

Protecting Patient Data, Controlling Costs, and Maintaining Compliance

Controlling costs with predictable economics

Long-term data storage has become a drain on the healthcare IT budget—it is must-have infrastructure. Retaining patient data is a long-term necessity—some pediatric records must be kept until the patient reaches 28-31 years of age. When healthcare providers can drive costs out and save money, they can redirect those funds toward delivering new patient services and improving outcomes.

With Wasabi, District Medical Group saves over \$45,000+ annually in storage costs:

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We have healthcare data going back to the 1990s that we're required to keep. Our backups were taking a full weekend. We needed a solution that would not only help us affordably archive all our old data at a separate location but also ensure that the data is easily accessible any time a doctor or somebody must pull a file from whatever year.”

Kevin Rhode, Chief Information Officer, District Medical Group



Pay as You Go Pricing

\$3,495 per month

\$41,940 per year



Applications

- › Backup, archival, and replication of medical records (EMR/EHR)
- › Surveillance footage for incident and legal protection
- › Archival and replication of medical images (PACS & VNA)

Outcomes & Benefits

- › Save money with predictable pricing and no hidden fees; redirect funds to improve patient services.
- › Spend zero time worrying about compliance audit penalties with economical data archiving for decades.
- › Ensure cyberattack or ransomware recovery with unlimited practice attempts at zero cost.
- › Eliminate internal and external data loss incidents with unique and free features.
- › Simplify regional campus, outpatient, and remote operations/billing via free automated chargeback tools.
- › Video security improved around patient, legal, and asset protection; your security team can easily transform to the digital era with zero IT skills.
- › Limited onsite IT skills required; easy to retain people.
- › Telehealth services expanded for remote physicians with cloud scalability.

Protecting patient data and avoid ransomware

Healthcare institutions face an increasing challenge in protecting patient data, research, and medical imagery while maintaining a predictable, secure, and compliant economic model. Cybersecurity threats, including ransomware attacks, continue to rise, making the protection of patient data more critical than ever. Wasabi provides a suite of free security features that ensure HIPAA compliance and safeguard various types of healthcare data, including electronic medical records (EMR/EHR), medical imagery (PACS and VNA), and back-office applications.



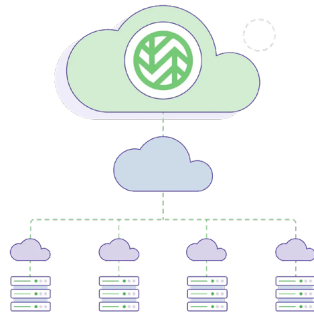
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Ransomware is a major concern in the healthcare industry. Having offsite copies in immutable and affordable Wasabi Hot Cloud Storage is critical for our day-to-day efforts and peace of mind. Wasabi's Object Lock is a game-changer.

Kyle Burnette, Director of IT Infrastructure & Security, HIPAA Security Officer, BrightStar Care
BrightStarCare®

Consumer-level simplicity with free features

Healthcare providers benefit from a cloud platform that is easy to use—no IT expertise is required. The simplicity of Wasabi's interface allows providers to focus on delivering patient care rather than managing complex storage systems. With virtual care and telehealth as the new normal, patients now expect a seamless, consumer-like experience. Your cloud storage platform should follow suit.



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Wasabi Account Control Manager gives us more vision into what our customers are doing. Not only has it helped us with security, it's also helped us in planning budget and potential onsite and cloud resources.

David Beardsley, Senior Storage Architect at Cornell University



Take the next step

Healthcare providers are uniquely positioned to reimagine how they deliver services. Wasabi is an ideal partner in this transformation, offering a secure, cost-effective, and easy-to-use cloud platform. Get started with Wasabi:

- Visit [Wasabi.com](https://wasabi.com) to test our platform with a free trial.
- Connect with our partner community or direct sales team to schedule a demo.

Key Features & Offerings

- › Centralized management and provisioning across departments/campuses with unique Wasabi Account Control Manager (WACM).
- › Protect patient data from rogue actors with Multi-User Authentication (MUA), unique to Wasabi.
- › Secure user accounts with Multi-Factor Authentication (MFA) and Single Sign-On (SSO).
- › Object Lock and Immutability prevent data tampering, deletion, or ransomware for robust governance. Exceed numerous compliance and legal standards.
- › Enhanced disaster recovery to one of our other regions with our secure and free replication services
- › Ensure patient safety, regulatory compliance, access controls, and asset protection with Wasabi Surveillance Cloud (WSC). Redefine the economics of maintaining your physical security operation.
- › High-speed, private, and secure migration with Wasabi Direct Connect (WDX). Ensure compliance with HIPAA and other regulations.
- › Securely migrate multiple hospitals or campuses with Wasabi Ball. Avoid network upgrades with this enterprise data transfer appliance.