CPQ Program Architect

Implement with confidence.
Stay out of trouble.

With strong experience partnering with top system implementers, Conga is there every step of the way to ensure successful outcomes in using the power of Conga CPQ

With Conga CPQ Program Architect, you work with both your trusted implementation partner and Conga experts to ensure your solution is designed and built to industry best practices and so you can take full advantage of your Conga solution to solve your complex CPQ use cases.
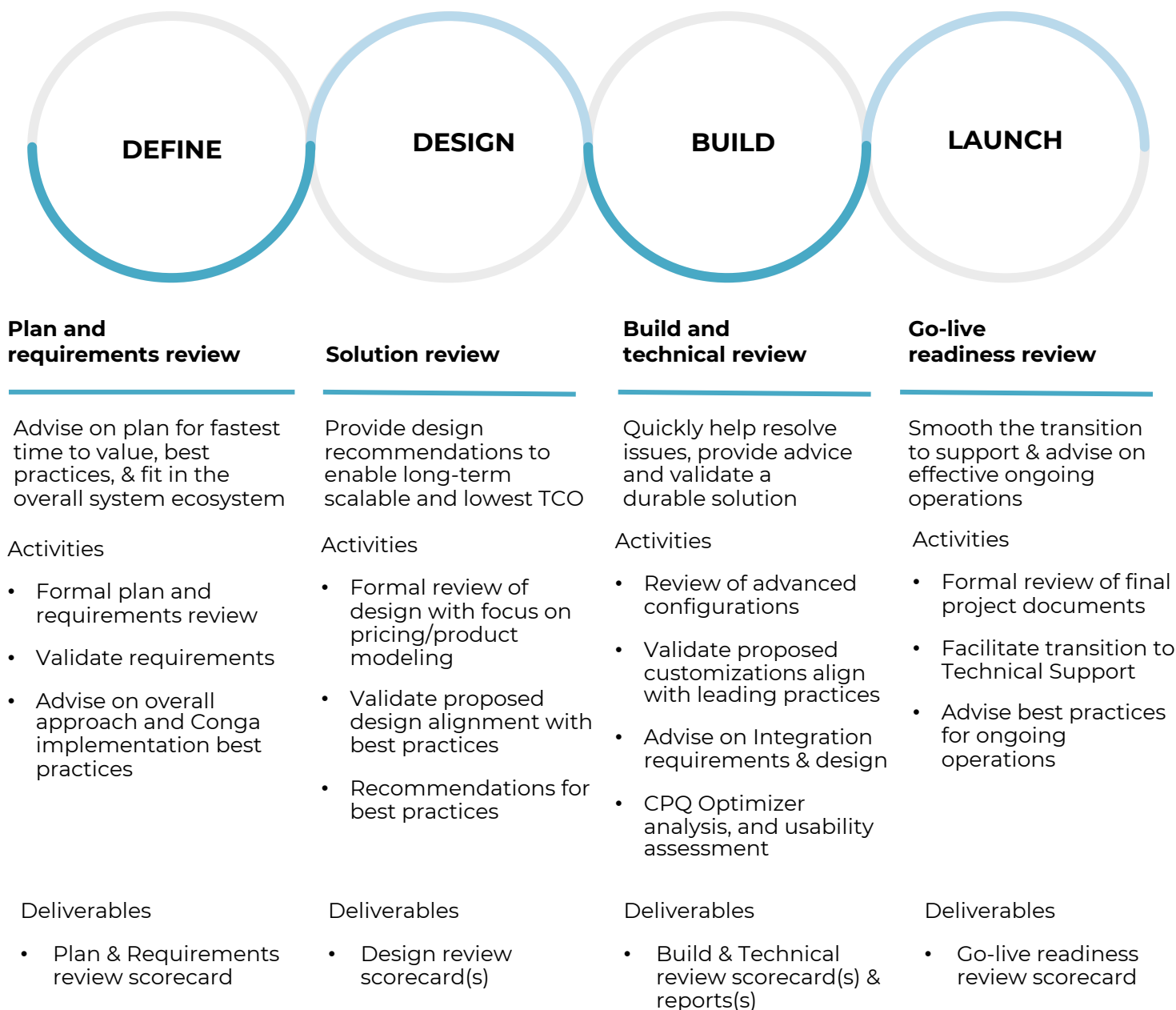
We are accountable to you and will work hand-in-hand with your partner to provide key project and solution reviews, documented recommendations, and an inside track to our product and technical support teams. Successful customers and partners means we all win.

Key Benefits

- **Improve time-to-value:** Bypass major issues in design and build to avoid rework and ensure you are using the full power of Conga CPQ
- **Reduce total cost of ownership:** Validate solution upfront to leverage out of the box capabilities
- **Drive adoption:** Offer industry best practices in implementation, design and build

- **Improve user experience:** Provide the best design for a solid user experience
- **Decrease risk:** Share accountability and simplified access to Conga leadership and Product teams
- **Access the most experienced quote-to-cash team in the industry:** A team of unparalleled Q2C consultants is at your disposal

Conga CPQ Program Architect – Activities and Checkpoints

THROUGHOUT LIFECYCLE: Active participation in sprint reviews, weekly status calls, and Steering Committees to provide continued support.

DEFINE

Plan and requirements review

Advise on plan for fastest time to value, best practices, & fit in the overall system ecosystem

Activities

- Formal plan and requirements review
- Validate requirements
- Advise on overall approach and Conga implementation best practices

Deliverables

- Plan & Requirements review scorecard

DESIGN

Solution review

Provide design recommendations to enable long-term scalable and lowest TCO

Activities

- Formal review of design with focus on pricing/product modeling
- Validate proposed design alignment with best practices
- Recommendations for best practices

Deliverables

- Design review scorecard(s)

BUILD

Build and technical review

Quickly help resolve issues, provide advice and validate a durable solution

Activities

- Review of advanced configurations
- Validate proposed customizations align with leading practices
- Advise on Integration requirements & design
- CPQ Optimizer analysis, and usability assessment

Deliverables

- Build & Technical review scorecard(s) & reports(s)

LAUNCH

Go-live readiness review

Smooth the transition to support & advise on effective ongoing operations

Activities

- Formal review of final project documents
- Facilitate transition to Technical Support
- Advise best practices for ongoing operations

Deliverables

- Go-live readiness review scorecard

Conga can quickly assess the correct level of CPQ Program Architect needed based on the solution, your chosen Partner and the likely project timeline. For questions or a quote for CPQ Program Architect, please contact your Account Executive.

Conga CPQ Program Architect – the details

Activity & Deliverable Item	Level 1	Level 2	Level 3
Products in scope	CPQ	CPQ + 1 additional product	QTC (CPQ, CLM , Billing)
Plan review scorecard	1	1	1
Requirements review scorecard	1	1	1
Product and pricing modeling review report	Included	Included	Included
Design review scorecards	2	4	6
CPQ Optimizer reports	Included	Included	Included
Steering committee participation	Included	Included	Included
Additional ad-hoc hours	50	150	300
Duration of engagement	12 weeks	24 weeks	36 weeks
Call back assessment report	Not included	Pricing call back only	All call backs
Usability assessment report	Not included	Not included	Included
Data migration review scorecard	Not included	Products and Pricing only	Included
Integration architecture review and scorecard	Not included	Not included	Included
Turbo Engines implementation approach review	Not included	Not included	Included

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