

Provider agreements with Conga CLM

Accelerate onboarding, operate at scale, and automate compensation



Grow your provider network efficiently, allowing you to focus on building strong relationships

Many healthcare payers and providers are looking to expand their provider networks to keep up with the competition. Expanded networks result in better patient care options, operational efficiencies, and increased brand recognition. However, physicians have a choice when it comes to whom they provide their services.

Provider onboarding and ongoing management is a challenge for many. Contract management processes are often the most time-consuming part of the onboarding process. State regulation changes often precipitate amendments for large portions of the provider network.

Challenges and pain points

- Inefficient provider contracting processes that slow up the onboarding process.
- Multiple re-keying of reimbursement schedules and per-diems results in costly errors and doctor dissatisfaction.
- Adding tens or hundreds of doctors without automation (new region or practice) can be very time consuming.

Business solutions

Adding Conga CLM for provider agreements enables:

- Mass creation and amendment of agreements with the push of a button
- Automated reimbursement schedules reduce re-keying errors
- Integration to existing provider onboarding processes utilizing Virsys12 or existing middleware



Real outcomes from Conga CLM customers

45%

increase in
contract accuracy

43%

increase in
compliance

42%

faster contract
processing

Modern contract lifecycle management for a digital world

Conga CLM has the features you need to streamline provider agreements from start to finish.

Automated contract processes

Take control of creating, negotiating, and executing your contracts for faster cycles.

Pre-approved language

Eliminate lengthy delays in legal approval by incorporating standard language and clauses.

Contract visibility

360-degree view of the entire contract cycle, including negotiations, emails, documents, and more.

Synchronized data and versions

Changes in contracts are reflected across all agreements regardless of source.

Contract analytics

Get visibility into renewals, expirations, cycle times, compliance, and risks

Contract repository

Store final contracts, approval history, and change history in a secure repository.

Conga X-Author for Excel

Leverage Microsoft Excel to create fee schedules and mass create and amend provider agreements.