

CASE STUDY

Manufacturing Group Trades Cumbersome LTO Tape for Cloud Object Storage

The industry-leading manufacturer, Hans Hundegger AG, modernized its storage infrastructure and saved 20% in the process.

Overview

Founded in 1978, Hans Hundegger AG is an owner-managed family business specializing in high-precision machine manufacturing for a variety of industrial use cases. Wasabi replaced the company's aging LTO tape array with an easy-to-use and cost-effective cloud storage solution that offered truly immutable protection to Hundegger's most important data.

Challenges

Hundegger's LTO tape storage kept them locked in a never-ending cycle of complex and costly device management that ate up valuable time every week. The limitations of LTO tape in terms of scale and protection were far below what an industry-leading enterprise should expect.

- **System upkeep** — Hans Hundegger AG's LTO storage required weekly tape changes and time-consuming, frequent maintenance.
- **Lack of security** — LTO tape lacks the cybersecurity features a modern enterprise like Hundegger requires.
- **Limited scalability** — LTO tapes offer limited storage capacity and expansion capabilities.

HUNDEGGER

Innovationen für den Holzbau

USE CASE:

- Backup & recovery
- Migrating Data
- LTO to cloud
- Digital transformation

INDUSTRY:

- Manufacturing



*Set and forget simplicity—
that's what we like best. The
Wasabi-Veeam solution is low-
maintenance and completely
effective.*

— **Stefan Feneberg**, IT Manager - Hans
Hundegger AG



*As a long-term family business,
we see Wasabi as a strategic
partner we'd like to work with for
many years to come.*

— **Stefan Feneberg**, IT Manager - Hans
Hundegger AG

Solutions

Hans Hundegger AG selected Wasabi Reseverd Capacity Storage (RCS) as a scale-out repository for its Veeam backup data. The upfront pricing and timely support streamlined the onboarding process, allowing the IT team to get started sending Veeam backups to Wasabi almost immediately.

The Wasabi-Veeam solution offers scheduled backups with optional data immutability, making it the secure, low-maintenance backup repository Hans Hundegger AG was looking for.

Key features:

- **Easy implementation:** Configuring Wasabi with the company's existing Veeam backup software took minutes to complete.
- **Hands-off simplicity:** Veeam's automated backups to the Wasabi cloud eliminated the manual work of their previous solution.
- **Immutability:** Object and bucket-level immutability from Wasabi gave the IT team the security of an air gap—even without tapes.

Conclusion

With the Wasabi-Veeam solution, the Hans Hundegger AG team modernized their data storage and eliminated the complexity of hardware maintenance. In their process, their backups became more cost effective and secure than they were with their LTO tape solution.

Benefits realized:

- **Cost savings:** The team achieved a 20% reduction compared to their previous tape-based storage solution.
- **Location independence:** Adding offsite cloud storage made Hans Hundegger AG's backups more geo-redundant and resistant to natural and technological failure.
- **Digital transformation efficiencies:** Adopting Wasabi meant the IT team no longer had to manually manage their own storage, saving them precious hours every week.

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Wasabi's exclusive focus on offering storage space, the best cost-benefit ratio, and no egress costs made it the only cloud storage service on the market that met all our needs.

– **Stefan Feneberg**, IT Manager - Hans Hundegger AG

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Support is very quick and skilled at solving technical problems, and the implementation effort was minimal.

– **Stefan Feneberg**, IT Manager - Hans Hundegger AG