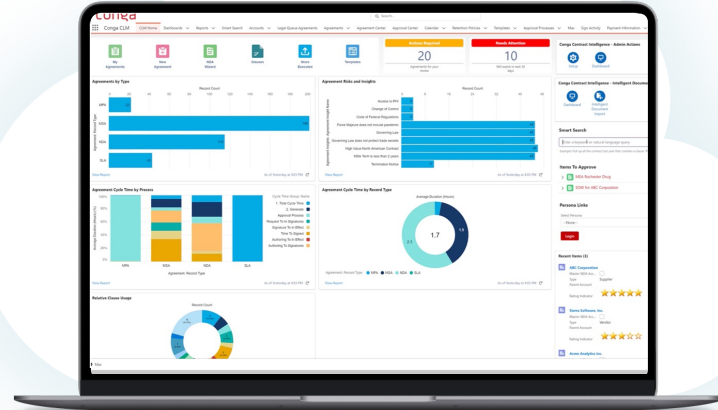


Conga CLM Accelerators

Achieve greater ROI with a faster go-live



CLM Accelerators introduce simplicity and inject speed into your implementations.

A Contract Lifecycle Management (CLM) Accelerator from Conga Professional Services gets you up and running faster with proven processes, best practices, and Conga expertise. This is a Conga Professional Services pre-packaged, ready-to-use solution to achieve greater ROI and a faster go-live

Accelerator Package	Start to Go-live	Associated Product
CLM Accelerators	7 Weeks	Conga CLM - CLM Business & Enterprise Editions

Challenges

- Long, complicated custom projects, scope creep, and time delays
- Long time to realize ROI and to see efficiencies of the new solution
- Unknown and variable implementation costs

Key Benefits

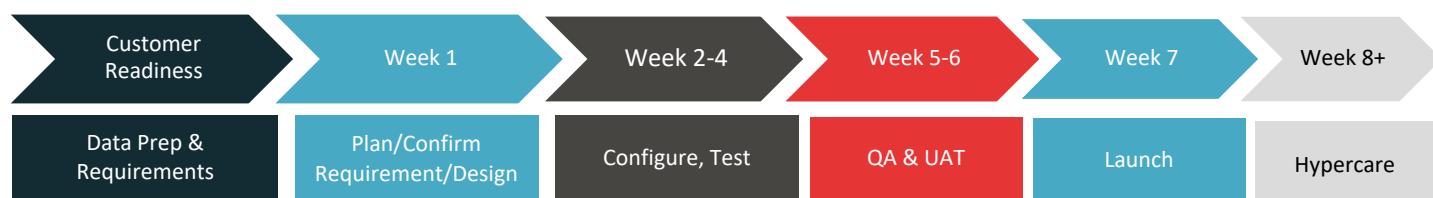
- **Improved Efficiency:** Turnkey solution designed and built by Conga industry experts with 15+ years of CLM experience provides a high-quality, scalable system.
- **Easy Deployment:** Pre-configured CLM solution so you can be up and running within weeks, not months.
- **Reduced Costs:** Proven methodology with a fixed fee of professional services to incorporate customer-specific configurations.

“It was important for us to have a robust CLM system that could integrate with the rest of our QTC platform, and also be up and running fast to begin the realize the value right away. Conga got us live quickly using the CLM Accelerator. The system is everything we were promised and has enabled us to be much more efficient in contracting with customers.”

Conga CLM Accelerators	Business	Enterprise
Prebuilt Conga CLM Features		
3 out-of-the-box processes (Self-service, Legal Assist, Legal Assist with approvals)	•	•
Content repository & full text search	•	•
X-Author Contracts for contract authoring, document generation, and negotiations	•	•
Approvals add-on: 1 additional approval process	\$	\$
Contract Center GRID, Approval Center Grid, General Dashboards	•	•
Conga Grid for Conga CLM	•	•
Conga Sign, Adobe, or DocuSign eSignature capability	•	•
Customer Specific Configurations		
Agreement types add-on: Up to 2 additional agreement types	\$	\$
Minor updates to the pre-built Business Flow	•	•
Branding updates to pre-built email templates	•	•
User roles/permission sets: up to 3 (Admin, Sales, Legal users)	•	•
Contract templates add-on: up to 4 additional templates • up to 2, up to 40 pages, 60 merge fields, & 50 conditional sections	\$	\$
Clause Library: up to 40 clauses	•	•
Additional add-ons • legacy data migration • Salesforce environment admin support (includes security framework, user set up and SSO)	\$	\$
Additional Applications		
Conga Grid <i>Productivity tool in Salesforce that allows you to manage data from a single screen</i>	\$	•
Conga X-Author for Excel <i>Access and control your CRM data within Microsoft Excel</i>	\$	\$
Conga Composer <i>Streamline on-brand, professional looking documents</i>	Business	Enterprise
Conga Orchestrate <i>Streamlined workflow automation</i>	•	•
Conga Configure, Price, Quote (CPQ) <i>Accurate and efficient quoting and pricing, no matter the complexity</i>	\$	\$

Conga CLM Accelerator Implementation Methodology

Implement with confidence using our proven methodology



- **Customer Readiness Phase:** Work with the customer to prepare data and key requirements. Customer takes Getting Started with Conga CLM training. A critical early phase to ensure the project is ready to start.
- **Plan:** Conduct a project kickoff readiness session including predefined project plan, objectives, & deliverables. Confirm requirements and scope. Complete design.
- **Define, Design, Configure, & Test:** Configure the defined scope with defined sprints where the scope and requirements are confirmed by the customer through solution demonstrations. Solution is configured and deployment plan is developed.
- **UAT (User Acceptance Testing):** The customer confirms the system is configured according to agreed-upon requirements and design.
- **Launch & Hypercare:** Deployment of the solution to production and 1 week of post Go-Live support after launch.

Note: Timeline may increase with add-ons



For more information

Email info@conga.com or visit conga.com