



# Conga Contracts for Salesforce Accelerator

Achieve greater ROI with a faster go-live



Conga Contracts for Salesforce (CFS) Accelerator introduces simplicity and injects speed into your implementations.

A Conga CFS Accelerator from Conga Professional Services gets you up and running faster with proven processes, best practices, and Conga expertise. This is a Conga Professional Services pre-packaged, low-cost, and quick-to-implement solution to achieve greater ROI and a faster go-live

Accelerator Package	Start to Go-live	Associated Product
Conga CFS Accelerator	6 Weeks	Conga CFS Business & Enterprise

### Industry Challenges

- Long, complicated custom projects, scope creep, and time delays
- Long time to realize ROI and to see efficiencies of the new solution
- Unknown and variable implementation costs

### Accelerator Benefits

- Improved Efficiency: Turnkey solution designed and built by Conga industry experts with 15+ years of CLM experience provides a high-quality, scalable system.
- Easy Deployment: Pre-configured solution so you can be up and running within weeks, not months.
- Reduced Costs: Proven methodology with a fixed fee of professional services to reduce risk and incorporate customer-specific configurations.
- Flexibility: Additional scope available to meet your business needs

“The Conga team was incredible from start to finish. They created a clearly defined scope of work and made sure we were happy with the deliverables every step of the way. They were friendly, patient, and highly proficient in building the solution.”

## Conga CFS Accelerator Features & Scope

Included Conga CFS Pre-configured Features	Conga CFS Accelerator Base Package
Content Repository & Full Text Search	✓
Contract Agreement and Legal Entity objects	✓
1 Salesforce Flow to automate the contract request process	✓
Redlining, True Up and Version Control	✓
Pre-built 1-click functions for: <ul style="list-style-type: none"> <li>• Negotiations</li> <li>• View redlines</li> <li>• True Up</li> </ul>	✓
Contract Agreement Workflow	✓
Standard Salesforce Approval process	✓
4 email templates	✓
Contract Management Center powered by Grid	✓
Reporting Views & Dashboard	✓
Additional Customer Specific Configurations	
Minor updates to the request process	✓
1 custom Conga button to support the creation of Contracts	✓
2 contract templates <ul style="list-style-type: none"> <li>• 30 merge fields across both templates</li> <li>• 5 conditional sections per template</li> </ul>	✓
Clause library: <ul style="list-style-type: none"> <li>• Up to 100 Clauses</li> <li>• 2 Clause Bundles</li> </ul>	✓
4-hours of Project Specific Training	✓
1-week of Hyper-care	✓

✓ = Capability included | \$ = Capability offered at an additional cost



#### For More Information

Email [info@conga.com](mailto:info@conga.com) or call your local Conga office to talk to an advisor.

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## Conga CFS Accelerator Features & Scope

A 'la Carte Add On Menu	
Additional Contract Agreement Workflows	\$
Contract Templates <ul style="list-style-type: none"> <li>• 40 merge fields</li> <li>• 5 conditional sections</li> <li>• 3 dynamic (pricing) tables</li> </ul>	\$
6 Clause level approvals	\$
Salesforce Environment Migrations	\$
eSignature (Conga Sign)	\$
Legacy Data Migration	\$
Hypercare (Additional 8-hours)	\$

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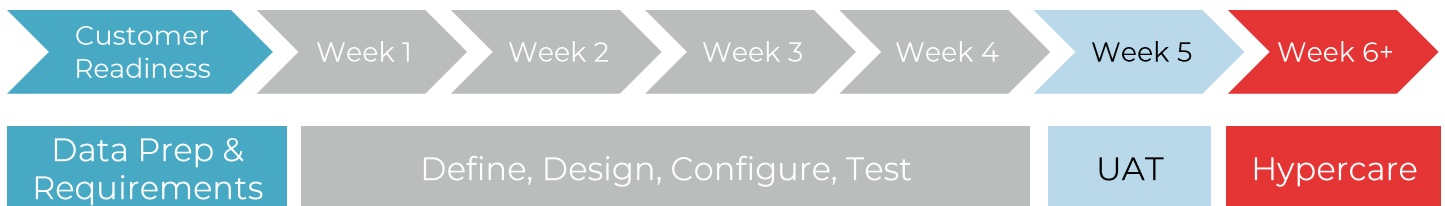
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# Conga CFS Accelerator Implementation Methodology

Implement with confidence using our proven methodology



- **Customer Readiness Phase:** Work with the customer to prepare data and key requirements
- **Plan:** Conduct a project kickoff readiness plan including predefined project plan, objectives, & deliverables.
- **Define, Design, Configure, & Test:** Configure a defined scope with defined sprints where the scope and requirements are confirmed by the customer. Solution is configured and deployment plan is developed.
- **UAT (User Acceptance Testing):** The customer confirms the system is configured according to agreed-upon requirements and design.
- **Hypercare:** 1 week of post Go-Live support.

Note: Timeline may change with Add-ons



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