

CASE STUDY

Why Like Srl and Its Clients Love Wasabi Immutable Backup

Italian IT and digital solutions service provider Like Srl needed easy-to-manage, cost-efficient storage for its customers. Wasabi delivered the cyber-resilient backup they were looking for and more.

Overview

Like Srl, based in Cittadella, Italy, delivers comprehensive information and communication technology (ICT), digital solutions such as custom business applications, and managed services. It chose Wasabi for easy provisioning of cost-efficient, immutable backup for its clients.

These features provide enhanced protection against ransomware and a reliable and future-proof backup storage strategy at a cost that both Like Srl and its clients love.

Challenges

Like Srl set out to deliver a seamless, secure, stellar cloud experience to its customers but faced several challenges:

- **Backup Storage Costs and Scalability** — Maintaining on-prem storage requires significant upfront investment and ongoing maintenance, which limits scalability.
- **Ransomware Protection** — Their customers needed reliable, immutable backups to protect against ever-evolving cyber threats.
- **Complex Customer Onboarding** — Traditional storage models required lengthy assessment, procurement, and setup processes, which delayed service activation.
- **Inefficiencies in management and billing** — Managing multiple customer accounts and billing structures posed administrative burdens for Like Srl.

USE CASE:

- Archiving
- Backup and recovery
- Cyber resilience
- File systems

INDUSTRY:

- Managed Service Provider



Wasabi simplifies our configuration process while ensuring data immutability and backup reliability. Scaling storage is no longer a challenge when we onboard a large customer. Backup requires massive storage, and having it as a service for our customers is far more efficient than constantly acquiring and provisioning new hardware.

— Devid Miatello, ICT Service Manager, Like Srl

Solutions

Wasabi provided Like Srl with the perfect balance of cost efficiency and security enabling:

- **Cost-optimized scalability** — Reserved Capacity Storage allowed Like Srl to purchase storage at a discounted rate, a saving they passed on directly to their customers in a pay-as-you-go model.
- **Advanced security and compliance** — Immutable storage ensured tamper-proof backups and added third-party management in case of outages, while seamless Microsoft 365 and non-network attached storage (NAS) integration expanded disaster recovery options.
- **Rapid customer onboarding** — Cloud-based storage eliminated long procurement delays, allowing Like Srl to deploy scalable storage almost instantly.
- **Simplified billing and management** — Built-in Wasabi Account Control Manager automates billing and multi-customer management, reducing administrative burdens and ensuring pricing transparency.

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Wasabi is easy to manage, and the billing process requires minimal effort. We're in the process of integrating with its API for reporting and billing automation.

— **Devid Miatello**, ICT Service Manager, Like Srl

Conclusion

Wasabi provided Like Srl with the immutable backup solution their clients needed—at a competitive price—enabling:

- Secure and flexible disaster recovery
- Simplified infrastructure with enhanced cybersecurity
- Streamlined customer onboarding through rapid provisioning and automation

Like Srl has taken its business offerings to the next level. Its partnership with Wasabi has enabled Like Srl to enhance its consultancy and technology services, ensuring seamless data exchange and protection while maintaining cost efficiency.

Just as the company was built on the passion and expertise of its founders, its collaboration with Wasabi reflects the same commitment to innovation and excellence. Together, Wasabi and Like Srl enable organizations to accelerate digital transformation with confidence and agility.