

# Dell ObjectScale + Wasabi Hybrid Cloud Object Storage

## Benefits overview

### Price

- Up to 80% less than AWS S3
- No egress fees
- Free API requests

### Performance

- Faster than competitive offerings
- Quick uploads and downloads
- Private network options

### Protection

- Data center redundancy
- 11x9s data durability
- Immutable storage

## S3 feature compatibility

- Lifecycle Policies
- Object Tagging
- Object Lock
- Replication
- Multipart Upload
- Versioning
- Security & Access Control

## Hot Cloud Storage delivered as-a-Service

Object storage is hot—and so is our longstanding partner, Wasabi. We're proud that Wasabi has chosen Dell to power a new hybrid cloud object storage solution available as-a-Service.

Available from Dell and Wasabi, our joint solution offers customers unmatched object storage scalability, performance, resilience and economics. Together we deliver rich S3-compatibility on a globally distributed architecture, empowering organizations to support enterprise workloads such as AI, analytics and archiving at scale.

Wasabi currently supports over 100,000 customers across 15 commercial and two government cloud storage regions worldwide.

## Powered by Dell ObjectScale

Dell ObjectScale is the world's most cyber-secure object storage.<sup>1</sup> The hybrid cloud solution combines ObjectScale with key elements of Wasabi's proven public cloud service provider architecture to deliver truly enterprise-grade value from two industry leaders:

- Exabyte-scale storage
- Significant cost reduction over other public cloud providers
- Built for durability, security and compliance to keep data safe



## Easy and affordable

Beginning with as little as 25 TB of reserved storage per month, organizations can simply and affordably manage storage growth. Key features include:

- One-to-five year terms
- Six capacity tiers
- No-cost Dell CloudPools license
- Wasabi Premium Support

## Solution availability

- United States – now
- United Kingdom / Europe – Q2 2025
- Additional Regions – to be announced

## Enterprise-grade

The Dell + Wasabi solution delivers 99.99% availability and 11x9s data durability. In-built protection features include in-flight and at-rest encryption and identity and access management (IAM).

Immutability via S3 Object Lock protects against ransomware. Existing applications using the S3 API are easily moved to Wasabi.

## Popular verticals

Organizations in every industry segment rely on Wasabi and Dell for powerful, secure, low-cost object storage. Here's a sample of popular use cases:

- **Media and Entertainment:** Ingest, Asset Management, Edit & VFX, Encode/Transcode, Data Movement, Content Delivery, AI and Realtime Production
- **Safety and Security:** Virtualization, Video Management Software, Applications, Analytics
- **Healthcare:** PACS, VNA, Digital Pathology, EMR, AI/ML

## Take your Dell storage further

Better yet, organizations who already own Dell unstructured storage can now do more with it than ever before. The hybrid object solution with Wasabi integrates with existing ECS/ObjectScale and PowerScale environments. Organizations can move chosen data to Wasabi using a range of tools they know, use and trust. It's a great way to flexibly support long-term retention, archiving, space reclamation and many other use cases.

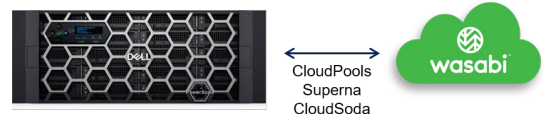
### ECS/ObjectScale

- Cloud-copy second or third version of data
- Move the data to cloud for archive and/or long-term retention
- Migrate data to reclaim space on the premise-based ECS/ObjectScale



### PowerScale

- Long-Term retention and archive from on premise file storage via CloudPools, Superna or CloudSoda



## Core use cases – existing Dell environments

<sup>1</sup>Based on Dell analysis comparing cyber-security software capabilities offered for Dell ObjectScale vs. competitive products, Oct. 2023.



[Learn more about Wasabi](#)



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