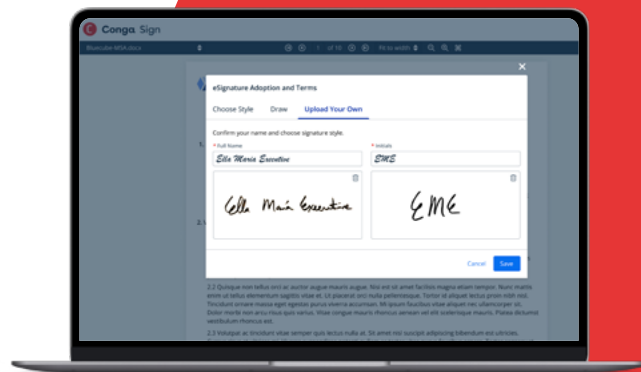


Conga Sign

Transform your entire agreement process to realize revenue faster



Conga Sign is a compliant, secure, and industry-leading signature solution that allows you to capture the essential signatures you need, wherever and whenever you need them. With open API, web applications, and Salesforce packages, Conga Sign can be used and deployed in a wide variety of ways to collect your needed signatures.

Challenges

- Traditional ink signatures are costly and ineffective
- Difficult and counterintuitive user experience designs create friction in the process and lead to low user adoption
- Data needs to be pulled from a variety of CRMs, ERPs, and data sources
- Lack of visibility into the signing process makes it hard to track and audit transactions
- Poorly integrated and siloed systems mean high total cost of ownership
- Trust, security, and legality concerns remain around using eSignature

Key benefits

- Capture electronic signatures easily and integrate fully with your business processes
- Fully customize and brand the eSign process to keep the spotlight on your brand—from start to finish—to drive high completion rates
- Use as an out-of-the-box solution or seamlessly integrate with your web, mobile apps, and core systems
- Built-in anti-tampering controls that secure each signature using digital signature technology.
- E-SIGN, UETA and eIDAS-compliant eSignatures.
- Comprehensive audit trails for demonstrating your compliance and legal case—who signed, in what order, when, and where with strong identity assurance.

Results achieved with Conga Sign

70% increase in productivity

100+ hours saved in implementation and setup

\$6,000+ saved when switching from eSignature competitors

Features

- **Trusted:** Legal, trusted, secure and irrefutable
- **Compliant:** ESIGN, UETA and eIDAS-compliant eSignatures
- **Authentication options:** Authenticate the signer's identity via email, SMS text code, ID Verification, Q&A, knowledge-based authentication (e.g., Equifax), DIGIPASS, and more
- **Secure:** Anti-tampering controls so that every signature with a digital certificate is encrypted
- **Audit trails:** Comprehensive audit trails for demonstrating your compliance and legal case
- **Custom branding:** Fully white-label the eSign process to keep the spotlight on your brand—from start to finish—to drive high completion rates
- **APIs:** Open API, fully supported SDKs for Java, .NET, APEX, iOS, Android, and more—and full documentation to facilitate rapid development
- **Accessible:** Unlimited access to prototyping and testing in the Conga Sign Sandbox environment

- **Pre-built Connectors**
Salesforce

Case Study: DLS



Challenge

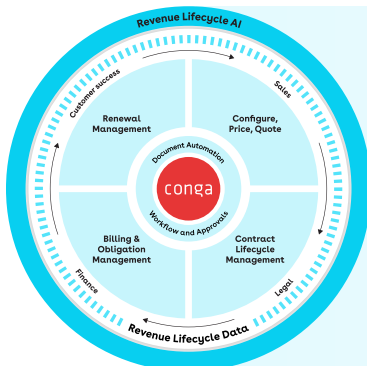
Diplomatic Language Services, as a government contractor, has numerous custom processes that fulfill the many needs of its customers, instructors, and clients. These processes entailed manual paper contracts, spreadsheets, and word documents; all of which made for a siloed and inefficient contract lifecycle. The printing out of documents for instructors to fill out manually and then sign proved to be time-consuming and error prone, leading to missed opportunities for revenue.

Solution

Diplomatic Language Services was previously using DocuSign for all their signature processes and the license costs were something they struggled with, "It's rather high and the per envelope cost is a lot," says April. By implementing Conga Sign, they have reduced their annual license cost by \$6,200 and have found the solution to be far more user friendly, saving roughly 150 hours in signature set-up time.

Results

- Saved over **340 hours** and increased the productivity of each record by 70%
- Saved **\$6,200** in licensing costs annually after switching from DocuSign to Conga Sign for eSignatures
- **150 hours saved** in setting up signatures after moving from DocuSign to Conga Sign
- Improved visibility and tracking across the document lifecycle from generation to eSignature



Today's leaders have a unique opportunity to gain a revenue advantage; however, this requires a team effort. Conga Advantage Platform combines Configure, Price, Quote, Contract Lifecycle Management, and Document Automation capabilities on a single open platform. Powered by a unified revenue data model, complete revenue intelligence, and purpose-built AI to help companies address their most complex revenue-related contract questions.



For more information

Email info@conga.com or visit conga.com