



**OUR LEADERSHIP**



**OUR VISION**



**OUR WORK**



**OUR LOCATIONS**



**OUR PARTNERS**



**OUR SUPPORTERS**



**OUR FINANCIALS**



## A YEAR OF UNEXPECTED CHALLENGES AND OPPORTUNITIES

A new global pandemic, a racial reckoning, and the presidential election shaped our lives and work in 2020. In a year marked by uncertainty and injustice, one thing remained undeniably certain: Our vision of health justice and ending health disparities had significance like never before.

As we have done throughout our history, San Francisco AIDS Foundation responded to the COVID-19 pandemic in stride. Our teams provided uninterrupted clinical services during shelter-in-place, created online spaces for substance use treatment and social support services, and even launched new programs to address the urgent needs of people experiencing homelessness and people who inject drugs. Our staff applied four decades of knowledge from the HIV movement to build a sustained COVID-19 response plan that lends our expertise to the San Francisco Department of Public Health and other community-based organizations.

We forged new partnerships in 2020 and strengthened those already in place. We came together with partners to call for progressive policies to support racial justice, and we helped a community coalition born from our Elizabeth Taylor 50-Plus Network announce The San Francisco Principles. In partnership with SFAF, the Oakland LGBTQ Community Center was able to launch its sexual health clinic. Our contributions to the International AIDS Conference, AIDS 2020 Virtual, not only ensured that the world could see the impact of Bay Area researchers, community-based organizations, and activists, but that the partnership is sustained through Crossbay Together.

We made significant progress in becoming an anti-racist organization by establishing a Talent & Culture division within San Francisco AIDS Foundation. Led by practitioners skilled in equity and inclusion work, this new area of our organization allows us to advance our racial justice work and ensure that Black, Indigenous, and all people of color, whether they are a client or a staff person, receive the support they deserve.

These accomplishments prove yet again that even when faced with unprecedented challenges, our community's resilience and commitment to caring for one another will allow us to advance our shared vision of health justice. In a time when we all continue to need hope and to see progress, I hope that our annual report energizes you about the year ahead and the impact that your support has on the lives of so many people.

With your continued support and our strategic plan continuing to serve as our north star in the year ahead, I have no doubt that San Francisco AIDS Foundation will overcome any obstacles we face and that our community will be healthier on account of our work.

With gratitude,

**Joe Hollendoner, CEO**

*Written February 5, 2021*



## OUR BOARD OF DIRECTORS

**Rahul Awasthy**

VP Product Marketing  
Guidewire

**Peter Borkon**

Partner & Co-Director  
Institutional Investor Relations  
Bleichmar Fonti & Auld LLP

**Keri Brooke**

SVP Marketing  
Salesforce Quip

**Douglas Brooks (Co-Chair)**

Vice President, Advancing Black Equity  
and Community Engagement  
Gilead

**Frank Duff**

**Colin Frankland**  
Global Account Manager  
LinkedIn

**Ferd Garcia (Secretary)**

Financial Advisor  
Woodbury Financial

**Zoë Harris Lazarre**

Director, Strategy & Business Operations  
Customer Engagement Field Team  
Genentech

**Philip Hodges**

Managing Director  
BlackRock

**Michael Kinsley**

Principal Software Engineer  
Splunk, Inc.

**Sean Livingston**

Executive Director & Senior Client Advisor  
J.P. Morgan Private Bank

**Roscoe Mapps**

Vice President, External Affairs  
San Francisco Giants

**Jonathan Millard**

Senior Vice President & Market Leader  
Bank of America

**Manny Nungaray**

Executive Director  
Development & Campaign Operations  
San Francisco State University

**James Pincow**

Vice President & Senior Counsel  
First Republic Bank

**Katrina Reid**

Director TPM, Core Developer  
Google

**Fredo Silva**

Partner  
Morrison & Foerster LLP

**Maureen Watson (Co-Chair)**

Chief Product Officer  
Madison Reed

**La Shon Walker**

Director, Community Affairs  
FivePoint Communities

**Dora Wong**

Director, Public Affairs & Communications  
The Coca-Cola Company  
North America Group



## LEADERSHIP TEAM

**Joe Hollendoner, MSW**

Chief Executive Officer

**LB Brooks**

Chief Program Officer

**Melanie Graham**

Chief Talent & Culture Officer

**Kevin Rogers**

Chief Financial Officer

**Russell Roybal**

Chief Advancement Officer

**Jasmin Alvarez, CPT 1**

Director, Clinical Operations

**Nathaniel Anderson**

Facilities Director

**Janessa Broussard RN, MSN, AGNP-C**

Vice President, Medical Affairs

**Ben Cabangun, MA**

Vice President  
Program Administration & Operations

**Chris Damon**

Controller

**Mike Discepola, MA**

Vice President  
Behavioral & Substance Use Health

**Peita Dixon**

Senior Director of Development

**Tracy Evans, MBA**

Director, AIDS/LifeCycle

**Ro Giuliano, MS**

Director of Syringe Access Services  
Programs & Operations

**Andrew Hattori, MBA**

Vice President  
Marketing & Communications

**Jen Hecht, MPH**

Senior Director  
Program Strategy & Evaluation

**Robert Hoffman**

Director of SAS Mobile & Disposal  
Services & Ops

**Ernest Hopkins**

Senior Strategist & Advisor

**Alex Locust, APCC, CRC**

Director, Employee Engagement

**Courtney Mulhern-Pearson, MPH**

Vice President, Policy

**Jorge Roman, NP, AAHIVS**

Clinic Director, Magnet

**Jody Schaffer, MS**

Director, Volunteer Services

**Kashi Senthilnatha**

Director, Information Technology

**Laura Skaggs**

Senior Director, Human Resources

**Kyle Temple, LCSW**

Senior Director, Stonewall Project

**Larry Zapatka, MBA, MPA**

Director, Budget & Contracts



## OUR VISION

San Francisco AIDS Foundation envisions a future where health justice is achieved for all people living with or at risk for HIV. Ultimately, San Francisco AIDS Foundation strives for a day when race is not a barrier to health and wellness, substance use is not stigmatized, HIV status does not determine the quality of one's life, and HIV transmission is eliminated.

Our mission is to promote health, wellness, and social justice for communities most impacted by HIV, through sexual health and substance use services, advocacy, and community partnerships.

In 2019, we launched a five-year strategic plan that describes how we will align our human and financial resources to the following strategic priorities, with a focus on ensuring equitable access and utilization by Black, Indigenous and all people of color and other priority communities.

- 1** Maintain, expand and pilot HIV, hepatitis C, and STI prevention and treatment, and other sexual health services to ensure equitable access and utilization by people of color.
- 2** Maintain, expand and pilot substance use services, syringe access, and overdose prevention efforts including establishing safer injection sites.
- 3** In partnership, create a comprehensive network of health and wellness services for people over the age of 50 who are living with HIV.

For more about our strategic plan, please visit [sfaf.org/about-us/our-mission](https://sfaf.org/about-us/our-mission).



