

## Conga CLM Al

Empowers teams to create better contracts faster while minimizing risks



# Transform contract management with Conga CLM AI: Gain insights, reduce risks, and deliver better contracts, faster

Conga's CLM AI provides the most <u>ethical</u> and comprehensive suite of contract analysis and management tools, empowering legal, sales, and procurement teams to automate compliance, accelerate review and negotiations, and gain insight into contract language. With AI-driven summaries, risk scoring, redlining, and obligation tracking, teams can confidently handle more contracts while reducing risk.

#### Challenges

- Inefficient processes when assessing contract information and reviewing compliance at scale
- Pressure to increase productivity with limited resources can add risk
- · Lack of insight into the contract language
- Staying on top of customer and supplier relationships and obligations impacting cost, revenue, and risk

#### **Benefits**

- Accelerate contract review—upload bulk files, get answers to custom compliance questions, view suggested revisions
- Speed negotiation with AI risk scoring, suggested remediation language, and redlining
- Make better decisions by summarizing agreement and getting immediate contracts answers with AI
- Identify and track multi-layered obligations directly from text and tables; prevent missed commitments, renewals, and terminations

Results achieved with Conga CLM AI

#### **Features**

- Data extraction and accuracy: Best-in-class LLMs and market-leading accuracy. Extract text and data from tables and contracts and use Contract Copilot for consistency; automatically track and report in CLM.
- **Custom models:** Customize models without manual AI training.
- Continuous learning: Our CLM AI learns as you accept and reject suggestions, keeping up to date as your business evolves.
- Contract Copilot: Instantly summarizes contracts, answers questions, and provides calculations.
- **Contract review:** Accelerate contract review and negotiation:
  - Upload files in bulk and automatically assess for compliance and risk.
  - Understand subtle differences in clause context with semantic clause comparison.
    View AI-suggested remediation language and redlines.
- Identify and manage obligations and opportunities: Pinpoint upsell and cross-sell opportunities and execute timely price increases. Extract data and multi-layered obligations from contracts to track and report in CLM.
- Our Al principles: Conga is the only ethical Al provider incorporating Al technology to deliver transparency, fairness, privacy and security, and user control.

### Case Study: FUJITSU

#### Challenge

Fujitsu struggled to receive accurate information from their existing CLM solution when managing contracts. The team spent considerable time searching for and locating contracts, wasting time. Fujitsu did not have the right technology to manage their legal operations and documents.

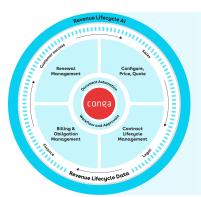
#### Solution

Conga's CLM AI helps Fujitsu address these challenges by:

- Providing a "smart repository" where contracts were promptly found and accessed across the organization
- Implementing process automation to ensure that documents and workflows are consistent and function properly
- Ensuring data is accurate and complete without additional resources to support or verify information

#### **Statistics**

- Reporting on 10,000+ legacy contracts
- Saved 100+ hours organizing contract hierarchies
- Integrations with the front end to further reduce admin hours



The Conga Advantage Platform is chosen worldwide to accelerate the journey to become a more connected, intelligent business. Conga brings Configure, Price, Quote, Contract Lifecycle Management, and Document Automation capabilities together on a single open platform that works with any ERP, any CRM, and any Cloud. Powered by a unified data model and purpose-built AI, Conga helps companies achieve a unique advantage—one built on seamless connection, actionable intelligence, and scalable growth.

