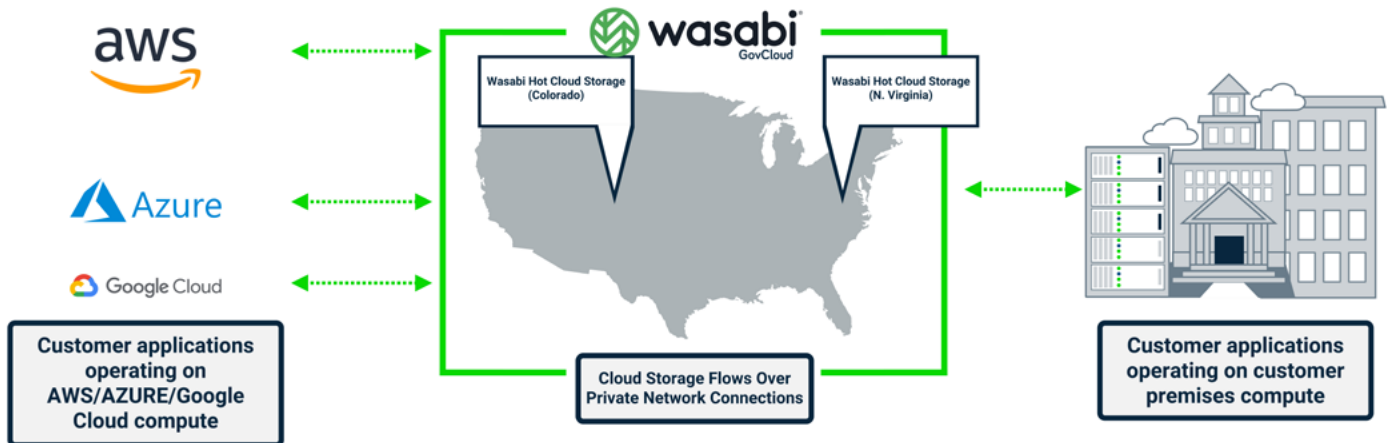# Wasabi GovCloud

Wasabi Hot Cloud Storage For FedRAMP Applications

Wasabi provides simple, predictable and affordable hot cloud storage for enterprises and government organizations all over the world. Wasabi's cloud storage enables organizations to store and instantly access an unlimited amount of data at a fraction of the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Wasabi is a US-based company with headquarters in Boston, Massachusetts and US citizen support staff throughout the USA.

In addition to thousands of commercial customers, hundreds of state and local government organizations use Wasabi today. In response to strong interest from federal agencies in Wasabi's pricing, performance, and protection capabilities, Wasabi has been working through the FedRAMP authorization process since 2021 to launch Wasabi GovCloud. We have submitted all requirements to obtain FedRAMP Ready Moderate as a SaaS provider in 2024 and received FedRAMP Ready status in early January 2025. Wasabi GovCloud interfaces with customer applications (cloud or on premises) in the manner shown in the diagram below. This brief is prepared to give federal agencies some details on Wasabi and FAQs pertaining to Wasabi GovCloud, FedRAMP, and relevant use cases.

Frequently Asked Questions:

1. What use cases does Wasabi GovCloud support?

Wasabi GovCloud can be used to support any use case that requires S3-compatible object storage. Popular use cases include:

- *Backup and recovery (with immutability for ransomware mitigation)*
- *Active archiving*
- *Tape-to-cloud migration*
- *Video surveillance storage and archiving*
- *Data lake storage for analytics and ML*
- *Content distribution*

A full list of use cases and cloud strategies for Wasabi can be found at wasabi.com/solutions.

2. How does Wasabi GovCloud compare to other FedRAMP-authorized cloud storage providers including Amazon Web Services S3 (AWS S3), Microsoft Azure Blob (Azure), and Google Cloud Platform Storage (GCP or Google Cloud)?

Wasabi GovCloud offers the same cloud storage features, performance, and data protection capabilities as AWS, Azure, and GCP government offerings except at a much lower cost. Wasabi's price per TB is a fraction of what others charge and Wasabi does not charge for data egress or API requests.

3. What type of security does Wasabi GovCloud support?

Wasabi GovCloud supports all of the security controls required for FedRAMP Moderate, including FIPS 140-2 & TLS 1.2 compliant encryption.

4. What compliance programs and frameworks does Wasabi support in addition to FedRAMP Ready Status?

In addition to our ongoing FedRAMP authorization efforts, Wasabi has previously been certified for HIPAA/HITECH, CJIS, GDPR, FERPA, and SEC. In addition, Wasabi GovCloud is deployed in data centers certified for ISO 27001, SOC 2, and PCI DSS. Additional information can be found at wasabi.com/compliance.

5. Where will the Wasabi FedRAMP authorized services be locate?

Wasabi currently has 15 storage regions throughout the world for commercial applications. For federal applications, Wasabi GovCloud is deploying two new storage regions in FedRAMP-authorized data center facilities operated by Equinix FISMA-High certified. These new storage regions will be located in northern Virginia and Colorado.

6. Where is Wasabi in the FedRAMP Moderate authorization process?

Wasabi's FedRAMP Moderate authorization has progressed by obtaining FedRAMP Ready status in the FedRAMP Marketplace. Our two dedicated regions (US-East and US-West) were deployed in 1Q2024, successfully passing the security assessment performed by an approved FedRAMP 3PAO in 4Q2024. Wasabi is working to prepare for the next steps to continue through the accreditation process.

7. How does one connect applications to Wasabi GovCloud?

Agency applications that require Wasabi GovCloud storage will connect to the service over the same type of network connections used to connect to other FedRAMP cloud services. Wasabi GovCloud also supports dedicated private network connections comparable to the AWS Direct Connect and Azure Express Route services. Wasabi GovCloud also has the ability to interface with other cloud services (compute, database) operating in AWS, Azure, or GCP over private network connections.

8. How does one purchase storage in Wasabi GovCloud?

Wasabi GovCloud is available through many of the same purchasing channels that federal customers may already be using, including Carahsoft. For additional information, please contact govcloudsales@wasabi.com.

www.wasabi.com