## OUR WORK

In 2020, we began Year 2 of our five-year strategic plan that realigned our work across three strategic priority areas in an effort to focus on and rise above new challenges. Our vision of achieving health justice requires us to confront systemic obstacles like institutionalized racism and persistent health disparities which were in the spotlight throughout the events of 2020.

Our work promotes health, wellness, and social justice for communities most impacted by HIV, through sexual health and substance use services, advocacy, and community partnerships. Each year, more than 25,000 people access our programs and services.

### Sexual Health

### Substance & Behavioral Health

### Long-term Survivors

### COVID-19 Response



## SEXUAL HEALTH

Providing non-stigmatizing and sex-positive care is what our sexual health services are known for, and we know that these services are essential. By putting proper protocols in place during shelter-in-place, we kept our services open. Demand for appointments has remained high, and notably, we saw a 10% increase among the proportion of individuals served through sexual health services who identify as Black, Indigenous, or people of color.

Our policy team was successful in preventing budget cuts to California's HIV, hepatitis and STD funding after COVID-19 upended the state budget session. We also continued to work to reduce barriers to PrEP and PEP access by working with state regulators on decreasing insurance barriers and costs.

Partnering with members of the local organizing committee for AIDS 2020, the 23rd International AIDS Conference, led to relationships bridging the Bay Area. **Crossbay Together**, the initiative for an equity-based plan to better serve and address the needs and concerns of people living with HIV, will take this collaboration into the future.

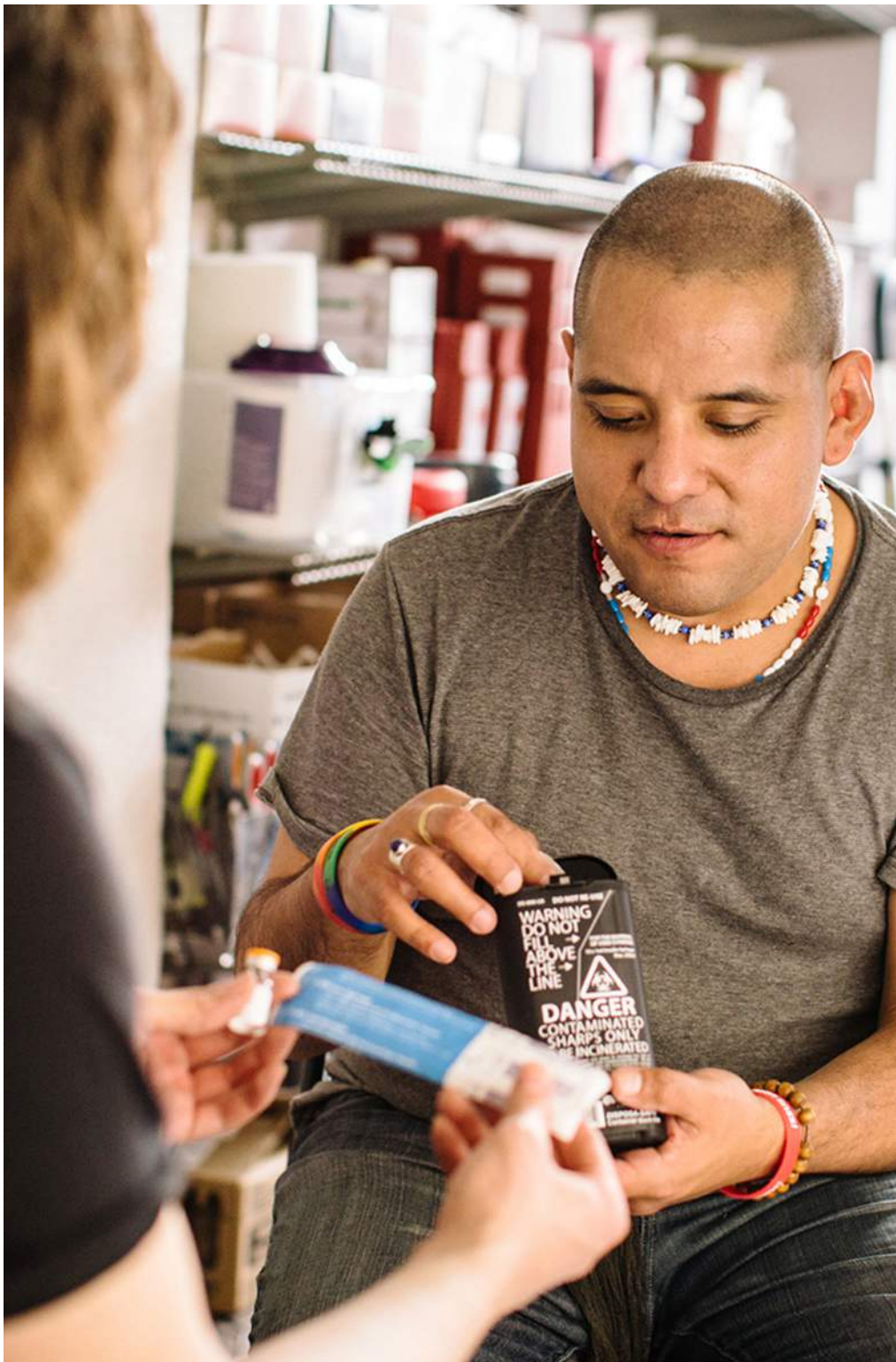
We are extremely proud to have worked with the Oakland LGBTQ Community Center, located in Oakland's Lake Merritt district, to support the opening of their Glenn Burke Wellness Clinic, which offers sexual health and linkage to care services.

**15,317 HIV tests** were provided at all of our sites.

**62** newly-diagnosed people started **rapid treatment for HIV**.

**39** people were **newly diagnosed with HIV** at one of our testing sites.

**139** people living with HIV received **interim HIV medications**.



## SUBSTANCE & BEHAVIORAL HEALTH

Substance use is one of many factors impacting HIV risk, and people living with HIV who inject drugs have the lowest viral suppression rate of any transmission category.

Our substance and behavioral health services are based on principles of harm reduction. We work in partnership with clients who use crystal meth, cocaine, heroin, fentanyl, alcohol and other drugs to help them create the goals that make sense in their lives.

In 2020, after San Francisco declared a shelter-in-place order, The Stonewall Project, our substance use treatment program, pivoted to virtual counseling without missing a beat. Individual and group counseling sessions are available via video conferencing and phone in the adapted treatment model.

In the early months of shelter-in-place, many of our Syringe Access Services clients were relocated to temporary housing. In response, we established “drop sites” for harm reduction supplies throughout the Tenderloin and SoMa neighborhoods. Our teams routinely distributed masks, sterile supplies and overdose prevention tools like Narcan in an effort to reduce the number of drug overdose deaths.

Our policy team co-sponsored legislation to decriminalize syringe possession in California. AB 2077 was signed by Governor Newsom in 2020. Locally, SFAF joined the Mayor’s Alternatives to Policing Work Group.

