

CASE STUDY

SpawGlass Creates a Lasting Data Archive with Wasabi's Cloud Storage Innovation

The construction firm met industry regulations and simplified operations with Wasabi's low-cost cloud storage.

Overview

SpawGlass is a construction services provider based in Texas. Faced with a growing data footprint and internal data governance regulations, the firm chose Wasabi to house their critical data and reduce the storage burden from their costly on-premises hardware.

Challenges

SpawGlass utilized an on-premises storage solution to manage their massive data footprint, and Vice President of IT Keefe Andrews faced the challenge of securely and affordably storing all that data. Internal regulations required the company to preserve vast quantities of data over extended periods, which came with extensive manual upkeep and high overhead costs.

- **Low affordability** — Maintaining a large archive on-premises became increasingly burdensome and costly.
- **Meeting regulations** — SpawGlass must maintain their records for extended periods in accordance with internal record-keeping standards.
- **Maintaining security** — Storing critical data on premises creates a single-point-of-failure and increases risk of data loss.



USE CASE:

- Archive,
- On-prem to cloud
- Cyber-resilience
- Industry compliance
- Wasabi Cloud NAS

INDUSTRY:

- Construction

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I was particularly impressed with the way Wasabi Cloud NAS seamlessly integrated into our existing tools. The ease of activation allowed my team to focus our resources into other critical business functions rather than complex hardware maintenance.

— Keefe Andrews, VP of IT, SpawGlass

Solutions

After surveying the marketplace, SpawGlass turned to Wasabi Cloud NAS for a scalable archive storage solution with validated integrations with its existing tools. A deciding factor was Wasabi's transparent pricing model without egress or API request fees, which eliminated the unpredictable spikes in monthly costs common to hyperscale storage providers. For Andrew, the most impactful feature was the ability to set specific data as immutable with Wasabi Object Lock, safeguarding its data against accidental deletion or malicious action. This air-gapped storage bolstered SpawGlass's security posture and reduced their risk of data loss.

- **Simple setup** — Wasabi Cloud NAS's S3-compatible storage integrates with thousands of popular applications, making onboarding a breeze.
- **Price transparency** — Wasabi's flat-rate storage without usage fees makes budgeting predictable month-to-month.
- **Immutable protection** — Wasabi's free-to-use Object Lock feature protects sensitive data from accidental or malicious deletion.

Conclusion

For SpawGlass, adopting Wasabi Cloud NAS yielded a more streamlined operation: less hands-on, daily data management, saving the team time and budget compared to their previous solution. The enhanced data protection from Wasabi's off-site, immutable storage reduced the risk of data loss and laid the foundation for a fully compliant archive that's ready to scale as the business grows.

- **Optimized investment** — Wasabi's low-cost, fee-free pricing offered cost savings without compromising performance or security.
- **Reduced risk** — Utilizing off-site, immutable storage made SpawGlass resilient to data loss.
- **Simplified management** — Wasabi eliminated the complexity of maintaining a long-term data archive.
- **Easy archive access** — With Wasabi Cloud NAS, SpawGlass team could access archive storage easily through Wasabi Cloud NAS's linked file feature, providing a superior experience compared to solutions that require a web portal login to retrieve archive files.



Wasabi's predictable pricing model was a game-changer for our team. Without fees for egress or API requests, we had a straightforward view of our budget every month.

— Keefe Andrews, VP of IT, SpawGlass



We are keen on investment optimization, and Wasabi offered a crucial difference in cost savings without compromising on performance or security.

— Keefe Andrews, VP of IT, SpawGlass