wasabi
hot cloud storage

CASE STUDY

One Platform, Many Departments: How a Top SEC University Simplified Cloud Storage

This IT team simplified storage for multiple departments with Wasabi—gaining centralized visibility, cost control, and secure, scalable backup in one easy-to-manage platform.

Overview

This southeastern U.S. state university is known for its top research facilities and strong football program. With 40,000+ students and a 2,000-acre campus, the IT Services (ITS) team stays busy supporting Central IT, managing research computing resources, offering direct user support, and much more. To streamline account billing and minimize silos across multiple departments, ITS turned to Wasabi cloud storage.

Challenges

University IT teams often experience siloed IT across departments, with many instances of shadow IT and a wide range of on-premises and cloud storage and backup solutions. To assure their university didn't experience these issues, ITS sought a capable and manageable storage solution to offer to research teams and department end users.

- **Inefficient billing capabilities** — ITS couldn't consolidate or streamline storage billing across disparate campus accounts.

- **Increased management burden** — ITS spent a lot of time trying to keep them organized and running.

- **High storage costs and fees** — Egress fees limited the usefulness of colder tiered storage from public cloud providers.

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> *I deal with lots of software and cloud vendors, and that's really where Wasabi set themselves apart—with prompt responses, straightforward pricing and quotes, and solving support issues.*
>
> **— Gregory Guillotte,** Research Computing Consultant, ITS, Louisiana State University

Solution

In addition to Wasabi, ITS chose Wasabi Account Control Manager to streamline billing and other administrative tasks. Now, when teams come to ITS to deploy cloud storage for backups or other uses, the team sets them up with Wasabi. It has the features ITS needs to offer:

- **Advanced billing and management capabilities** — Wasabi Account Control Manager console simplifies billing and allows ITS to track usage and set quotas across departments.

- **Security and disaster recovery** -- Enhanced security features, such as object lock for immutable storage, protect backups and simplify recovery.

- **Simple pricing model** -- Without egress fees, users can actively access archive data without driving up costs.

- **Strong technical and sales support –** Support is responsive and efficient, and Wasabi proactively updates features based on feedback.

Results

With Wasabi, ITS had a comprehensive solution that solved many prior issues of management complexity, silos, shadow IT, and mounting fees. Responsive support and proactive updates from Wasabi only reinforced ITS's satisfaction with the solution.

- **Faster, more efficient billing and account management –** a single-pane-of glass dashboard made managing many subaccounts simpler and faster.

- **More time to focus on critical issues –** More efficient management frees ITS staff up to work on the most important projects.

- **Cost savings –** Wasabi delivers high-performance, accessible storage at much lower cost than competitors.

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> *Wasabi has been good about making proactive changes. They really listen to what customers say and then implement it.*
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> **— Gregory Guillotte,** Research Computing Consultant, ITS, Louisiana State University

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> *No egress fees is what makes Wasabi work. It's the reason everybody's not on hyperscaler archive tiers.*
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> **— Gregory Guillotte,** Research Computing Consultant, ITS, Louisiana State University

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