**26,000** doses of the life-saving opioid overdose reversal medication **naloxone** were distributed.

**2,454 overdose reversals** reported.

**39** people completed hepatitis C treatment and **were cured**.



## LONG-TERM SURVIVORS

Long-term survivors face challenges that constitute an emerging public health crisis just as severe as HIV in the 1980s and '90s. In 2020, people over age 65 were among the highest risk for severe COVID-19. For people living with HIV over age 65, COVID-19 and shelter-in-place restrictions surfaced the trauma of the early days of the AIDS epidemic.

In response to COVID-19, our social support programming for people living with HIV over the age of 50 pivoted to an online and telephone-based support. Black Brothers Esteem program managers developed innovative ways to ensure members had access to phones and the internet.

Our policy team also supported a group of long-term survivors who developed The San Francisco Principles and is currently working on developing a local budget advocacy agenda based on those principles.

**75%** of clients in social support programs were **over age 50** in 2020.

**351** individuals living with HIV **received housing subsidies** to help maintain their housing.



## COVID-19 RESPONSE

Leveraging four decades of experience mobilizing community resources to address the HIV epidemic, we built a sustained plan to respond to the COVID-19 pandemic.

The San Francisco Department of Public Health tapped many of our staff to bolster culturally-competent efforts at contact tracing and case investigation. Our staff began cross-training these essential functions as well, which created new insights on building community trust and slowing the spread of COVID-19. After demonstrating our success, SFAF staff were asked to build partnerships with other community-based organizations to build additional capacity.

We also participated in the COVID-19 vaccine clinical trial protocol review at the National Institute of Allergy and Infectious Diseases (NIAID). A core component of the reviews was ensuring that cohorts of adults over age 65 and over age 75 are supported through the clinical trial process by taking their unique conditions and circumstances into consideration for trial creation and implementation.



## OUR LOCATIONS

We provide services through three main sites in SoMa, Mid-Market/Tenderloin, and the Castro neighborhoods, through our mobile testing unit, and in several pop-up sites around San Francisco.

### Strut

#### 6th Street Harm Reduction Center

#### 1035 Market Street

#### Mobile Syringe & Health Service Sites



## STRUT

Strut, our health and wellness center in the Castro, provides a center for sexual health services, substance and behavioral health groups and 1-on-1 counseling, social support programs and community events.



## 6TH STREET HARM REDUCTION CENTER

At the 6th Street Harm Reduction Center in the SoMa/Tenderloin neighborhood, community members can check in with a health educator, access harm reduction supplies, as well as dispose of used works properly.



## 1035 MARKET STREET

Our main office at 1035 Market Street is home to several social support activities, sexual health services, substance, and behavioral health programming, as well as our policy, operations, finance, marketing, and fundraising teams.



## MOBILE SYRINGE & HEALTH SERVICE SITES

One of the main principles of harm reduction is providing low-threshold, compassionate services that “meet people where they are at” without judgment. Our mobile syringe and health service sites allow us to do just that: Our teams operate in a dozen different sites throughout the community at various times during the week.

Our Syringe Pick Up Crew works to keep San Francisco safer for everyone by picking up improperly discarded syringes from neighborhoods across San Francisco.



## OUR PARTNERS

Working with dozens of community partners who share our goals, we are able to broaden the impact in our communities. The impact of our work would not be possible without collaborations with these partners.

3rd Street Youth Center and Clinic  
 Access Support Network  
 AB 2218 Coalition  
 Abounding Prosperity  
 AGUILAS  
 AIDS 2020 Local Planning Group  
 AIDS Foundation of Chicago  
 AIDS Institute  
 AIDS Legal Referral Panel  
 AIDS United  
 AmFAR  
 APEB (formerly AIDS Project of the East Bay)  
 APLA Health  
 Asian Pacific Islander Equality Northern California (APIENC)  
 Bay Area Legal Aid  
 Behavioral Health Access Center  
 The Billys Foundation  
 Black AIDS Institute  
 BOUG Creole Deli  
 Brilliant Corners  
 California HIV/AIDS Research Program  
 California State Office of AIDS  
 CAL-PEP (The California Prostitutes Education Project)  
 Castro Community Business District  
 Castro Country Club  
 Castro Merchants  
 Catholic Charities  
 Center for Health Law and Policy Innovation  
 Center for Strategic & International Studies  
 Centers for Disease Control and Prevention  
 Central Valley AIDS Education & Training Center  
 Coalition on Homelessness  
 Code Tenderloin  
 Communities Advocating Emergency AIDS Relief (CAEAR) Coalition  
 Community Housing Partnership  
 Compass Family Services  
 Covered California  
 CPEHN  
 Crossbay Together  
 Desert AIDS Project  
 Dignity Fund Coalition  
 Diginido Labs  
 Division of AIDS, NIAID/NIH  
 Dolores Street Community Services  
 Drug Policy Alliance  
 East Bay Advancing Care  
 El/La Para TransLatinas  
 Employment Plus  
 End AIDS Now Coalition  
 Essential Access Health  
 Fingersnaps Media Arts  
 Five Keys  
 Fred Hutchinson Cancer Research Center  
 Gay Asian Pacific Alliance Foundation (GAPA)  
 Generations  
 Getting to Zero  
 GLIDE  
 Gubbio Project  
 Harm Reduction Therapy Center  
 HealthRIGHT 360  
 HIV Story Project  
 HIV/AIDS Provider Network (HAPN)  
 HIVMA  
 Homeless Youth Alliance  
 Horizons Unlimited  
 Hospitality House  
 Housing Works  
 Human Rights Campaign  
 Independent Living Resource Center of San Francisco  
 Instituto Familiar de la Raza  
 International AIDS Society/AIDS 2020 Virtual Janssen  
 Kaiser Family Foundation  
 La Clínica de la Raza  
 Lambda Literary Association's Writers Program  
 Larkin Street Youth Services  
 The LGBT Asylum Project  
 LGBTQ Minus Tobacco  
 The Los Angeles LGBT Center  
 Lutheran Social Services  
 LYRIC  
 Maitri-Compassionate Care  
 Mental Health Comedy Hour  
 Mission Neighborhood Health Center  
 MPact  
 Multicultural AIDS Coalition of Boston  
 NASTAD  
 National AIDS Housing Coalition  
 National AIDS Memorial VC 2/4/2021  
 name changed to National AIDS Memorial  
 National Black Gay Men's Advocacy Coalition  
 National Black Women's HIV/AIDS Network  
 National Coalition of STD Directors  
 National Harm Reduction Coalition  
 National Health Law Program, Los Angeles  
 Nika Cherelle's



