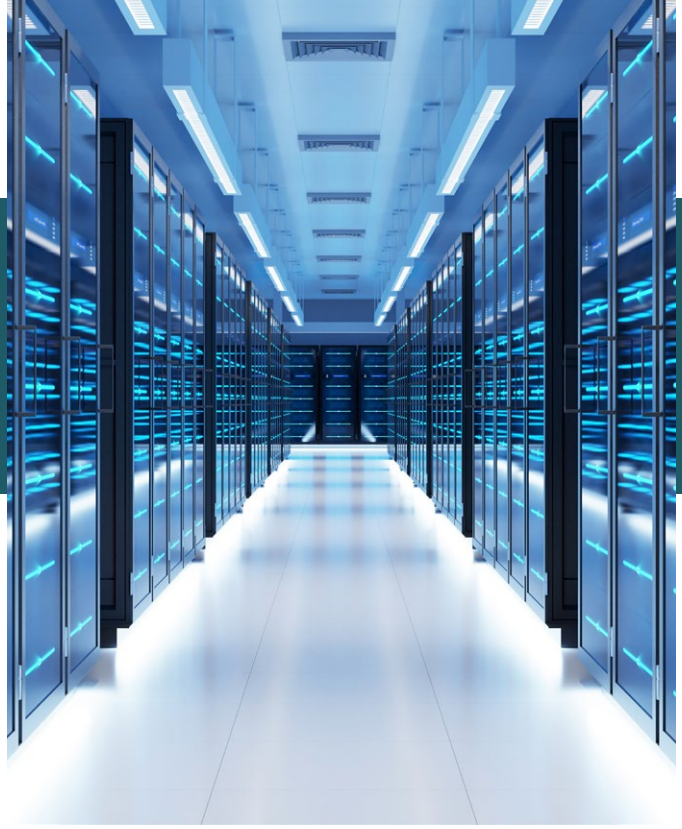
e2open
WISETECH GLOBAL GROUP

BRIEF CASE

Orchestrating successful supply collaboration



As a global leader in providing comprehensive solutions for data centers, communication networks, and industrial facilities, this US-based company combines hardware, software, analytics, and services to ensure continuous operation, optimal performance, and growth alignment with business needs.

The situation

This company found itself in a situation where its supply chain management relied heavily on manual processes. With hundreds of manually engaged suppliers, their collaboration was limited, and a lot of supply information fell through the cracks due to disparate emails, spreadsheets, and systems.

This lack of integration between systems and varied operational approaches in different ERP systems introduced complexities in communication with suppliers and the management of crucial supply data.

Furthermore, they struggled with standardizing processes surrounding their supply purchase order management, leading to losses, inefficiencies, and a need for greater connectivity and visibility across their supply chain.

The challenge

Their challenges were rooted in manual supply collaboration, with offline communication across hundreds of suppliers. This approach led to scattered data, hindering effective decision-making and execution.

They battled supply chain complications due to the lack of integration between different ERP systems and varied operational approaches. Standardization of processes posed a significant challenge, impacting efficiency and collaboration across the supply chain.

The solution

To solve their supply chain challenges, they partnered with e2open to implement advanced supply collaboration capabilities.

By leveraging e2open's connected platform, E2net, and Connected Supply applications, the company was able to transition from manual, disparate processes to a streamlined and integrated approach. This shift improved visibility with harmonized decision-grade data, fostering better supplier collaboration across multiple tiers.

Adopting a connected platform provided them with the foundation of real-time communication on forecasts, purchase orders, and inventory positions to proactively address potential disruptions. Supply management automation and orchestration provided end-to-end, real-time visibility, enhancing efficiency, agility, and overall resilience in their supply chain.

Data Center Solution Provider

Challenges

- Manual supply order management
- Disconnected orders, forecasts, and inventory
- Inability to efficiently react to supply issues

Solution

- Supply process automation and orchestration
- Streamlined, connected supply management
- Efficient collaboration with supply partners

Applications

- E2open E2net
- E2open Supply Collaboration

As a result, this company achieved several key improvements:

1. **Streamlined processes:** Automated workflows and orchestration of supply orders provided end-to-end, real-time visibility and management capabilities.
2. **Efficient collaboration:** The connected platform facilitated real-time collaboration with suppliers across multiple tiers and enabled proactive communication on supply forecasts, purchase orders, and inventory.
3. **Proactive disruption management:** The ability to address potential disruptions proactively allowed them to enhance agility and responsiveness in their supply chain.
4. **Informed decision-making:** The availability of harmonized data on a connected platform empowered them to make informed decisions collaboratively with suppliers, leading to better business outcomes.

Inventory and purchasing activities across all sites were now visible in one place. Suppliers can view a globally-aggregated supply forecast using the single global web portal through e2open and commit to their supply capacity. Suppliers could now collaborate on forecasts, POs, and inventory in real time. This bi-directional data sharing on a connected platform across multiple tiers enabled them to proactively address potential disruptions and increase efficiency and agility in their supply chain.

The outcome

Supply order orchestration and real-time collaboration with suppliers across multiple tiers became a reality with e2open's connected platform, enabling proactive communication on crucial elements like forecasts, purchase orders, shipments, and inventory positions.

The collaboration with e2open helped transform their supply chain. Enhanced visibility and streamlined processes allowed for proactive disruption management, fostering increased collaboration and agility in their supply chain.

With improved connectivity and informed decision-making, their supply chain now runs with increased efficiency, agility, and overall resilience—aligning with the company's strategic goals of improving customer satisfaction, reducing risks, and sustaining growth.

Applications

- E2open E2net
- E2open Supply Collaboration

About e2open

E2open is the connected supply chain software platform that enables the world's largest companies to transform the way they make, move, and sell goods and services. With the broadest cloud-native global platform purpose-built for modern supply chains, e2open connects more than 500,000 manufacturing, logistics, channel, and distribution partners as one multi-enterprise network tracking over 18 billion transactions annually. Our SaaS platform anticipates disruptions and opportunities to help companies improve efficiency, reduce waste, and operate sustainably. Moving as one.™ Learn More: **www.e2open.com**

E2open and the e2open logo are registered trademarks of e2open, LLC, or its affiliates. Global Knowledge is a registered trademark of Amber Road, Inc. All other trademarks, registered trademarks and service marks are the property of their respective owners.

AMPLIFIED EFFICIENCY IN
Supply Orchestration

INCREASED ABILITY TO MEET
Customer Demand

IMPROVED
Reporting Capability
FROM
Better Visibility

SINGLE SOURCE OF TRUTH FROM
Shared Decision-Grade Data

e2open
WISETECH GLOBAL GROUP