



CASE STUDY

Databarracks Reduces Storage Costs and Boosts Scalability with Wasabi + Commvault

Predictable pricing, streamlined management, and native Commvault integration helped [Databarracks](#) scale their backup-as-a-service business.

Overview

Since 2003, London-based Databarracks has provided business continuity and resilience services and solutions to companies across EMEA. With many clients in highly regulated industries, it's critical that backups be secured and disaster recovery plans finalized well before they're needed. When the firm wanted to cut storage costs and avoid the billing surprises of hidden fees, they turned to Wasabi.

Challenges

Databarracks offers backup as a service (BaaS) and needed to switch to a cloud vendor that didn't charge for reads, writes, egress, or other usage. It was also imperative that the solution integrated with existing infrastructure, which includes Commvault.

- **No budget predictability** – Small charges for accessing and moving data added up quickly, made it tough to accurately estimate monthly storage costs.
- **Integration headaches** – IT wanted a smooth deployment with no downtime or excess manual effort.
- **Management complexity** – Streamlining storage management would free up team time for more critical tasks.

USE CASE:

- Backup and recovery
- Disaster recovery as a service

INDUSTRY:

- Managed services



Wasabi fits naturally into our customers' data protection strategy. The Commvault integration makes it seamless to deploy and manage across our entire client base.

– Lee Denham, Infrastructure & Technical Operations Director - Databarracks



Wasabi is flexible—if we need more storage, we simply contact their team, and it's provisioned quickly.

– Lee Denham, Infrastructure & Technical Operations Director - Databarracks

Solutions

After a successful proof-of-concept with Wasabi, Databarracks purchased Reserved Capacity Storage (RCS) and activated Wasabi Account Control Manager (WACM). After switching to Wasabi, Databarracks found performance to be comparable to hyperscalers, at a lower cost. Today, Wasabi is used as a backup storage target and supports Databarracks' proprietary DRaaS platform, Jump-Start.

- **Savings with Reserved Capacity Storage** – IT saves money and can more accurately predict monthly storage costs with the Reserved Capacity Storage pricing model.
- **Native integration with Commvault** – After setting up Wasabi, Databarracks could point Commvault to Wasabi seamlessly.
- **Immutability** – Customer backups are well protected from deletion or modification at no additional cost to the company.
- **Single-pane-of-glass platform** – Wasabi Account Control Manager simplifies multi-tenant management, billing, and provisioning.

Results

With Wasabi Hot Cloud Storage, Databarracks lowered storage costs, reduced the IT management burden, and gained peace of mind with an extra layer of security for customer backups.

- **Lower total cost of ownership** – The firm pays less for storage today without compromising on performance or scalability.
- **More time for business-critical tasks** – A single dashboard streamlines storage management, allowing IT to prioritize other tasks.
- **Increased flexibility** – IT can spin up new environments quickly and increase capacity as needed.



Wasabi Account Control Manager makes provisioning and segregation of billing so much easier.

– Lee Denham, Infrastructure & Technical Operations Director - Databarracks



Wasabi's price point and lack of egress charges made their solution very compelling.

– Lee Denham, Infrastructure & Technical Operations Director - Databarracks