## Our Supporters, continued

NMAC  
 O'Neill Center for Policy, Georgetown Law Center  
 Oakland LGBTQ Community Center  
 Office of AIDS Research, NIH  
 On Lok Lifeways  
 Openhouse  
 Our Town SF  
 Parivar  
 PAWS  
 PleasePrEPMe.org  
 PRC  
 Positive Women's Network  
 PRIDENET  
 PROFOUNDations  
 Progress Foundation  
 Project Homeless Connect  
 Project Open Hand  
 Q Bar  
 Q Foundation  
 Queer Ancestors Project  
 Queer Lifespace  
 Rainbow Grocery Cooperative  
 Rafiki Coalition for Health and Wellness  
 Red and Orange House Foundation  
 Red Envelope Giving Circle  
 RiseCrypticProductions  
 Richmond Area Multi-Services Inc. (RAMS)  
 San Francisco Bay Area and North and Central CoastAETC  
 San Francisco Bay Area LGBT COVID-19 Relief Coalition  
 San Francisco Community Health Center  
 San Francisco Department of Aging & Adult Services  
 San Francisco Department of Public Health  
 San Francisco Department of Public Health, Black/African Health Initiative  
 San Francisco Department of Public Health, Community Health Equity & Promotion  
 San Francisco Department of Public Health, SF First Vocational Project  
 San Francisco Drug Users' Union  
 San Francisco Gay Men Chorus  
 San Francisco General Hospital, Division of HIV, ID and Global Medicine  
 San Francisco General Hospital, Positive Health Program

San Francisco Human Rights Commission  
 San Francisco LGBT Center  
 San Francisco Mayor's Office of Housing and Community Development  
 The San Francisco Principles  
 San Francisco Office of Economic and Workforce Development  
 San Francisco Recreation & Parks Department  
 San Francisco State University Center for Research and Education on Gender and Sexuality  
 Santa Clara County/HealthTrust  
 SFLatinx COVID-19 Response and Recovery Work Group  
 The Shanti Project  
 Sister Love  
 Southern AIDS Coalition  
 Southern Black Policy and Advocacy Network  
 St. Anthony's Foundation  
 St. James Infirmary  
 Sun2Moon Productions  
 Tax Aid  
 Tenderloin Tessie  
 TGI Justice Project  
 Tom Waddell Health Center  
 Transgender Law Center  
 Treatment Action Group  
 Trikone  
 TurnOut  
 UCSF 360: The Positive Care Center  
 UCSF Alliance Health Project  
 UCSF Center for AIDS Prevention Studies  
 UCSF Center of Excellence for Transgender Health  
 UCSF Golden Compass  
 UCSF School of Dentistry  
 University of the Pacific School of Dentistry  
 Us Helping Us  
 Vivent Health  
 ViiV Healthcare  
 Western Center on Law and Poverty  
 Westside Community Services  
 Worklink  
 WORLD  
 YTH



## OUR SUPPORTERS

We are grateful for the strong support of our donors, event participants, corporate and institutional partners and volunteers. Their contributions make our work possible and affirm our belief that we can create a future where healthjustice is achieved for all.



## DONORS

The generosity of our individual donors confirms our belief that we are in it together. San Francisco AIDS Foundation acknowledges the leadership and commitment of those dedicated to empowering our work.

### Major Donors

### Catalyst Giving Society

### Legacy Society



## MAJOR DONORS

Thank you to all those who donated.

### INDIVIDUAL DONORS: \$25,000+

Christopher Benson  
Dr. Frank Duff &  
John Okuloski  
The Giljum-Cotterman  
Charitable Trust  
Michael Kinsley &  
Aaron Walter  
Gregory Miscikowski  
& Todd Tierney  
Katrina Reid  
Alfredo Silva &  
Seth Mickenberg  
Lorna Thornton

### INDIVIDUAL DONORS: \$10,000–\$24,999

Billy Bradford  
Shirley Forbes  
Ferdinand Garcia  
Andrew Goode  
Robert & Colleen Haas  
Philip Hodges &  
Scott Nevins  
Joseph Hollendonner &  
William Marsland  
James C. Hormel &  
Michael P. Nguyen  
Dev Ittycheria  
Cory Lowther  
Matthew Marquis  
Anonymous  
Scott Patterson  
William Vastardis &  
Wolfgang Giesecke  
Maureen Watson

### INDIVIDUAL DONORS: \$7,500–\$9,999

Keri Brooke  
Tim Butler  
Timothy Denike  
Daniel Gordon  
Heather Hanly &  
Daniel Purcell  
Marcus Kinsella  
Megan & Alex Minkiewicz  
Elena Moliterno  
James Pincow  
Gareth Rose  
Mohan Singamshetty  
Alex Sloan  
Kevin Sweeney  
Jeremy Yost

### INDIVIDUAL DONORS: \$5,000–\$7,499

Jeff Alley  
Kent Blade  
Corwin Booth  
Peter Borkon &  
Kristofer Konietzko  
Christopher Cowen  
Anonymous  
Laura Durakovich  
David Farrar  
Matthew Fust  
Nick Giovanni  
John & Marcia Goldman  
Eyan Hempler  
Andrew Holliday  
Paul Asente & Ron Jenks  
David McNatt  
Maggie Monroe  
Mark Oliver  
Zachary Papilion  
Galina Pincow  
Ralston Family Fund  
Scott Rosenquist  
Aubrey Shelton  
Kitty Shiotani  
Daniel Sinclair  
Wayne Soringsteen  
Wayne P. Springsteen  
Eric Stahl  
Jack Stephenson  
Michael Vanni  
Elena Viboch  
Donna & John  
Warnken-Brill

### INDIVIDUAL DONORS: \$2,500–\$4,999

Chad Abbott  
Steven Abbott &  
James Stephens  
Robert Anderson  
Chris Anzalone  
Lazaro Aparicio  
David Aspinall  
Edward Atherton  
Chris Barlow  
Bob Bathrick  
Tarick Bedeir  
Allan Bernstein  
Jennifer Bermudez  
Philip Besirof &  
Ryan Carter

Christopher &  
Debora Booth  
Steven Bracco  
Tracey Broadman  
Douglas Brooks  
Sandy Cademartori  
John Carlson  
Shirley Chi  
Ann Chiga  
Brett Lucey  
Megan Connelly  
Nicholas Davidson  
Stephen Engblom &  
Lance Relicke  
Joanne Engel  
Tracy Evans  
Colin Frankland  
Alison Frey  
Stoney Gamble  
Randall Goetzl  
Harari  
Stanley & Monica Hayes  
William Heilman  
Bart Henderson  
Peter Holson  
LB & Kadeidra  
Honey-Brooks  
Wei Hu  
Mark Huebner  
Gavin James  
Tracey Jaquith  
Dana Johnson  
Tim Jones  
David Knopf  
Thomas Kocou  
Michael Konzem  
Austin Leo  
Kelly Liu  
Sean Livingston &  
Jeremy Pelkey  
George Loftis  
Daniel Luther  
Patricia Mann  
Roscoe Mapps  
Jeremiah Mayfield  
Arthur McCord  
Jacob Morgan  
Donald Novo  
James O'Brien  
John Ockerbloom  
Kenneth Okin  
Madan Paidhungat  
Kat Palermino

