

CLM Initiator Accelerator

Achieve greater ROI with a faster go-live



CLM Accelerators introduce simplicity and inject speed into your implementations.

A Contract Lifecycle Management (CLM) Accelerator from Conga Professional Services gets you up and running faster with proven processes, best practices, and Conga expertise. This is a Conga Professional Services pre-packaged, ready-to-use solution to achieve greater ROI and a faster go-live.

Accelerator package	Start to go-live	Associated product
CLM Initiator Accelerator	6 Weeks	Conga CLM Initiator

Industry challenges

- · Long, complicated custom projects, scope creep, and time delays
- Long time to realize ROI and to see efficiencies of the new solution
- Unknown and variable implementation costs

Accelerator benefits

- Improved efficiency: Turnkey solution designed and built by Conga industry experts with 15+ years of CLM experience provides a high-quality, scalable system
- Easy deployment: Pre-configured CLM solution so you can be up and running within weeks, not months.
- Reduced costs: Proven methodology with a fixed fee of professional services to incorporate customer-specific configurations.



It was important for us to have a robust CLM system that could integrate with the rest of our QTC platform, and also be up and running fast to begin the realize the value right away. Conga got us live quickly using the CLM Accelerator. The system is everything we were promised and has enabled us to be much more efficient in contracting with customers.

CLM Initiator Accelerator features and scope

Prebuilt CLM features	Contract Initiator Accelerator	
Contract Lifecycle	1 Out of the Box Process	
Content Repository & Full Text Search	✓	
Reporting Views & Dashboard	✓	
Approvals	1 Salesforce Approval Process	
On-line Contract Collaboration	✓	
X-Author Contracts for Contract Authoring & Negotiations	✓	
Conga Grid for CLM Only	✓	
Conga Sign, Adobe, & DocuSign eSignature Capability	✓	
Customer specific configurations		
Agreement types Add-on: Up to 4 additional agreement types 	2 \$	
Minor updates to the Business Flow	✓	
Minor updates to Email Templates	✓	
Contract TemplatesAdd-on: Up to 4 additional templates	Up to 2 Up to 20 pages, 30 merge fields, & 25 conditional sections \$	
Clause Library	Up to 20 Clauses	
Environment MigrationsAdd-on: Up to 3 additional environment migrations	1 Migration between 2 Environments \$	
Additional Add-ons • Legacy Data Migration	\$	

⁼ Capability included | \$ = Capability offered at an additional cost

CLM Accelerator implementation methodology

Implement with confidence using our proven methodology



- Customer readiness phase: Work with the customer to prepare data and key requirements
- Plan: Conduct a project kickoff readiness plan including predefined project plan, objectives, & deliverables
- Define, design, configure, & test: Configure a defined scope with defined sprints where the scope and requirements are confirmed by the customer. Solution is configured and deployment plan is developed
- **UAT (User Acceptance Testing):** The customer confirms the system is configured according to agreed-upon requirements and design
- Launch and hypercare: Deployment of the solution to production and I week of post go-live support

Note: Timeline may change with add-ons

