### e2open

SOLUTION BRIEF

### Comprehensive Transportation Management for Shippers: Lower Costs and Improved Service

Shippers are always looking for ways to simplify transportation operations to improve service and contain costs despite the challenges of changing market conditions. Part of e2open's Logistics suite, e2open Transportation Management is an all-inclusive logistics management application that automates transportation activities across all modes and regions, driving transformational efficiency and ability to scale. Purpose-built for companies that plan and execute their own shipments, shipper-specific capabilities cover all the bases – from planning and rating, execution, settlement, analytics, and procurement. Transportation Management delivers operational excellence, unparalleled efficiency, and reduced spend, allowing shippers to control and improve their logistics network.

### Technology to Grow with Your Business

In today's world, where complex supply chains, shifting transportation choices, fluctuating market variables, and demanding customer requirements are the norm, having just any TMS can be as bad as having no TMS. Transportation management systems (TMSs) have evolved to support increasingly complex supply chain and transportation challenges. The right TMS can help shippers and beneficial cargo owners (BCOs) scale with strong infrastructure and business processes while gaining efficiencies to improve service offerings. Access to thousands of logistics, trade and supply chain partners on a common platform and collaborative opportunities within a community environment through e2open's connected network give shippers greater access to carrier capacity.

#### Connection to Extensive Logistics Network

Shippers require reliable service at the best rates from multiple carriers to transport the goods they produce – whether to retail outlets, distribution centers or factories using parts for manufacturing. E2open's applications are powered by the world's largest business network, with a comprehensive logistics community of over 30,000 rail

#### Key Features

- Real-time holistic view of supply chain functions
- Automation of planning functions for greater efficiency
  and cost-savings opportunities
- Easy carrier rating for both negotiated and on-demand rates
- Robust standard and ad-hoc reporting capabilities
- Customizable dashboards and real-time notifications to facilitate proactive transportation management
- Streamlined audit and payment process through automation
- Auto match settlement process to eliminate the need for invoicing

#### Key Benefits

- Centralize control of the entire transportation process
- Manage all modes of transportation in a single system
- Gain visibility across the entire global transportation
  network
- Receive quicker ROI with a self-funded tool that typically yields payback within six to nine months
- Access real-time data through a single application
- Improve overall supply chain management in a collaborative environment
- Scale infrastructure and quickly adapt technology based on changing business needs
- Enable multiple partners to leverage technology through a common platform

and truck carriers, 80 ocean and 100 air freight carriers, 25,000 freight forwarders, and many of the most-notable logistics service providers. More than 71 million containers are tracked annually on the e2open platform.

# Analytics to Monitor Performance and Drive Measurable Improvement

Without visibility into open capacity, comparative rates, and performance history, organizations often incur higher costs per mile, face numerous delivery delays, and settle for less-than-perfect service. Real-time data along with off-the-shelf and configurable reporting allows shippers to measure what's important to their business and act. With rate and performance benchmarking generated from e2open's extensive logistics network, shippers can compare metrics across the holistic network to gain additional insights into performance. User-configurable dashboards offer visibility when exceptions occur and allow shippers access to actionable intelligence for swift resolution.

#### Flexible Planning and Routing to Optimize Budget and Service Levels

Companies face more difficulties than ever in their mission to deliver goods faster, on time, and at lower costs. Automation in planning and routing allows you to drive scale at the user level and ensure systemic control and oversight of savings opportunities while maintaining or increasing service-level performance. You can easily store and leverage negotiated carrier rates across modes. If extra capacity is needed, shippers can easily leverage our private load board (spot market) functionality or partner with one of the carriers on e2open's extensive and growing list that offer on-demand rating and capacity to ensure every load is covered on time and under budget.





# Seamless Execution and Notification of Exceptions

The logistics industry sways to meet demand and adjust to ongoing fluctuations that range from weather to capacity. Shippers need to have a TMS that streamlines transportation planning and execution and is flexible to handle exceptions when they occur. Advanced appointment scheduling and managed dock features eliminate phone calls and emails to set appointments, support dock level loading, capacity planning, and help streamline dock operations to reduce detention and labor costs at the point of shipping. Off-the-shelf and configurable alerting allow users to focus their attention on exceptions while reducing the time it takes to manage each shipment. Dashboards and alerts ensure shippers and carriers understand shipments at risk and what product is traveling within the network. Logistics teams are empowered to take collaborative action to handle these exceptions.

#### Quick and Easy Settlement

Studies show that bills of lading are incorrect 10% to 22% of the time. Using Transportation Management native rating capabilities, you will have confidence that every tender has an accurate audit and validation process to make settlement efficient and correct. Invoice-less

auditing and settlement drastically reduces freight payment processing by using automated and collaborative processes between shipper and carrier, resulting in quicker payment terms, improved relationships, and efficient financial operations.

#### Procurement of the Best Carriers, Services and Contracts

Conducting frequent transportation procurement events can reduce your reliance on spot markets and maximize the benefits of routing guide compliance and helps during the carrier contract process. Procurement capabilities offered in this application help sourcing leaders improve the productivity and output from a transportation RFP event, driving time and cost savings. Our procurement capabilities can be tailored to your needs and offer indepth, robust what-if analysis capabilities to weigh various carrier award scenarios based on a series of constraints – enabling a higher level of strategic engagement.



#### Proven Expertise Leading to Competitive Advantage

Logistics teams are challenged to create and maintain a competitive edge while enabling growth and remaining flexible. Not every shipper has a team with the skills and technology to handle the logistics challenges and volatility. E2open can help you minimize shipment costs and maximize service levels with its managed transportation services. By outsourcing your logistics operations with e2open Logistics as a Service, you have a ready team of experts dedicated to optimizing your transportation spend using proven technology and analytics tools.

Reduce transportation spend and deliver quality service by taking advantage of e2open's vast logistics network and using one application for planning, execution, settlement, analytics and procurement.

#### About e2open

E2open is the connected supply chain software platform that enables the world's largest companies to transform the way they make, move, and sell goods and services. With the broadest cloud-native global platform purpose-built for modern supply chains, e2open connects more than 400,000 manufacturing, logistics, channel, and distribution partners as one multi-enterprise network tracking over 12 billion transactions annually. Our SaaS platform anticipates disruptions and opportunities to help companies improve efficiency, reduce waste, and operate sustainably. Moving as one.™ Learn More: www.e2open.com.

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