

Wasabi helps resolve backup bottlenecks and protect Imperial College Healthcare NHS Trust's critical data

"Wasabi has helped adopt Cloud Storage for Imperial College Healthcare NHS Trust. The lack of egress fees made choosing Wasabi a simple decision when compared to other top cloud storage providers. The team at Wasabi have been very helpful with any technical questions and even offered to tweak their application to suit the customer's needs."

-Sat Chana/Infratech Managing Director

Overview

[Infratech](#) is an MSP based in Smethwick, England. They provide managed IT services to businesses in the UK, including Imperial College Healthcare NHS Trust. With more than one million patient contacts each year, Imperial College Healthcare is one of the largest acute trusts in the country and, in partnership with Imperial College London, is the UK's first Academic Health Science Centre (AHSC).

Challenge

For Imperial College Healthcare, their data needs had outpaced their existing on-premise system. Their explosive data growth was quickly becoming too much for their local storage—a mix of tape and hard disks—and a backup backlog had accumulated. This plus Imperial's mounting storage costs let Infratech know it was time for a change.

With multiple Wasabi accounts under management, each with their own associated data amounts, Infratech was coming up against the limits of the Wasabi user interface. To manage each account's buckets, the IT team at Infratech would have to log in to each one individually to set up policies or monitor data usage. For billing, too, this was problematic. The billing information of each account was not linked to their Wasabi account which made it difficult to track.

CUSTOMER



INDUSTRY

Healthcare

USE CASES

Backup & Recovery

CHALLENGES

- Tape-to-cloud, offsite storage, Managing client accounts

SOLUTION

Wasabi Account Control Manager (WACM)

RESULTS

- Consolidated accounts under management
- Less reliance on onsite hardware
- Simplified billing
- Bottomless storage with predictable pricing

Solution: Wasabi Hot Cloud Storage + Wasabi Account Control Manager

Infratech began offloading Imperial College Healthcare's data to Wasabi to reduce strain on their local storage. This gave the business much-needed room to grow. Data is written over the wire directly on to Wasabi's storage infrastructure, which can scale infinitely to meet demand.

They also set up immutable buckets, which replaced their on-premise tape hardware. Data in immutable buckets cannot be overwritten or deleted, making them the ideal location for sensitive data.

Wasabi Account Control Manager is a product for MSPs or large enterprises managing multiple Wasabi accounts. It gives administrators a single login under which they can consolidate their separate Wasabi accounts. WACM gives users insights into their clients' data and billing information in a unified view, simplifying the process of managing your Wasabi customers. Now, Infratech could easily monitor Imperial College Healthcare's data—and the data of all of their clients—from a single screen.

Results

The adoption of Wasabi's offsite cloud storage has taken the pressure away from the Imperial College Healthcare IT department to procure expensive onsite hardware and alleviated the cost of accommodating space, power and cooling in their locally hosted data center. The day to day management of the backup media, both disk and tape, has vanished, leaving the IT team with the time needed to provide a better service to its users. The adoption of immutable buckets in offsite storage increased the overall data security when compared to their old tape system.

The Wasabi Account Control Manager has made Infratech daily business operations much more efficient. "The Wasabi Account Control Manager gave us greater insight into our accounts under management and streamlined our billing and management workflows," said Sat Chana, Managing Director at Infratech. With more control over their Wasabi accounts, Infratech can accelerate their business by spending more time servicing their clients and less time in login screens.

"Wasabi has helped adopt Cloud Storage for Imperial College Healthcare NHS Trust. The lack of egress fees made choosing Wasabi a simple decision when compared to other top cloud storage providers," said Chana. "The team at Wasabi have been very helpful with any technical questions and even offered to tweak their application to suit the customer's needs."

ABOUT WASABI

Wasabi provides simple, predictable and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data at 1/5th the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi is a privately held company based in Boston.

©2021 Wasabi Technologies LLC. All rights reserved. WASABI and the WASABI Logo are trademarks of Wasabi Technologies LLC and may not be used without permission of Wasabi Technologies LLC. All other brand names mentioned herein are for identification purposes only and may be the trademarks of their respective holder(s).

Tel **1-844-WASABI-1**
Email **info@wasabi.com**



wasabi
hot cloud storage
www.wasabi.com