# Process Roadmap





# Standard Products

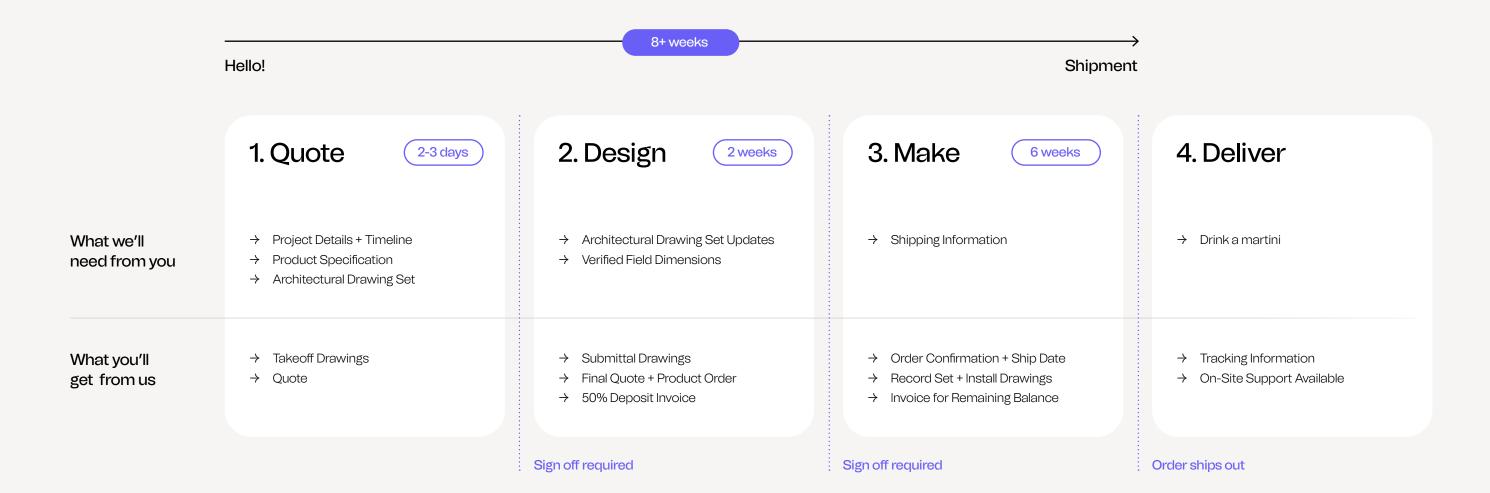
Solutions that are effortless to adopt, adapt, and install



#### Standard **Products**

#### Standard / Quick Ship

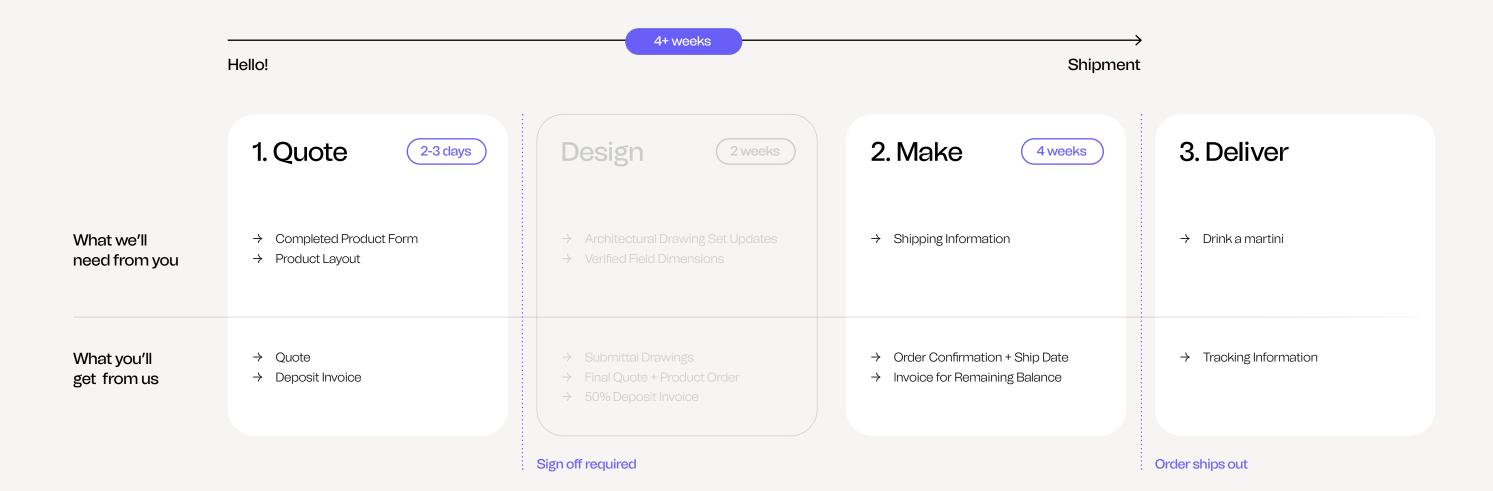
Standard products make specification simple with made-to-measure baffles, tiles, walls, and screens



