Conga CLM for legal teams

Work smarter. Manage risk. Contract more efficiently.

100% of legal departments say their workload is rising faster than their budget

Conga CLM, an end-to-end contract management solution, ends manual and disjointed contract processes for legal teams and delivers higher-quality experiences for both your internal and external customers.

With Conga CLM, legal professionals can drive contract excellence at scale, reduce cycle times, improve negotiating outcomes, and minimize risk. Built in the cloud, Conga CLM seamlessly connects with CRM and eSignature solutions to simplify your commercial operations. Conga empowers all departments on their journey to achieve commercial excellence.

Challenges

- Lack of visibility or control over agreements increases legal risk
- Long contract cycles lead to lost sales
- Approval of contract terms can be difficult
- Third-party paper increases review cycle times
- Requests and approvals from sales, IT, HR, and finance teams can cause bottlenecks

Key benefits

- Control of negotiations, amendments, and other sources of contract risk
- Point-and-click assembly and self-service accelerate deal cycles
- Flexible approvals
- Measure and manage contractual obligations
- Key insights into renewals, expirations, cycle times, and workloads

> " BNSF Railway can now easily track dates and obtain data rapidly with Conga CLM, in addition to a reduction in contract cycle time. "
>
> **Marilyn Hardy** | Director, Revenue Management

83% of legal departments face pressure to improve efficiency and lower costs

- **Contract visibility**: 360-degree view of the entire contract cycle, including negotiations, emails, documents, etc.
- **Intelligent discovery**: Quickly and accurately import all legacy and third-party contracts
- **Configurable alerts**: Provide notifications on key events and dates throughout the organization
- **Contracts in Microsoft Office**: Manage the entire contract lifecycle in a familiar user interface
- **Online contract collaboration**: An online user interface where any approved individuals can comment and redline an agreement, leading to shorter contract cycle times
- **Synchronized information**: Changes made in contracts are reflected across all agreements, regardless of source

- **Request Wizard**: Enable users to request contracts via a dynamic questionnaire
- **Contract compliance**: Store final contracts, prior versions, metrics, and approval histories in a secure repository
- **Collaboration**: Enable teams to share best practices and work together securely within documents in real time
- **Multi-language and multi-currency support**: Get 30+ languages and currencies out of the box
- **Contract analytics**: Analyze contract compliance, opportunities, and risks

Real outcomes from Conga CLM customers

45%
Increase in contract accuracy

43%
Increase in compliance

42%
Faster contract processing

For more information
Email info@conga.com or call your local Conga office to talk to an advisor.

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