

The Data Foundation Your AI Strategy Is Missing

Lower storage costs, strengthen compliance, and make your data AI-ready with AvePoint Opus + Wasabi

Data growth is outpacing your AI strategy. AI tools like Microsoft 365 Copilot are only as effective as the data they rely on. Years of unmanaged SharePoint, Teams, and OneDrive content quietly accumulate until they're driving up storage costs and undermining AI accuracy simultaneously. Most organizations don't know how much their tenant is redundant, obsolete, or trivial (ROT) until they actually look — but by then, the ROT is already showing up in Copilot's answers and the Microsoft 365 bill.

The opportunity

ROT cleanup does more than cut costs — it strengthens compliance and prepares your data for AI.

- Lower storage costs - Identify and remove redundant, obsolete, and trivial content, then affordably archive what remains.
- Strengthen compliance - Automate retention policies and defensible disposal so governance keeps pace with data growth.
- Generate AI-ready data - Give Copilot and future AI initiatives a clean, trustworthy foundation instead of an unmanaged data estate.

Better together: Wasabi Hot Cloud Storage + AvePoint Opus

AvePoint Opus and Wasabi Hot Cloud Storage are purpose-built to work together, pairing automated lifecycle management with predictable, high-performance cloud storage. Together, they let organizations lower storage costs, strengthen governance, and prepare their data estate for AI success.

AvePoint Opus decides what to move and why, and Wasabi provides where it goes — securely, affordably, and at scale.

Challenges

- Rising costs: Storage growth and Microsoft 365 licensing pressure
- Data overload: ROT content everywhere
- Compliance risk: Retention gaps create audit and legal exposure
- AI impact: Poor data quality hurts Copilot performance and trust

Benefits

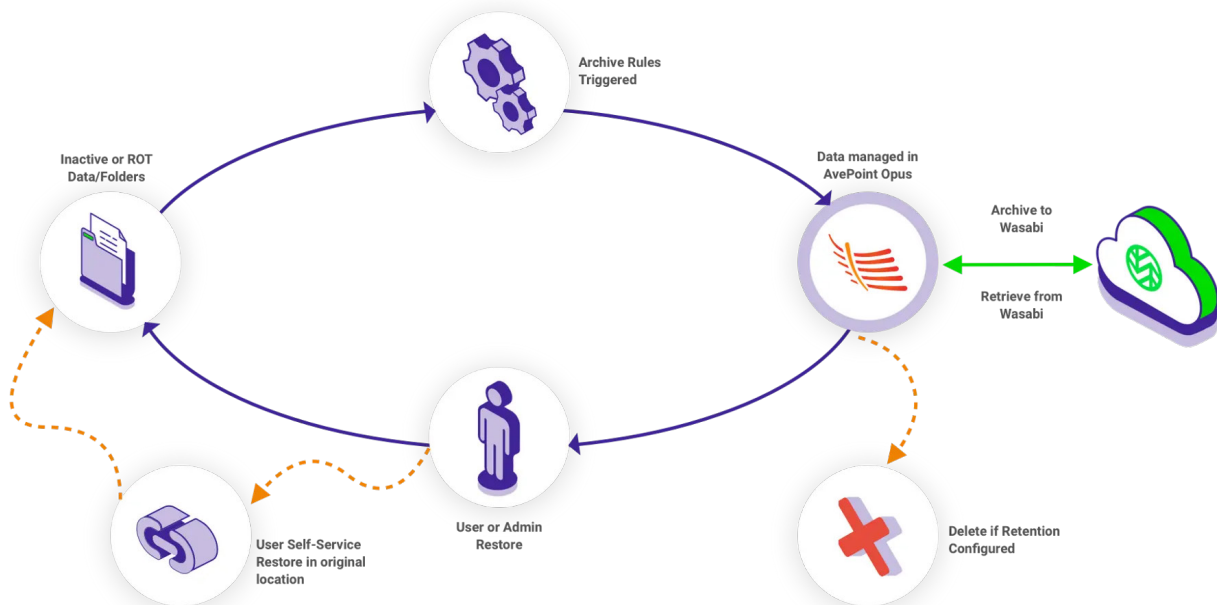
- Data visibility: Clear insight into your data estate to make confident decisions
- Fast cost reduction: Cut Microsoft 365 storage overages through intelligent archiving
- Automated compliance: Enforce retention and defensible disposal with lifecycle policies
- AI success: Provide a high-quality, policy-driven foundation for Copilot and future AI initiatives

AvePoint Opus

- Discovers and analyzes Microsoft 365 data at scale
- Identifies inactive and ROT content
- Automates retention, archiving, and defensible disposal
- Applies intelligent classification using machine learning
- Prepares trusted, policy-aligned data for Microsoft Copilot

Wasabi Hot Cloud Storage

- Stores archive and retention data on secure, S3-compatible object storage
- Eliminates egress fees, API request charges, and tiering complexity
- Delivers flat, predictable pricing for long-term economics
- Provides instant access to archived data with high-performance “hot” storage



ABOUT WASABI

Wasabi provides simple and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data with no complex tiers or egress or API fees, delivering predictable costs that save money and industry leading security and performance businesses can count on. Trusted by customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi is a privately held company based in Boston. Wasabi is a Proud Partner of the Boston Red Sox, and the Official Cloud Storage Partner of Liverpool Football Club and the Boston Bruins.

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