CPQ Accelerator

for Subscription Management

Achieve faster go-live and greater ROI

CPQ Accelerators introduce simplicity and inject speed into your CPQ for subscription management implementation

Configure Price Quote (CPQ) Accelerator from Conga gets you up and running faster with proven processes, best practices, delivered by our team of experts with unrivaled domain experience and Conga product expertise. This is a Conga Professional Services pre-configured, ready-to-use foundational solution to achieve greater ROI and a faster go-live.

Accelerator Package	Timeline	Supported Business Processes
CPQ Accelerator	12 weeks to go-live	New logo sales, Add-ons, Renewals, Terminations
CPQ Accelerator Plus	14 weeks to go-live	Same as above plus Auto Renewals and Upgrades/Downgrades

Key Benefits

- Customer Success: Conga experts have developed a customer readiness process that ensures you will have a successful implementation that meets your goals and expectations.
- Improved Efficiency: A new offering that is designed and built by Conga industry experts which is paired with comprehensive user stories delivers an efficient implementation timeline.
- Easy Deployment: Pre-configured foundational CPQ solution combined with a customer readiness process means that you can be up and running within weeks, not months.
- Reduced Costs: Proven methodology with a fixed fee professional services offering provides predictable implementation costs.

CPQ Accelerator Features

Included Pre-Built CPQ Features

Complete Subscription offering including New Logo Sales, Add-Ons, Renewals, and Terminations

Pre-defined Customer Readiness Process workbooks to capture product, pricing, and approval data

Renewal Automation including renewal Up-Lifts and Co-Term

Pre-built integration with Conga Sign for e-Signature

Forecasting metrics, including Annual Contract Value (ACV) and Total Contract Value (TCV) calculations

Enhanced user experience with pre-built, intuitive quoting workflows

Optimized pre-built kit that includes page layouts, flows, shopping cart layouts, Conga Sign, and approvals to speed your realization of time to value

Scope Parameters	Accelerator	Accelerator Plus
Customer Readiness Process	✓	✓
Currencies	Single currency	Up to 2 currencies
Price Lists	Single price list	Up to 2 price lists
Number of Products	200	300
Number of Bundles	10	15
Quote Templates	2 templates	3 templates
Approval Process	2 dimensional with 4 levels or approvers	3 dimensional with 6 levels of approvers
E-signature	Conga Sign	Add DocuSign or EchoSign

For more information

Email info@conga.com or call your local Conga office to talk to an advisor.

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