



DATA SHEET

Conga Solution Assurance

Implement with confidence.
Stay out of trouble.



With strong experience partnering with top system implementers, Conga is there every step of the way to ensure successful outcomes.

With Conga Solution Assurance, you work with both your trusted implementation partner and Conga experts to ensure your contract management solution is designed and built to industry best practices and so you can take full advantage of your Conga solution.

Conga is accountable to you and will work hand-in-hand with your partner to provide key project and solution reviews, documented recommendations, and an inside track to our product and technical support teams. Successful customers and partners means we all win.

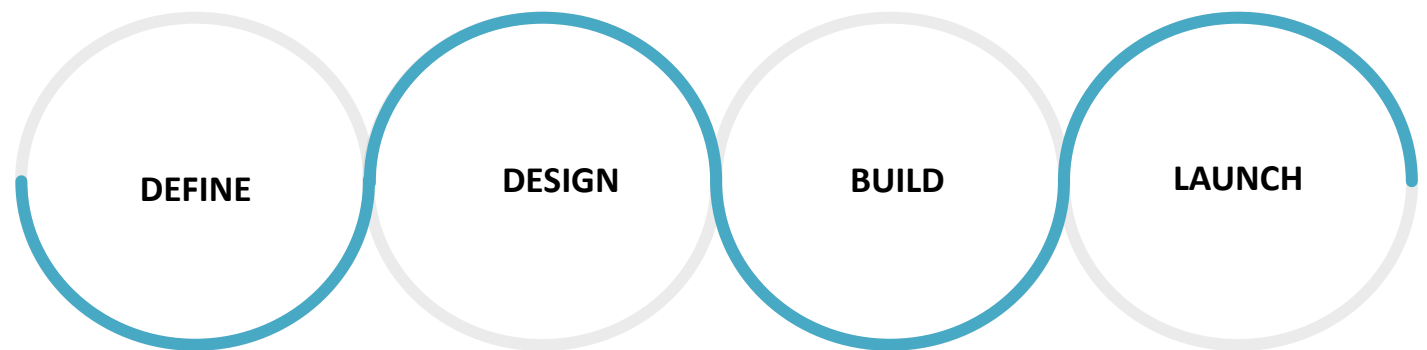
Key Benefits

- Improve time-to-value: Bypass major issues in design and build to avoid rework and drive solution simplicity
- Reduce total cost of ownership: Validate the solution upfront to leverage out-of-the-box capabilities
- Drive adoption: Offer industry best practices in implementation, design, and build
- Improve user experience: Provide the best design for a solid user experience
- Decrease risk: Share accountability and simplified access to Conga leadership and product teams
- Access to the most experienced quote-to-cash (QTC) team in the industry: A team of unparalleled QTC consultants is at your disposal

“It takes a lot to implement a CLM product, and as much as we have expertise on our side that we are leveraging, there is an added level of expertise that comes with the implementation and the constant communication from Conga.”

Conga Solution Assurance – solution experts and industry best practices

Throughout lifecycle: Active participation in sprint reviews, weekly status calls, and steering committees to provide continued support.



Plan and requirements review

Advise on plan for fastest time to value, best practices, & fit in the overall system ecosystem

Activities

- Formal plan and requirements review
- Validate requirements
- Advise on overall approach and Conga implementation best practices

Deliverables

- Plan & requirements review scorecard

Solution review

Provide design recommendations to enable long-term scalable and lowest TCO

Activities

- Formal review of design
- Validate proposed design alignment with best practices
- Recommendations for best practices

Deliverables

- Design review scorecard

Build and technical review

Quickly help resolve issues, provide advice and validate a durable solution

Activities

- Formal review of advanced configurations
- Validate proposed customizations align with leading practices
- Advise on Integration requirements and design

Deliverables

- Build & Technical review scorecard

Go-live readiness review

Smooth the transition to support & advise on effective ongoing operations

Activities

- Formal review of final project documents
- Facilitate transition to Technical Support
- Advise best practices for ongoing operations

Deliverables

- Go-live readiness review scorecard

Conga Solution Assurance is targeted for Conga CLM, Conga Contracts for Salesforce, and Conga Contracts solutions. For questions or a quote for Conga Solution Assurance, please contact your account executive.



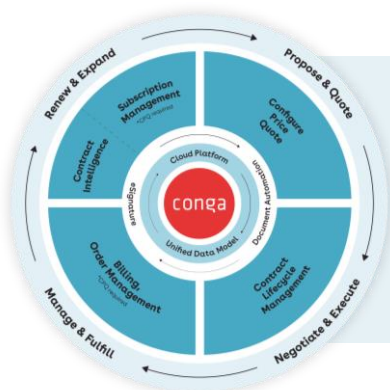
For More Information

Email info@conga.com or visit Conga.com

Conga Solution Assurance – scope details

Activity and deliverable item	Level 1	Level 2	Level 3 and higher
Kick-off meeting	Included	Included	Included
Plan review and scorecard	Not Included	1	1
Requirement review and scorecard	Not Included	1	1
Design review and scorecards(s)	1	1	1
Build review and score card	Not included	1	Number of build reviews corresponds to Level*
Technical review	Not included	Not included	1
Go live readiness review and scorecard	Not included	1	1
Go-Live Readiness review and scorecard	Not included	1	1
Transition to Technical Support	1	1	1
Steering committee participation	Included	Included	Included
Duration of engagement	12 weeks	12 weeks	24 weeks - 1 year depending on level

*Each build review consists of 4, 6, or 8 hour working sessions depending upon level of Solution Assurance purchased.



Conga Contract Management solutions are a critical component of the Conga Revenue Lifecycle Cloud, a set of unified products built on Conga Platform that enables you to crush your unique revenue lifecycle complexities and increase revenue certainty. Conga’s open, flexible, and high-performance solution unifies, automates, and standardizes revenue processes across all teams to maximize customer lifetime value.



For More Information

Email info@conga.com or visit Conga.com