#### Standard **Products**

## Standard / Quick Ship

Quick Ship means a product is eligible for expedited shipping. Look for the Quick Ship tag when browsing our products



#### Standard

Standard products make specification simple with made-tomeasure baffles, tiles, walls, and screens



	1. Quote 2-3 days	2. Design 2 weeks	3. Make 6 weeks	4. Deliver
What we'll need from you	<ul> <li>→ Project Details + Timeline</li> <li>→ Product Specification</li> <li>→ Architectural Drawing Set</li> </ul>	<ul> <li>→ Architectural Drawing Set Updates</li> <li>→ Verified Field Dimensions</li> </ul>	→ Shipping Information	→ Drink a martini
What you'll get from us	→ Takeoff Drawings → Quote	<ul> <li>→ Submittal Drawings</li> <li>→ Final Quote + Product Order</li> <li>→ 50% Deposit Invoice</li> </ul>	<ul> <li>→ Order Confirmation + Ship Date</li> <li>→ Record Set + Install Drawings</li> <li>→ Invoice for Remaining Balance</li> </ul>	<ul><li>→ Tracking Information</li><li>→ On-Site Support Available</li></ul>
		Sign off required	Sign off required	Order ships out

#### **Quick Ship**

Quick Ship means a product is eligible for expedited shipping. Look for the Quick Ship tag when browsing our products

4+ weeks

	1. Quote 2-3 days	Design 2 weeks	2. Make 4weeks	3. Deliver
What we'll need from you	<ul><li>→ Completed Product Form</li><li>→ Product Layout</li></ul>	<ul> <li>→ Architectural Drawing Set Updates</li> <li>→ Verified Field Dimensions</li> </ul>	→ Shipping Information	→ Drink a martini
What you'll get from us	<ul><li>→ Quote</li><li>→ Deposit Invoice</li></ul>	<ul> <li>→ Submittal Drawings</li> <li>→ Final Quote + Product Order</li> <li>→ 50% Deposit Invoice</li> </ul>	<ul><li>→ Order Confirmation + Ship Date</li><li>→ Invoice for Remaining Balance</li></ul>	→ Tracking Information
		Sign off required		Order ships out