April Peng  
Ed Quick  
Robert Quon, MD &  
Mark Oliver  
Arthur Rangel  
Adam Q. Robinson  
William Robinson  
Daniel Rosenwasser  
Russell Roybal  
Isa Samuels  
Marc Sanchis  
Josh Sassoon &  
Chris Carrington  
Michael Schumann  
Pola Shvarts  
Patricia Silva  
Kevin & Laurel Smith  
Leslie Strauss  
Jane Swan  
Thomas Tarnowski  
Domitilla Torrens  
Harry Turner & Brian Keil  
Scott Van Horn  
Dr. Kathleen Welsh  
Elizabeth Whiley  
Mike Witherspoon  
Maria Wong  
Spencer Young

### INDIVIDUAL DONORS: \$1,000–\$2,499

Elie Abijaoude  
Steve Aguilar  
Fredo Alvarez  
Adrian Aoun  
Meghan Arnold  
Lindsay Askham  
Other Avenues  
Tom Baker  
Aaron Baldwin  
Roselyn Bar  
Ron Barajas  
Carol Barriger  
Joel & Wendy Bartlett  
Kevin Bass  
Steven Bassett  
Judith Bechtel  
Christopher Beckmann  
Ben Bell  
Dr. Mark Benyunes  
Christopher Berini &  
Jeffrey Huang  
The Bischofberger Family



#### All Individual Donors, continued

Thomas Blazak	Bruno Delagneau, MD	Lisa Guinn	Beth & Fred Karren
Phoebe Boone	Brian Demers	Timothy Gullicksen	Athanasios Kasapi
Corwin & Margaret Booth	Wanda & Randy Louis DeValle	David Guzman	Charlotte Katz
Camo Bortman	Sharon Dillon	Nicholas & Jean Hall	Conor Kavanagh
Gary Boston	Kathleen Dinetz	Ellen Haller	Patrick Kelly
Andrew Bosworth	Diana & Arjun Divecha	Anonymous	Dam Kim
Richard Boudiette	Jon Doellstedt	Patrick Haney	Samuel Kimport
James Bowler	Judith & Rodger Doty	Lindsey Hanley	James King
Jamie Bowles	Gabriel Dover	James Hansen	Max C. Kirkeberg & Gabriel Kirkeberg-Proo
David Bronner & John Pacheco	Stephen Dover	Leo Harrington	Sophia Kokezas
Dr. Robert Bronstone	Sandra Dubinsky	Sean Harris	Susan Kornfield
Carol L. Brosgart, MD & Joseph A. Gross	Deary Duffie & Daniel Dallabrida	Charles Hassel	Mark Kovich
Eric Brown	Mark Dulong	Elizabeth Hauptert	Kurt Krebs
Julie & Mike Brown	Christopher Dunay	Barbara Haverstock	Sean Kreiger
Tamu Brown	Daralyn Durie	Lee Hawn	Roger Kruse
Michael Bryce	Kevin Durrance	Will Hayworth	Michael Kutner
Anna Burke	Evan Edinger	Lewis Heathcote	George LaBella Jr.
Beth Burkhart	Kenneth Edwards	William Hebert & Lori Schechter	Mel Landuyt
Richard & Gina Asaro Busalacchi	Robert Eggert-Peluso	Mike Heidebrink	Tara Lange
Gisell Cabrera	Mr. Eugene Eldridge	Steven Heintz	Valery Lanyi, MD
Greg Caesar	Rick Elefant	Ronnie Helm	Mark Leavitt
Jill Carr	James Ely	Dave Hendrickson & Daniel Sonnenfeld	Sam Lee
Denis Carrade	Anne Engel	Hope & Edward Herndon	David & Robin Lee
Jon Carroll	Louise & Jacob Epstein	Mark Himmelstein	David Lee
Robert Carstensen	Dr. Milton Estes	Lyn Hines	Jeffrey Leider
Kenneth Cation	Patrick Fagan	Michaela Hoag	Ralph Lemke
Vic Cembellin	Evans Family	Jay Hoag	Ryan Lemke
Warren Chase	Eileen Fehskens	Michael Holder	Ronald Lenker
Cindy Cheung & Ed Lin	Shawn Fenwick	Scott Holliday	Luke Leonhard
Franklin Ching & Charley Kearns	Carlos Ferreira	Rev. Edward Holterhoff	John LePage
Ross Chrystall & Mark McDonald	Dustin Finkle	Susan Holton	Ayala Levine
Craig Claussen	Richard Fiory	Timonie Hood	Chad Libertus
Earl Co	David Fix	Perry Hookey	Manit Limlamai
Abbie Cohen	Michael Flynn	Marcia Hooper	Ran Liu
David Cohen	Andrea Fontana	Dennis Hopkins	Arkless & Phyllis Lloyd
Eric Collier & Joseph Newell	John Ford	Patricia & Randall Horton	Reed Loden
Brian Conaghan & Shawn Priggel	Dan Fourrier, Jr., M.D.	Timothy Houck	Kirsten LOrange
Darin Conley-Buchsieb	Dan Fowler	Stephen Hoyt	Marc Lore
Scott Cooksey	Dale Freeman	Ya-Lin Huang	Anonymous
Michael Cooper	Vaughn Frisby	Serge Huard & Cris Christensen	Diane Louis
Brian Cosgrove	Neil Fullagar	Gary Huff	Kevin Lucas
Catherine Courage	Michael Furlow	Andrea Hui	Gregory Lynn
Alison Covarrubias	Andrew Fyfe	Christopher Hunt	Neil MacPhail
Jon Cox	David Gaus	Karl Huntzicker & Robert Kraynak	Sean Mahoney
William Crawford	Christopher George	Ana Iacovetta	Adam Maketansky
R. Scott Creighton	Teresa George	Isaac Family Institute of Charity	Mireille Mallouh
James Crumbacher	Gloria Getty	Josef Janik	Mark Manasse & Janet Mohle-Boetani
Marty Cull	Jonathan Gibbons	Josiah Johnson	Max Mason & Drew Metcalfe
Clifford Curry	Jeffrey Glickman	Marla Johnson	Nathan Maughan
Alex Damalas	Richard Gobler	Tyler Jones	Luciana Mazzola
Chris Damon	Andre Goeritz	Benjamin Jones	Chip McAllister
Saigovind Dandapani	Robert Goldenberg	Francisco Jordan-Ferrari	Ray McCabe
William & Cheryl Davidson	Ryan Gonzales	Veronica Juan	Ryan McCarthy
	Marius Greenspan	Lon Justice	Christopher McCarthy
	Dick Grosboll	Warren Kaplan	Brad McCarty & Chris Brown
	Greg Grothaus		Joseph McCune
	Deter Guglielmo		



