Case Study

ATEA

Smarter processes for
speed and ease of use

basware
Now it all just happens™

ATEA

"Basware has improved our processes in many ways! It's incredibly simple, user-friendly and much better than our old systems."

Rune Pind Nielsen,
Accounts Payable Manager, ATEA

Read the full story

Industry: IT Services

Regions: Nordics

Solutions: Basware P2P

Introduction

Atea helps its customers get their IT purchasing, delivery and service processes flowing by delivering the necessary hardware and solutions. Atea has always let employees do their own purchasing and wanted a system that could support this decentralized strategy but raise spend visibility without increasing central administration resources.

Challenge

Many assume that centralization is the best route to optimization. At Atea, the opposite has proved to be the case – at least in this case. Department heads used to have to provide authorization twice: once to authorize a purchase and later to authorize the invoice after delivery was made. ATEA needed a solution to enable department heads to deal with the purchases once.

Previously, when Atea received an invoice, finance would sometimes have to guess who it belonged to. It wasn't unheard of for invoices to be emailed from one person to another and from one department to another until someone recognized them.
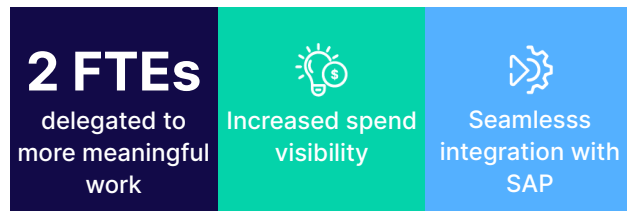
Atea needed to ensure as high a level of matching purchase orders to invoices as possible- so that the system would make payments automatically.

The solution also needed to integrate with Atea's wider technology landscape and, in particular, exchange master data with existing SAP ERP systems.

Finally, they had three 'showstopper' criteria, namely:

• User-friendliness was paramount

✓✓ **Our new process creates savings by freeing up a lot of time. We've been able to free up two full-time employees and assign them to other work."**

Rune Pind Nielsen,
Accounts Payable Manager, ATEA

Atea is the leading supplier of IT infrastructure in the Nordic and Baltic regions. When they realized they needed to update their finance technology, including Accounts Payable (AP) systems, they chose Basware to be their partner.

Optimizing the process

2 FTEs delegated to more meaningful work	Increased spend visibility	Seamlesss integration with SAP

- It had to be a mature 'out-of-the-box' system that was ready to run with hardly any tweaks
- The processes relating to AP and beyond had to work together.

Solution

After a detailed review, including five possible vendors, Atea selected Basware when they realized that only Basware was able to adapt to their decentralized strategy.

Implementation was rapid, with the blueprint designed immediately after selection and the implementation completed rapidly.

✓✓ **The whole process was super-fast."**

Rune Pind Nielsen,
Accounts Payable Manager, ATEA

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During implementation, Atea asked Basware to focus not on tailoring the solution to their processes but on integrating with their SAP ERP, the many different servers, and gaining access through approximately five million firewalls and ports.

Responsibility for invoice posting was delegated to individual departments. Therefore, no one needed to attempt to guess where an invoice had come from and department heads could have increased spend visibility on what their direct reports were spending.

Results

There is no doubt that both management and central administration are pleased with the Basware solution. All integrations were completed on time, and the solution has significantly enhanced spend visibility.

Just three months after implementation, Atea freed up two full-time employees in the finance team as they no longer needed to manage the invoice guesswork that previously took place.

For end-users the experience has been overwhelming positive. Basware is considered a simple and user-friendly solution. Where Atea used to have different passwords for each of its systems, it now uses a single-sign-on. The system is intuitive, and there has been universal product adoption.

Take-outs

- Super-fast implementation
- Fully integrated with Atea's SAP ERP
- Increased visibility, significant time savings
- Achieved high levels of adoption due to user friendly UX

✓✓ **Just two days after the system was ready to use, my mailbox was overflowing with emails. Users said things like "It just runs; a smooth, intuitive system." And, "9 out of 10. I would have given it 10 out of 10 if I didn't have to do anything at all."**

Rune Pind Nielsen,
Accounts Payable Manager, ATEA

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