



# Conga Max

Your virtual assistant for revenue operations and contract management



**By 2021, 25% of digital workers will use a virtual assistant every day—up from less than 2% in 2019 (Gartner)**

Conga Max is a conversational, intelligent virtual assistance. With Max, you can take quick actions on revenue operations and contract management on the go. Meeting users in Slack, Microsoft Teams, and the Salesforce1 mobile app, Max understands commercial operations lingo and business processes through a conversational user interface and natural language processing.

Max learns from your interactions, shortening the time and steps it takes for you to get to critical information and complete your tasks wherever you are.

## Common scenarios in the field

"It's quarter end, and I've got one more deal that will help meet our quota. But it's still pending approval from my VP. I don't want to call her every five minutes for a status, but timing is critical. I need to know as soon as the quote is approved, so I can send it to my customer immediately."  
"I need to send my customer an NDA but won't get to my laptop until later tonight. I'd much rather reach out to sales ops and have them do it for me."

## Mobile assistant benefits

### User productivity

- Simplifies processes so users can focus on their core jobs
- On-the-go access enables 24/7 selling

### Organizational efficiencies

- Reduces training overhead and operations support
- Faster ramp-up period