,854</b>
<b>EXPENSES</b>		
Program services	\$ 39,248	\$ 33,193
Fund development	4,299	4,110
Support services	977	571
<b>Total expenses</b>	<b>44,524</b>	<b>37,874</b>
<b>Change in net assets</b>	<b>4,026</b>	<b>1,980</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$ 23,452</b>	<b>\$ 21,472</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 27,478</b>	<b>\$ 23,452</b>



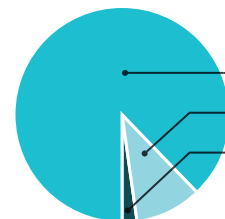
## AT A GLANCE

Year Ended June 30, 2019  
\$000



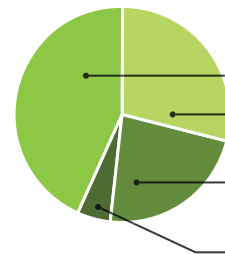
### SOURCES OF REVENUE

Private Giving and Other Non-Government Sources	\$ 31,903
Government Grants	16,647
<b>Total</b>	<b>\$ 48,550</b>



### EXPENSE ALLOCATION BY FUNCTION

88% Program Services	\$ 39,248
10% Fund Development	4,299
2% Support Services	977
<b>Total</b>	<b>\$ 44,524</b>



### EXPENDITURES BY PROGRAM AREA

44% Sexual Health Services	\$ 17,247
29% Substance and Behavioral Health Services	11,301
23% Linkage & Retention Services & Social Support Services	9,026
5% Policy & Public Education	1,674
<b>Total</b>	<b>\$ 39,248</b>





**San Francisco AIDS Foundation**

1035 Market Street  
San Francisco, CA 94103  
(415) 487-3000

**[sfaf.org](https://sfaf.org)**

**Strut**

460 Castro Street  
San Francisco, CA 94114  
(415) 437-3400

**[sfaf.org/locations/strut](https://sfaf.org/locations/strut)**

**Sixth Street Harm Reduction Center**

117 6th Street  
San Francisco, CA 94103

**[sfaf.org/locations/harm-reduction-center](https://sfaf.org/locations/harm-reduction-center)**

This report is available online at  
**[annualreport.sfaf.org](https://annualreport.sfaf.org)**