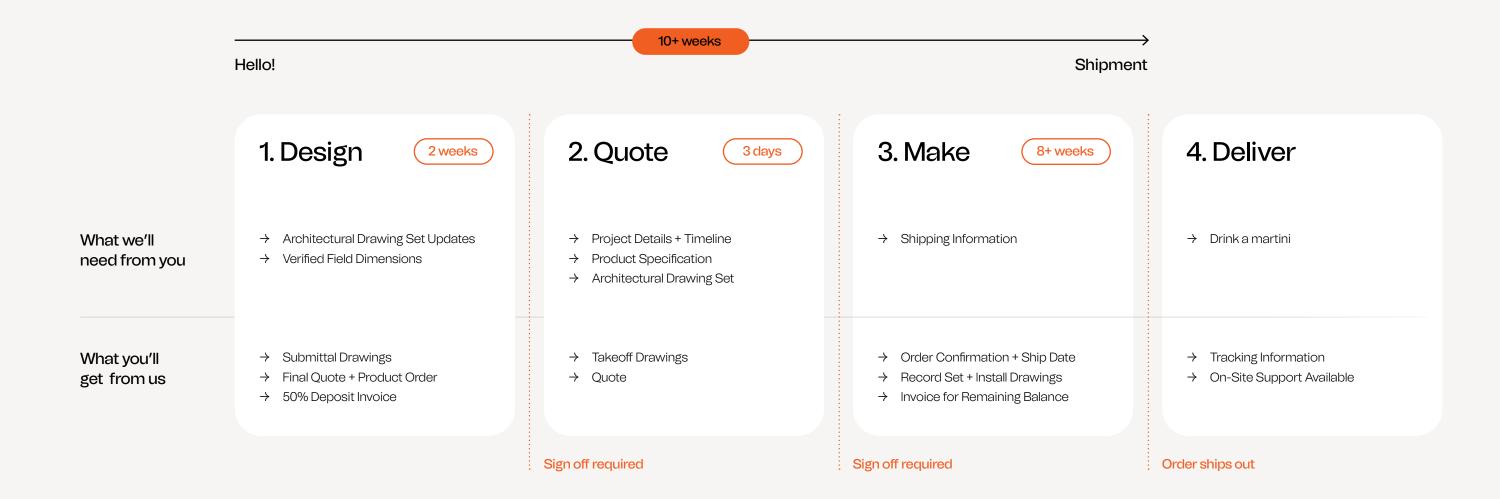
# Custom Solutions

Our Custom process guides you from inspiration to reality — faster, for less

## **Custom Solutions**

### Defined Design / Collaborative Design

For when you have an idea and need a quote to submit your bid

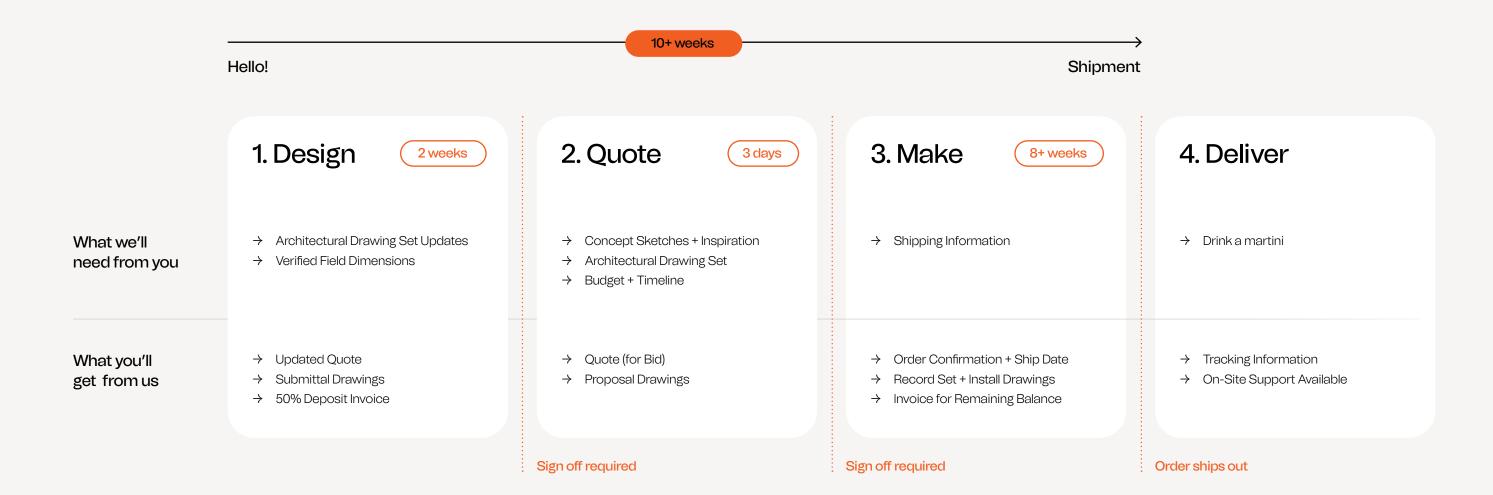


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#### Custom **Solutions**

## Defined Design / Collaborative Design

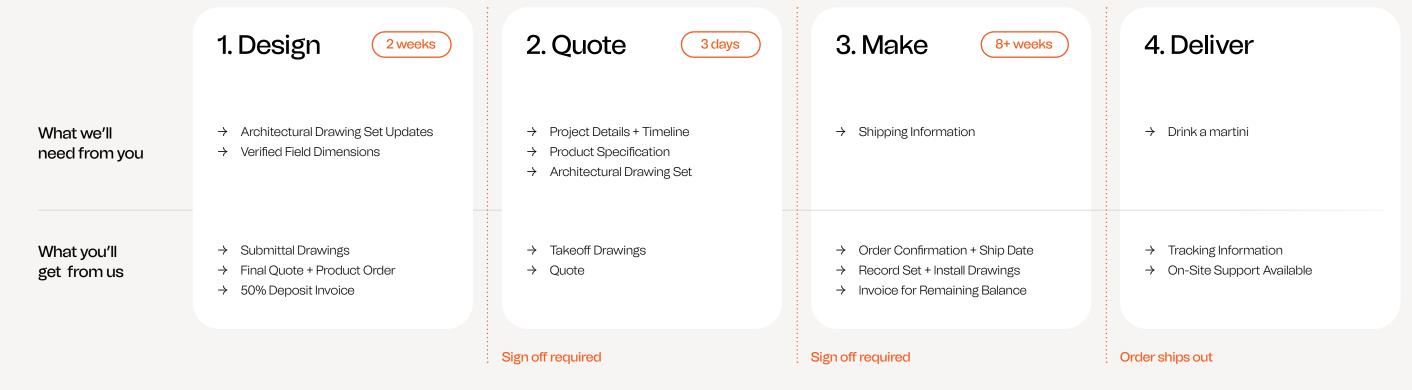
For when you want to co-create something that's perfect for your client



#### Defined Design

For when you have an idea and need a quote to submit your bid





#### Collaborative Design

For when you want to co-create something that's perfect for your client

10+ weeks

	1. Design 2 weeks	2. Quote 3 days	3. Make 8+ weeks	4. Deliver
What we'll need from you	<ul> <li>→ Architectural Drawing Set Updates</li> <li>→ Verified Field Dimensions</li> </ul>	<ul> <li>→ Concept Sketches + Inspiration</li> <li>→ Architectural Drawing Set</li> <li>→ Budget + Timeline</li> </ul>	→ Shipping Information	→ Drink a martini
What you'll get from us	<ul> <li>→ Updated Quote</li> <li>→ Submittal Drawings</li> <li>→ 50% Deposit Invoice</li> </ul>	→ Quote (for Bid) → Proposal Drawings	<ul> <li>→ Order Confirmation + Ship Date</li> <li>→ Record Set + Install Drawings</li> <li>→ Invoice for Remaining Balance</li> </ul>	<ul><li>→ Tracking Information</li><li>→ On-Site Support Available</li></ul>
		Sign off required	Sign off required	Order ships out

# helloaturf.design

#### **How Turf works**

#### Week 4 Standard Quote Design Make Deliver 8+ weeks Standard 2-3 days 2 weeks 6 weeks **Products** Solutions that are effortless to adopt, adapt, and install Quick Ship Quote Make Deliver 2-3 days 4 weeks 4+ weeks **Defined Design** Design Make Quote Deliver Custom 2 weeks 3 days 8+ weeks 10+ weeks **Solutions** Looking for something Collaborative more outside the box? Design Design Make Quote Deliver 2 weeks 3 days 8+ weeks 10+ weeks

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