

Community Development Entity Support Services

Navigating the complexities of the New Markets Tax Credit (NMTC) program requires targeted expertise to address the unique challenges faced by Community Development Entities (CDEs). Ryan's services are designed to meet your specific needs across every stage of the NMTC lifecycle. Whether it's compliance, competitive positioning, or measuring and reporting project impacts, our expertise ensures your projects make a lasting difference in underserved communities while achieving their full potential.

Supporting Compliance for Qualified Active Low-Income Community Business (QALICB) Projects

Ensuring compliance during the NMTC transaction period demands meticulous attention to detail, which is why we provide end-to-end solutions that address compliance-related challenges while alleviating the strain on internal resources. Our process includes:

- ▶ Reviewing loan agreements and financial projections
- ▶ Designing customized compliance and reporting schedules to maintain transaction integrity
- ▶ Supporting borrower personnel with data collection, analysis, and compliance reporting

Our proven methodologies reduce the compliance workload, ensuring participants at every level feel secure and informed.

Advanced Community Impact Reporting

Community Impact Reporting, a service integral to demonstrating the value of your initiatives, enhances the visibility and effectiveness of your projects. Grounded in comprehensive data, each report provides critical insights through:

- ▶ A detailed overview of the project within its community context
- ▶ Alignment analysis with local, regional, and statewide economic and community development priorities
- ▶ Quantifiable outcomes such as job creation, economic investment, and ancillary benefits

By illustrating both primary and ripple effects, these reports enable community leaders, investors, and policymakers to fully understand and appreciate the transformational impact of your portfolio.



Comprehensive NMTC Lifecycle Support

Achieve success across the NMTC ecosystem with services that address the unique demands of CDEs. Our approach integrates deep industry insight, proprietary processes, and proven methodologies. These services include:

- Strategic planning and consulting
- Application support
- Deployment and unwind assistance
- Due diligence coordination
- Impact analysis
- Bandwidth relief
- Draw process facilitation
- Unwind management

Data-Driven Impact and Labor Insights

Our robust analytics services are designed to deliver precise socio-economic data for applications, underwriting, compliance, and beyond. We ensure your messaging reflects real community needs and impacts through clear, actionable data.

Examples include:

- Targeted labor market analysis tailored to illustrate workforce needs
- Identification of gap areas where socioeconomic development will deliver the greatest impact
- Reports and metrics designed to meet standardized requirements while being tailored to your stakeholders and regulatory submissions

These insights not only support decision-making but also enable applicants to articulate their vision more effectively and confidently.

Tailored Solutions That Go Beyond Expectations

No two CDEs share the same mission, and standard solutions simply don't suffice for driving maximum impact. That's why we craft custom strategies designed to amplify your initiatives, reflect your unique goals, and deliver measurable results. By leveraging proprietary tools, innovative methodologies, and deep expertise in NMTC complexities, we provide deliverables that elevate your projects.

Examples of deliverables include:

- Economic impact reports
- Property and tax contributions
- Environmental assessments to highlight sustainability goals
- Health and education outcomes documenting community growth
- Recreational and cultural benefits mapping community investment
- Workforce dynamics for priority-driven solutions
- Alignment metrics with jurisdictional development priorities

With the ability to transform complex data into clear, actionable insights, we help your stakeholders fully appreciate the wide-ranging benefits of your projects, building trust and fostering support for advancing your mission.

Transform Goals into Community Impact

Empower your CDE to excel in its mission. From compliance stabilization to showcasing impacts, our tailored services are built to align with your goals and deliver outstanding results in underserved communities.

Contact us to learn how we can help your projects achieve measurable success while driving meaningful community change.



Proven Expertise*

29+
NMTC Transactions Closed

\$337 Million+
NMTC Allocations Secured

\$808 Million+
in Total Project
Costs Supported

25+ Years
of NMTC Experience

Zero
Credit Recaptures

*Last 5 years

Award-Winning Tax Services

For additional information

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