



Conga Contract Intelligence

Best-in-class AI for post-signature contract management



Maximize the value of every contract with Conga Contract Intelligence

Conga Contract Intelligence uses best-in-class AI to extract unstructured text from commercial agreements and organize it into 100% accurate, structured data you can trust every time. Gain full visibility into your contracts so you can confidently track obligations, manage opportunities, and mitigate risks. Transform complex contract information into proactive alerts and insights, then distribute it across the organization to capture the full value of your contracts.

Challenges

- Difficulty finding contracts and tracking key data within them
- Manual, slow processes required to find, extract, and update contract information post-signature
- Missed milestones and obligations, including auto-renewals
- Exposure to liability and risk due to lack of visibility into contracts
- Revenue lost from poor contract management

Key benefits

- Access complex contract data in easy-to-use dashboards to capture every revenue opportunity
- Avoid surprises with proactive alerts for key events – like autorenewal
- Minimize risk when you get full visibility into all contract obligations
- Eliminate slow, costly manual processes like data entry and information seeking
- Manage 3rd party paper easily

“ One of the ways Contract Intelligence saves us money is by catching autorenewals. It more than pays for itself with this alone. ”

Joe Danganan | General Counsel, HomeLight

2,000+ manual review hours saved per customer per year, on average

- **State-of-the-art machine learning models:** Find information about any agreement in seconds using our powerful, contextual search and filterable, customizable dashboards.
- **Proactive, targeted alerts:** Key team members get proactive insights and alerts for important contract dates and events.
- **Single, cloud-based contract repository:** Everyone has access to clean, searchable, centralized contract information.
- **Unparalleled accuracy:** Contract Intelligence performs 100% accurate data extraction, and human review validates data accuracy while continually training the AI functionality to be even better.
- **Contract performance analytics:** See how contract terms are affecting your business, which vendors and customers cost you the most, and how contracts perform by department.
- **Secure infrastructure:** A single, secure platform for all your contract data, stored securely in the cloud.
- **Collaborative workflows:** Give finance, procurement, sales, legal teams, and any contract stakeholder, the ability to seamlessly collaborate in one place.
- **Multiple key integrations:** Connect your contract workflows to the tools that drive your business. Our platform integrates with Salesforce, Box, eSignature solutions, and many more.
- **Minimize liability exposure:** Avoid risk by reliably meeting SLAs and lowering the likelihood of penalties or expenses.
- **Eliminate costly manual work:** Put an end to manual data entry and information seeking after a contract is signed. Contract Intelligence automates key operations tasks and gives you immediate access to the answers you need.

See how our customers improved their KPIs

36%

Improvement in contract accuracy

35%

Reduction in amendments after signature

32%

Improvement in compliance

** Source: Commercial Operations Software Solutions Survey, Feb 2021, prepared by GLG Surveys, conducted on 120 Conga customer and non-customer respondents.*



For more information

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