#### All Individual Donors, continued

Todd McElhatton	Mandy Owen	Marc Sanchis	Steven Tallman & Yuri Michielsen
Catherine McGuire	Jack Padovano	Val & Russ Sasso	Kevin Tam
Shereen McIntyre	Zachary Pappas	Jonathan Saylor	Timothy Tenute
The McLeod Family	Dave Parker	Dwayne Schanz	Carol Thompson
Scott McMillen	Timothy Peacock	Michael Schembri	Juli Ann Todd
Andrew McNeill	Linda & Jack Pearlstein	Nancy Scherr	Robert Togie
Michael McShane	Mark Pelzner	Carolyn Schlueter	Jeffrey Trescott
Kevin Meares	TJ Pempel	Brian Schultz	Parker Trewin
Francine & David Meckler	Tanya Peregrina	Ricardo Segura	Norman Trueblood
Dennis Meiss	Susan Perlstein	Mark Seiler	Scott Turner
Stephanie Meyers	Tom Perrault & Sal Giambanco	Smita Shah	Alex Unger
Tamieqkya Miles	Bettina Perry	Michael Shah	Chad Upham
Courtney Miller	Regina Phelps	Daniel Sharfman	William Upson
Richard Miller	Michael Phillips	Jonathon Sherman	Joe Vachon
Jean Mitchell	David & Janice Phillips	Lisa Sherratt	Michelle Van Curen
Randy Monges	Bruce Phillips	Jinuk Shin	Timothy Vanover
Randall Montbriand	John Piane	Crystal Sholts	Toni von Dohren
Richard Mordosovich	Galina Pincow	Andrew Shore	Kevin Wada
John Moretto & David Mast	Mark Pineda	Greg Short	La Shon Walker
Srijita Mori	David Piontkowsky	Simon Silverman	Heather Weiss
Danielle Morimoto	Dana Pizzuti, MD & Stella Pizzuti	Annette Skowron	Matthew Welch
Elisabeth Morris	Allan Pollock	David Slattengren	Susan Weldy
Sally Morton	Brian Popplewell	Dan Slaughter	Jenny Wiley
William Moskalik	Briana Powell	Cheryl Slavensky	Greg Whitaker
Rudolph Muller	Dipankar Pramanik	Richard Smith	Jeannette & Robert Wineland
Norma Murphy	Mike Proctor	Mary Ann Smith	Doyle White
Regina Myers	Christine Pulito-Colbert	Ron Smithson	Jim Wickesberg
Les Natali	Jonathan Racine	Warren Snaider	Jim & Peggy Wiggett
David Needleman	Scott Rasmussen	Wayne Sobon & Bob McDonald	Judith Wilber & Robert Miller
Kenneth Nehmer	William Reed	Raymond Souza	Collin Wilkerson
Diana & Terry Nelson	Kevin Reed	Ronald Speno	Allan Will
Donna Noeller	Jeanne Reed	Michael Spinella	Dwight Wilson
David Noeller	Walter Rieman	Linda Springsteen	Tom Wilson
Allison Noeller	Raj Rikhy	Betty Starr	Jeremy Wong
Paul Norton	Kim Roberts	Lee Staub	Mr. Tom Wynveen
Manny Nungaray & Shawn Sherburne	Jeff Zimman & Ken Ruebush	John Steen	Brian Yamanaka
James O'Brien	Becca Russell	Eire Stewart	Clinton Yara
Barry O'Connell	Charles Russell-Schlesinger	Claudia Stewart	Spencer Young
Michael Oddo	M Duane Rutledge	David Stocker	Peggy Young
Susan Ogren	Tony Sachs	Richard & Jo Anna Strawbridge	Joshua Zerkel
John Olson	Clifford Samuel & Lisa Yetzer-Samuel	Taylor Sublett	John Zigrang
Sam Orr		David Suliteanu	Patrick Zornow
Kevin O'Shea		Ben Sykes	
Don Otvos		Albert Szeto	



## CATALYST GIVING SOCIETY

Catalyst Multi-Year Giving Society is a community of major donors who choose to activate their commitment to health justice through multi-year donations. These five-year commitments from our founding members are critical to moving us closer to the ambitious vision outlined in our strategic plan.

### VISIONARY LEVEL (\$50,000+)

Chris Benson  
Douglas M. Brooks, MSW  
Philip Hodges & Scott Nevins  
Joseph Hollendoner & William Marsland  
Michael Kinsley & Aaron Walter  
Matthew Marquis  
Dr. Lorna Thornton

### EMPOWER LEVEL (\$25,000+)

Francis Duff & John Okuloski  
Ferdinand Garcia  
Sean Livingston & Jeremy Pelkey  
Katrina Reid  
Alfredo Silva & Seth Mickenberg

### CARE LEVEL (\$5,000+)

Jeff Alley  
Lazaro Aparicio  
Bessey Benson  
Jeff Bharkhda  
Peter Borkon & Kristofer Konietzko  
Keri Brooke  
Mary Cha-Caswell  
Ross Chrystall & Mark McDonald  
Terry Clark-Hurley  
Christopher J. Cowen  
Jerry Duck  
Laura Durakovich  
Colin Frankland  
Jean Gibson  
LB & Kadeidra Honey-Brooks  
Kenneth Katz  
Megan & Alex Minkiewicz  
Rick Mordesovich  
Manny Nungaray & Shawn Sherburne  
James Pinco  
Dr. Dana Pizzuti & Stella Pizzuti  
Robert Quon, MD & Mark Oliver  
Adam Roberts  
Kevin Rogers  
Russell Roybal  
Aubrey Shelton  
Jordan Smith & Jennie Nicholls-Smith  
Josephine Smith  
Spoon  
Gregory Sroda  
Adam Taylor  
Stephen & Lori Taylor  
Sophia Vicent  
Maureen Watson  
Christian Williams  
Christopher Zolezzi  
Anonymous



## LEGACY SOCIETY GIFTS

Members of the Legacy Society have honored San Francisco AIDS Foundation by including us in their estate plans. We gratefully acknowledge the receipt of legacy gifts from the following estates made in 2020.

Lawrence H. Cook, Jr.  
The Nancy Crowe Trust  
Estate of Alice M. Gonnerman  
The David P. Kramer Revocable Trust  
The Anne Mukofsky Revocable Trust  
Estate of Dale Stancliff  
George Alfonso Valdez Trust



## EVENT PARTICIPANTS

Year round, events like AIDS/LifeCycle, Dining Out For Life, Santa Skivvies Run and Do It Yourself Events bring the broader community into our efforts to end the epidemic. These events, which were mostly virtual throughout 2020 due to COVID-19, raise awareness about what HIV means today, how our community is driving progress forward and how each of us can play our part in making that progress possible.

### AIDS/LifeCycle

### Dining Out For Life

### Santa Skivvies Run

### Do It Yourself Events



## AIDS/LIFECYCLE

The COVID-19 pandemic led to the cancelation of AIDS/LifeCycle 2020. The move to a virtual event, AIDS/LifeCycle@Home, led to a contribution of \$0.8 million for SFAF.

### 10K CLUB

Thanks and congratulations to AIDS/LifeCycle participants who raised \$10,000 or more.

