



DATA SHEET

Conga CLM for the public sector

Work smarter. Manage better.
Stay out of trouble.



100% of contracting officers say their workload is rising faster than their budget

Conga CLM, an end-to-end contract management solution, ends the era of manual and disjointed contract processes and delivers higher-quality experiences for both your internal and external stakeholders.

Conga CLM drives contract excellence at scale, reduces cycle times, improves outcomes, and minimizes risk. Conga CLM is FedRAMP Ready, and drives contract excellence at scale, reduces cycle times, improves outcomes, and minimized risk. Built in the cloud, Conga seamlessly connects with CRM and eSignature solutions to simplify your middle office. Conga empowers all departments on their journey to achieve contract excellence.

Challenges

- Lack of visibility or control over agreements increases legal exposure
- Long contract cycles lead to delayed outcomes
- Difficult to process or change task orders
- Increased review cycle times
- Bottlenecks caused by requests and approvals from various departments

Key benefits

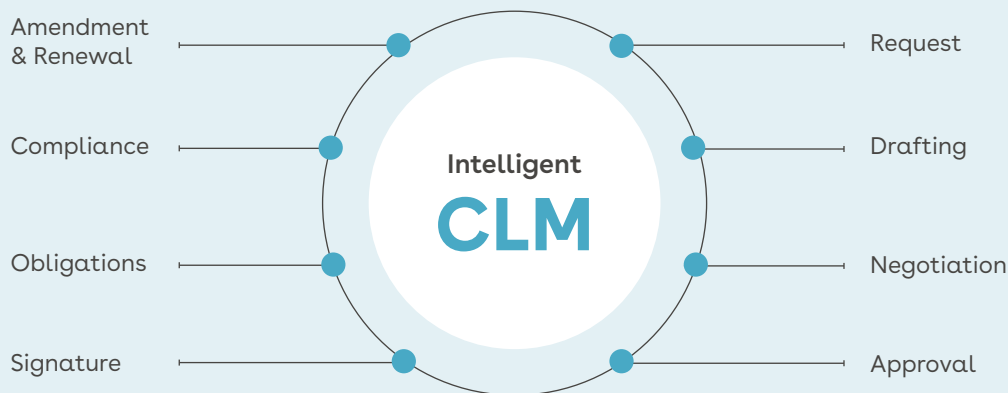
- Measure and manage contractual obligations
- Control of amendments and other sources of contract exposure
- Point-and-click assembly and self-service accelerate contract cycles
- Flexible approvals
- Key insights into expirations, processing times, and workloads

“ BNSF Railway can now easily track dates and obtain data rapidly with Conga CLM, in addition to a reduction in contract cycle time. ”

Marilyn Hardy | Director, Revenue Management

83% of contracting officers face pressure to improve efficiency and lower expenses

- **Contract visibility:** 360-degree view of the entire contract cycle, including negotiations, emails, documents, etc.
- **Intelligent discovery:** Quickly and accurately import all legacy contracts and task orders
- **Configurable alerts:** Provide notifications on key events and dates throughout the organization
- **Contracts in Microsoft Office:** Manage the entire contract lifecycle in a familiar user interface
- **Synchronized Information:** Changes made in contracts are reflected across all agreements, regardless of source
- **Request Wizard:** Enable users to request contracts via a dynamic questionnaire
- **Contract compliance:** Store final contracts, prior versions, metrics, and approval histories in a secure repository
- **Collaboration:** Enable teams to share best practices and work together securely within documents in real time
- **Contract analytics:** Analyze contract compliance, opportunities, and risks



Real outcomes from Conga CLM customers

45%

Increase in
contract accuracy

43%

Increase in
compliance

42%

Faster contract and task
order processing



For more information

Email info@conga.com or call your local Conga office to talk to an advisor.