

CASE STUDY

Pharma Innovator Strengthens Data Protection With Offsite Backups

Coriolis Pharma strengthened its business continuity strategy by adding a secure offsite backup layer for critical research and GMP data, seamlessly integrated into its existing Veeam environment.

Overview

As a global partner for pharmaceutical research and manufacturing, Coriolis Pharma manages a rapidly growing volume of sensitive scientific data. Adding an offsite cloud backup layer allowed Coriolis Pharma to safeguard critical research while supporting future scalability.

Challenges

Before adding cloud-based backups, Coriolis Pharma stored all backup data in a single on-premises location. This approach left the organization exposed to significant business continuity risks and limited its ability to support long-term data growth.

- **Single-location risk** — Backups tied to one physical site created a critical point of failure.
- **Business continuity exposure** — The lack of an offsite copy increased risk from site-level incidents and outages.
- **Data growth pressure** — Rapidly increasing volumes of research and GMP data required a more scalable approach.
- **Sensitive data protection needs** — Scientific and manufacturing data demanded stronger safeguards and redundancy.

USE CASE:

- Backup & recovery
- Disaster recovery
- On-prem to cloud
- Business continuity

INDUSTRY:

- Healthcare/Life Sciences



Wasabi now provides us with a true offsite disaster recovery location, significantly strengthening our resilience against site-level incidents.

— **Niels Kimmel**, Head of IT, Coriolis Pharma

Solutions

Coriolis Pharma added Wasabi as an offsite disaster recovery target to extend its on-premises backup environment. Integrated through Veeam, the solution introduces geographic separation while preserving existing backup routines. Partner guidance ensured the architecture aligned with best practices for long-term retention and recovery planning.

- **Increased redundancy** — Backing up to the Wasabi cloud enhanced Coriolis Pharma's disaster recovery capabilities.
- **Cost efficiency** — Flat-rate pricing without hidden fees for egress and API requests made Wasabi an economical choice.
- **Simple integration** — With their partner [Erik Sterck](#), the IT team easily connected Wasabi to their existing Veeam infrastructure without disruption.

Conclusion

With an offsite disaster recovery layer in place, Coriolis Pharma significantly reduced business continuity risk and improved protection for its most valuable research data. The organization now has a practical, affordable foundation for long-term data growth and future storage expansion.

- **Improved business continuity** — A true offsite backup location reduces exposure to site-level incidents
- **Stronger data protection** — Critical research and GMP data are safeguarded against equipment failure and data loss.
- **Cost-controlled expansion** — Flat-rate pricing made it feasible to add an additional DR layer without budget strain.
- **Future-ready storage strategy** — Coriolis Pharma is now positioned to extend storage capacity as on-premises systems age.



Given our large and growing volume of data—much of it tied to sensitive scientific and GMP activities—Wasabi offered a secure, cost-effective way to store backups offsite.

— Niels Kimmel, Head of IT, Coriolis Pharma



The main decision factors were cost efficiency, including the avoidance of complex egress charges, as well as the simplicity of Wasabi's cloud storage.

— Niels Kimmel, Head of IT, Coriolis Pharma