Frank Adair  
Will Ajoy  
David Aspinall  
Aaron Baldwin  
Richard Bennett  
Andrew Blotky  
Gary Boston  
Tom Boulet  
Rod Bran  
Donald Brown  
Michael Bryce  
James Camou  
Stephen Carnes  
Robert Carstensen  
Michael Casner  
John Cavellini  
Phillip Cleaver  
Chris Coleman  
Ken Cook  
R. Scott Creighton  
Justin Cressy  
David Daniels  
Art Desuyo  
Allison Diamant  
Nick Domitrovich  
David Eichman  
Todd Ellis  
Tracy Evans  
Vaughn Frisby  
Ferdinand Garcia  
David Gaus  
Andrew Goode  
Patricia Gordon  
Francis Grabowski  
Frankie Grande  
Tim Hayden

Drew Hazelhurst  
Mike Heidebrink  
Philip Hodges  
Joseph Hollendoner  
Paul Ikeda  
Randall Jones  
Robert Kalin  
Bob Katz  
Conor Kavanagh  
Gus Kenworthy  
Brett Klein  
Marki Knox  
Mat Lindstedt  
Brett Lucey  
Chad MacRae  
Tyron Manning  
Matthew Marquis  
Shereen McIntyre  
Christopher McMillan  
Nik Medrano  
Richard Mehlman  
Megan Minkiewicz  
Daren Mitch  
Blake Mitchell  
Kelley Mobley  
Alex Mohajer  
Otis Morgan  
Paul Nash  
Donna Noeller  
Rick Nolan  
Joelayn Oberg  
Brien O'Brien  
James O'Brien  
Darrin Pelkey  
Dele Peterson  
John Pierson  
Ed Quick  
Robert Quon, MD  
Sean Ray  
Adam Q. Robinson  
Richard Roothman  
Izac Ross

Jens Ruesenberg  
Marc Sanchis  
Josh Sassoon  
Michael Schumann  
Jeff Sekido  
Bill Shopoff  
Greg Short  
Lois Springsteen  
Harry Stark  
Lisa Sterman, MPH, MD  
Eire Stewart  
Kevin Swank  
Colleen Swank  
Dot Theodore  
Holotta Tymes  
Lon Wahlstrom  
Jerald Wenker  
Chris Wilson  
Sam Wineman  
Jeremy Yost  
Anthony Zamudio

### AIDS/LIFECYCLE DONORS

Our generous supporters who donated \$2,500 or more to AIDS/LifeCycle.

#### \$10,000+

Tim Butler  
Scott Patterson

#### \$5,000–\$7,499

Andrew Goode  
Eyan Hempler  
Matthew Marquis  
Elena Moliterno  
Maggie Monroe  
Mark Oliver  
Alex Sloan  
Mike Witherspoon  
Jeremy Yost

#### \$2,500–\$4,999

Robert Anderson  
David Aspinall  
Edward Atherton  
Bob Bathrick  
Corwin Booth  
Steven Bracco  
John Brown Sr.  
Robert Carstensen  
Shirley Chi  
Megan Connelly  
Christopher Cowen  
Nicholas Davidson  
Ferdinand Garcia  
Lee Hawn  
William Heilman  
Andrew Holliday  
Mark Huebner  
Gavin James  
Dana Johnson  
Michael Konzern  
Kelly Liu  
George Loftis  
Jeremiah Mayfield  
Donald Novo  
John Ockerbloom  
Kat Palermينو  
Brian Popplewell  
Ed Quick  
David Rappel  
Gareth Rose  
Daniel Rosenwasser  
Borach Schmell  
Eric Stahl  
Domitilla Torrents  
Harry Turner & Brian Keil  
Thomas Weber  
Matthew White  
Chris Wilson  
Belinda Wong



## DINING OUT FOR LIFE

For the first time ever, Dining Out For Life became Dining IN For Life. While COVID-19 prevented community members from dining out in April 2020, dedicated volunteer Ambassadors promoted partner restaurants, shared critical information about San Francisco AIDS Foundation programs and services and raised critical funds for our work.

Thank you to the 2020 Dining IN For Life Ambassadors and donors for their commitment to the cause.

### **INDIVIDUAL AMBASSADORS: \$5,000+**

Sean Harris  
Joseph Hollendonner  
Jacob Ittycheria  
Peter Ohm  
James Pincow

### **INDIVIDUAL AMBASSADORS:**

#### **\$1,500–\$4,999**

Keri Brooke  
David Cowell  
Sean Livingston  
Travis Monson



## SANTA SKIVVIES RUN

Santa Skivvies Run became Santa Skivvies Challenge in 2020, a festive Do It Yourself virtual fundraiser that raised funds for our HIV prevention, support and care services.

These participants and donors went above and beyond in 2020, so we extend a very merry thanks to them all!

**PARTICIPANTS: \$1,500–\$4,999**

Joseph Hollendonner  
Zelly Lodin  
Manny Nungaray  
Alfredo Silva  
Taylor Sublett



## DO IT YOURSELF EVENTS

Throughout the year, our supporters create their own opportunities to raise funds and awareness for our work. We are extremely grateful for their significant impact and for the donors who supported their efforts.

**PARTICIPANTS: \$1,500+**  
Nate Bourg



## PARTNERS

Our work counts on support from all parts of the community, especially leaders of business and philanthropy. Our development team works closely with corporate partners to identify partnership opportunities focused on volunteer engagement, programmatic support and much more.

### Corporate Partners

### Institutional Partners

### In-kind Contributions

### Volunteers



## CORPORATE PARTNERS

Without contributions from business leaders, we would not be where we are today in addressing the needs of those affected by HIV. We are grateful for the continual innovation and commitment demonstrated by our corporate partners.

### **\$300,000+**

Gilead Sciences, Inc.

### **\$100,000+**

Adobe Systems, Inc.  
BlackRock  
Chevron Corporation  
Google  
Home Box Office  
Tito's Handmade Vodka  
ViiV Healthcare  
Anonymous

### **\$25,000–\$49,999**

AppDynamics  
Johnson & Johnson  
Kaiser Permanente  
Morgan Stanley  
Pfizer Inc.  
Toyota  
Twitter  
Uber  
Visa International  
Walgreens

### **\$10,000–\$24,999**

AbbVie  
Atlassian  
Dignity Health  
FivePoint  
Goldman Sachs  
Grindr  
Intel  
JP Morgan Chase Foundation  
Magellan Behavioral Health  
Microsoft Corporation  
Morrison & Foerster  
Netflix  
OraSure  
Pure Storage

### **\$5,000–\$9,999**

Airbnb  
Applied Materials, Inc.  
Autodesk Foundation  
Bank Of The West Employee Giving Program  
Genentech, Inc.  
IBM  
LinkedIn  
Nike, Inc.  
PagerDuty  
San Francisco Giants Baseball Club  
TIN RX Pharmacy  
United Health Group  
Wells Fargo



## INSTITUTIONAL PARTNERS

The continuation of our work relies on the investment of other organizations who share our focus on improving the health and wellbeing of our community. These vital partnerships fund some of our most essential programs and services.

