

## CASE STUDY

# Pharma Innovator Strengthens Data Protection With Offsite Backups

Coriolis Pharma strengthened its business continuity strategy by adding a secure offsite backup layer for critical research and GMP data, seamlessly integrated into its existing Veeam environment.

## Overview

As a global partner for pharmaceutical research and manufacturing, Coriolis Pharma manages a rapidly growing volume of sensitive scientific data. Adding an offsite cloud backup layer allowed Coriolis Pharma to safeguard critical research while supporting future scalability.

## Challenges

Before adding cloud-based backups, Coriolis Pharma stored all backup data in a single on-premises location. This approach left the organization exposed to significant business continuity risks and limited its ability to support long-term data growth.

- **Single-location risk** – Backups tied to one physical site created a critical point of failure.
- **Business continuity exposure** – The lack of an offsite copy increased risk from site-level incidents and outages.
- **Data growth pressure** – Rapidly increasing volumes of research and GMP data required a more scalable approach.
- **Sensitive data protection needs** – Scientific and manufacturing data demanded stronger safeguards and redundancy.

### USE CASE:

- Backup & recovery
- Disaster recovery
- On-prem to cloud
- Business continuity

### INDUSTRY:

- Healthcare/Life Sciences

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*Wasabi now provides us with a true offsite disaster recovery location, significantly strengthening our resilience against site-level incidents.*

— **Niels Kimmel**, Head of IT, Coriolis Pharma

## Solutions

Coriolis Pharma added Wasabi as an offsite disaster recovery target to extend its on-premises backup environment. Integrated through Veeam, the solution introduces geographic separation while preserving existing backup routines. Partner guidance ensured the architecture aligned with best practices for long-term retention and recovery planning.

- **Increased redundancy** — Backing up to the Wasabi cloud enhanced Coriolis Pharma's disaster recovery capabilities.
- **Cost efficiency** — Flat-rate pricing without hidden fees for egress and API requests made Wasabi an economical choice.
- **Simple integration** — With their partner [Erik Sterck](#), the IT team easily connected Wasabi to their existing Veeam infrastructure without disruption.

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*Given our large and growing volume of data—much of it tied to sensitive scientific and GMP activities—Wasabi offered a secure, cost-effective way to store backups offsite.*

— **Niels Kimmel**, Head of IT, Coriolis Pharma

## Conclusion

With an offsite disaster recovery layer in place, Coriolis Pharma significantly reduced business continuity risk and improved protection for its most valuable research data. The organization now has a practical, affordable foundation for long-term data growth and future storage expansion.

- **Improved business continuity** — A true offsite backup location reduces exposure to site-level incidents
- **Stronger data protection** — Critical research and GMP data are safeguarded against equipment failure and data loss.
- **Cost-controlled expansion** — Flat-rate pricing made it feasible to add an additional DR layer without budget strain.
- **Future-ready storage strategy** — Coriolis Pharma is now positioned to extend storage capacity as on-premises systems age.

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*The main decision factors were cost efficiency, including the avoidance of complex egress charges, as well as the simplicity of Wasabi's cloud storage.*

— **Niels Kimmel**, Head of IT, Coriolis Pharma