

Transportation Procurement

The smart playbook for procurement

Unlock savings and capacity with advanced sourcing that fits your business needs

Procurement has outgrown the old playbook, and complexity is the new normal. Legacy RFx processes, such as formal manual requests for quotes or proposals (RFI - Request for Information, RFQ - Request for Quote, RFP - Request for Proposal), drag teams down as spreadsheets slow decisions, and having limited access to carriers makes finding capacity harder than it should be. The result? Less capacity, less visibility, and manual work that leaves savings on the table.

At e2open, we've reimaged how Transportation Procurement gets done to unlock savings. It's a smarter, data-driven approach that combines expertise, advanced sourcing tools, and collaborative best practices to give you better results with minimal effort. The result is clear visibility, competitive rates, allowing your team to focus on strategy and day-to-day operational challenges.

The solution

E2open Procurement Services bring together deep expertise, advanced sourcing technology, and collaborative shipper networks to deliver measurable results. Our approach simplifies complexity, improves visibility, and ensures every sourcing decision creates value.

Key capabilities include:

- **Design flexibility** – Tailored sourcing events that align with unique business needs
- **RFI capabilities** – Streamlined supplier selection and faster onboarding
- **Enhanced analytics** – Data-driven insights for smarter, faster decisions
- **Expanded coverage** – Broader access to carriers across modes and regions
- **Carrier feedback** – Tools to strengthen collaboration and performance alignment
- **Rate validation** – Flexible rules to ensure accurate, competitive pricing

Expert support that delivers measurable results

With e2open, you don't just get technology, you gain access to a team that knows how to execute and manage transportation procurement at scale. From faster cycle times to achieving optimal results, the impact is clear:

Proven results

- Successfully supported clients in procuring more than **\$5B annually**
- Recent procurement events have delivered **7-10% awarded savings**
- By connecting shippers across our networks, we enable **collaboration that strengthens capacity and service performance**
- With carrier profiles backed by real performance metrics, clients gain **clear visibility into potential reliable partners**



Why e2open

E2open delivers outcomes that go beyond process improvements to create lasting business value:

- **Cost savings** – Control spend without sacrificing service quality or reliability
- **Capacity assurance** – Gain access to carriers and modes, even in volatile markets
- **Stronger relationships** – Build trust and long-term collaboration with suppliers
- **True visibility** – Benchmark performance and uncover complementary capacity across networks

Our expertise:

- **Project management** – Seamless coordination and execution from initiation to award
- **RFP design** – Customized, high-impact events to drive competitive engagement
- **Consulting** – Strategic guidance to optimize sourcing processes and supplier relationships
- **Procurement support** – Hands-on assistance with supplier communications and execution

Take the next step

Let e2open manage the complexity of transportation procurement so your team can stay focused on high-value strategy.

About e2open

E2open is the connected supply chain software platform that enables the world's largest companies to transform the way they make, move, and sell goods and services. With the broadest cloud-native global platform purpose-built for modern supply chains, e2open connects more than 500,000 manufacturing, logistics, channel, and distribution partners as one multi-enterprise network tracking over 18 billion transactions annually. Our SaaS platform anticipates disruptions and opportunities to help companies improve efficiency, reduce waste, and operate sustainably. Moving as one.™ Learn More: www.e2open.com.

Contact us today to schedule a demo and see how our procurement services deliver measurable savings, capacity, and performance.

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