### **\$50,000–\$99,999**

The Bank of America Foundation  
The Elizabeth Taylor AIDS Foundation  
Levi Strauss Foundation  
PwC Charitable Foundation  
Salesforce.com

### **\$25,000–\$49,999**

MAC AIDS Fund  
Wells Fargo Foundation

### **\$10,000–\$24,999**

Broadway Cares/Equity Fights AIDS  
Chan Zuckerberg Initiative  
Chevron Humankind  
Cisco Systems  
Harm Reduction Coalition  
JP Morgan Chase Foundation  
Ten Fingers Foundation  
The Coca Cola Foundation  
VMWare Foundation  
Walt Disney Company Foundation

### **\$5,000–\$9,999**

ADP Foundation  
Bill & Melinda Gates Foundation  
eBay Foundation  
GE Foundation  
The Morrison & Foerster Foundation  
The PG&E Corporation Foundation  
Verizon Foundation



## IN-KIND CONTRIBUTIONS

These companies and businesses have provided goods and services necessary to support and continue the work of San Francisco AIDS Foundation.

### **\$100,000+**

Google  
Morrison & Foerster LLP  
NASEN

### **\$50,000–\$99,999**

SFMTA  
Shartsis Frieze LLP

### **\$25,000–\$49,999**

Asana  
Q.Digital

### **\$10,000–\$24,999**

7x7  
Cycling Sports Group  
The San Francisco Chronicle/SFGATE

### **\$5,000–\$9,999**

San Francisco Giants



## VOLUNTEERS

In 2020, our in-person volunteer opportunities were sadly put on hold due to the COVID-19 pandemic, but our volunteers persisted! Many volunteers served in a remote capacity this year by creating online resources for clients, moderating online groups and developing new ways to serve. We know we can count on all of our volunteers because these passionate, fierce advocates for our mission make our community stronger every day.

Visit [sfaf.org/volunteer](https://sfaf.org/volunteer) to learn more about future volunteering opportunities for individuals or groups.



## OUR FINANCIALS

San Francisco AIDS Foundation is committed to ensuring that funds are used responsibly and that financial information is made readily available. We are among a distinguished group of charitable organizations that have been awarded the highest rating &mdash; four out of four stars &mdash; by Charity Navigator, the largest independent charity evaluator in the U.S. A four star "exceptional" rating is given to the top 25% of rated charities for sound fiscal management and a commitment to accountability and transparency.

We are diligent about maximizing the impact of your donation. In Fiscal Year 2020, 88 cents of every dollar donated went directly to the life-saving programs and services provided to our clients.

The financial information included here is derived from our audited financial statements for the fiscal year ended June 30, 2020. A complete copy is available from [sfaf.org/about-us/financial-information](https://sfaf.org/about-us/financial-information).

# STATEMENT OF FINANCIAL POSITION

As of June 30, 2020 and June 30, 2019  
\$000

## ASSETS

Cash	\$ 2,518	\$ 2,150
Investments	22,015	16,417
Accounts receivable	5,148	6,928
Contributions receivable, net	648	750
Prepaid expenses	994	724
Security deposits and other assets	124	126
Property and equipment, net	3,929	5,102

<b>Total Assets</b>	<b>\$ 35,376</b>	<b>\$ 32,197</b>
---------------------	------------------	------------------

## LIABILITIES

Accounts payable and accrued expenses	\$ 1,908	\$ 2,119
Accrued payroll and related liabilities	2,189	1,702
Deferred revenue	303	–
Deferred rent	360	721
Refundable advances	99	158
Capital lease obligations	4	19

<b>Total Liabilities</b>	<b>4,863</b>	<b>4,719</b>
--------------------------	--------------	--------------

## NET ASSETS

Without donor restrictions	\$ 28,578	\$ 25,378
With donor restrictions	1,935	2,100

<b>Total Net Assets</b>	<b>30,513</b>	<b>27,478</b>
-------------------------	---------------	---------------

<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 35,376</b>	<b>\$ 32,197</b>
---	------------------	------------------

# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

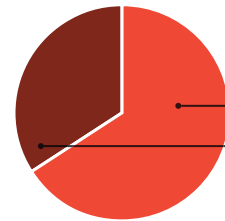
Years Ended June 30, 2020 and 2019  
\$000

	2020	2019
<b>PUBLIC AND GOVERNMENT SUPPORT</b>		
Government grants	\$ 18,220	\$ 16,647
Contributions and grants		
Individuals	1,644	971
Corporations and foundations	2,220	2,048
Donated goods and services	924	1,048
Special events (net)	5,404	8,214
<b>Subtotal public and government support</b>	<b>28,412</b>	<b>28,928</b>
<b>REVENUES AND GAINS</b>		
Net realized and unrealized gain		
on investments	\$ (70)	\$ 182
Investment income	262	277
340B drug pricing program	23,078	18,614
Other	336	549
<b>Subtotal revenues and gains</b>	<b>23,606</b>	<b>19,622</b>
<b>Total public and government support, revenues and gains</b>	<b>52,018</b>	<b>48,550</b>
<b>EXPENSES</b>		
Program services	\$ 43,244	\$ 39,248
Fund development	4,345	4,299
Support services	1,394	977
<b>Total expenses</b>	<b>48,983</b>	<b>44,524</b>
<b>Change in net assets</b>	<b>3,035</b>	<b>4,026</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>\$ 27,478</b>	<b>\$ 23,452</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 30,513</b>	<b>\$ 27,478</b>



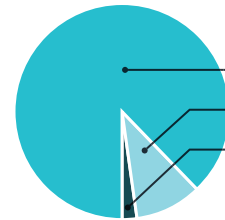
## AT A GLANCE

Year Ended June 30, 2020  
\$000



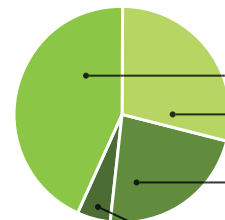
### SOURCES OF REVENUE

Private Giving and Other Non-Government Sources	\$ 33,798
Government Grants	18,220
<b>Total</b>	<b>\$ 52,018</b>



### EXPENSE ALLOCATION BY FUNCTION

88% Program Services	\$ 43,244
9% Fund Development	4,345
3% Support Services	1,394
<b>Total</b>	<b>\$ 48,983</b>



### EXPENDITURES BY PROGRAM AREA

45% Sexual Health Services	\$ 19,343
28% Substance and Behavioral Health Services	12,295
21% Linkage & Retention Services & Social Support Services	9,148
6% Policy & Public Education	2,458
<b>Total</b>	<b>\$ 43,244</b>



**San Francisco AIDS Foundation**

1035 Market Street  
San Francisco, CA 94103  
(415) 487-3000

**[sfaf.org](http://sfaf.org)**

**Strut**

460 Castro Street  
San Francisco, CA 94114  
(415) 437-3400

**[sfaf.org/locations/strut](http://sfaf.org/locations/strut)**

**Sixth Street Harm Reduction Center**

117 6th Street  
San Francisco, CA 94103

**[sfaf.org/locations/harm-reduction-center](http://sfaf.org/locations/harm-reduction-center)**

This report is available online at  
**[annualreport.sfaf.org](http://annualreport.sfaf.org)**