

Transforming Unstructured Data with Hybrid Cloud solutions from Dell Technologies and Wasabi



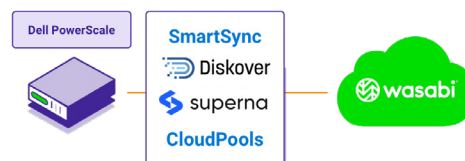
In today's IT world, unprecedented data growth, especially unstructured data continues to accelerate with expanding use cases like AI. Now, more than ever, organizations need solutions that seamlessly combine on-premises storage solutions with cloud options

Managing explosive growth in unstructured data demands an extensible, modern storage strategy and scalable storage architecture. Together, **Dell PowerScale**, **Dell ObjectScale**, and Wasabi offer an integrated hybrid cloud solution that delivers high-performance, cost-effective, and long-term storage for data-intensive workloads.

This combined solution empowers organizations to scale on-premises performance while seamlessly extending storage to the cloud—simplifying operations, reducing costs, and preserving data accessibility.

Dell PowerScale

- Long-term retention & archive from on-premises file storage via SmartSync, CloudPools, Superna, or CloudSoda
- Archive data to reclaim space on the PowerScale



Dell ObjectScale

- Cloud copy as second or third version of data
- Move to cloud for archive and/or long-term retention
- Archive data to reclaim space on on-premises ObjectScale



Features

- Affordable cloud storage
- No hidden egress or API Fees
- Available through Dell
- Extend file storage strategy to hybrid cloud

Benefits

- Simplified Data Lifecycle Management
- Optimize existing infrastructure
- Long-term retention, low cost
- Seamlessly integrate Wasabi cloud storage with Dell PowerScale and ObjectScale

A smarter, more cost-effective hybrid cloud strategy

As data volumes grow, enterprises need flexible, cost-efficient storage solutions that integrate smoothly across on-premises and cloud environments. With Wasabi now available through Dell, businesses can confidently extend their Dell storage investments to the cloud without the complexity of traditional cloud offerings.

Benefits:

- **Lower total costs** — Keep long-term data retention cost-effective—without compromising on performance or security.
- **Secondary or backup data copies:** Use PowerScale SmartSync to replicate critical data to the cloud for built-in redundancy and disaster recovery.
- **Optimizing existing infrastructure:** Move inactive ObjectScale data to Wasabi to reclaim on-premises storage and optimize performance.
- **Long-term cloud storage:** Transfer archival datasets to Wasabi, dramatically reducing on-site storage costs without losing accessibility.
- **Offer simplified management and fortified security** — Take advantage of enhanced security with data encrypted both in flight and at rest.

Whether you're an IT leader optimizing storage costs, a compliance officer managing long-term retention, or a channel partner seeking differentiated solutions, the Wasabi collaboration with Dell delivers performance, simplicity, and cost savings.

More information at: wasabi.com/Dell

ABOUT WASABI

Wasabi provides simple and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data with no complex tiers or egress or API fees, delivering predictable costs that save money and industry leading security and performance businesses can count on. Trusted by customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi is a privately held company based in Boston. Wasabi is a Proud Partner of the Boston Red Sox, and the Official Cloud Storage Partner of Liverpool Football Club and the Boston Bruins.

Follow and connect with Wasabi on [LinkedIn](#), [X](#), [Facebook](#), [Instagram](#), and [The Bucket](#).

©2025 Wasabi Technologies LLC. All rights reserved. WASABI and the WASABI Logo are trademarks of Wasabi Technologies LLC and may not be used without permission of Wasabi Technologies LLC. All other brand names mentioned herein are for identification purposes only and may be the trademarks of their respective holder(s).



www.wasabi.com

1-844-WASABI-1
info@wasabi.com