

Wasabi Benefits over Veeam VDC Vault



Wasabi delivers flexible, predictable, low-cost cloud object storage for more than just backup without lock-in, recovery penalties, or single-vendor constraints.

Wasabi

- ✓ **Multiple workloads.** Use Wasabi for data protection, archiving, cloud tiering, and other object storage use cases across mixed environments.
- ✓ **Multiple backup applications.** Choose the backup software that fits your environment. Wasabi supports a broad ecosystem instead of tying storage value to a single backup platform.
- ✓ **Lower TCO.** No egress & API request charges for more predictable economics & lower long-term storage costs. Test backups as often as needed without incurring excessive egress fees.
- ✓ **Predictable costs.** Pay for storage without worrying about surprise retrieval or transaction fees, making budgeting easier for backup, archive, & hybrid cloud.
- ✓ **Advanced cyber resilience.** Wasabi strengthens data protection with security capabilities such as Multi-User Authorization & Covert Copy, helping reduce risk from insider threats, accidental deletion, malicious actions, & cyber attacks.
- ✓ **Wasabi Account Control Manager.** Simple multi-tenant management including account creation and administration, billing, chargeback & reporting.
- ✓ **Differentiated security innovation.** Wasabi extends beyond standard immutability with Multi-User Authorization & Covert Copy, providing stronger administrative safeguards & a more resilient last line of defense. excessive egress fees.
- ✓ **No vendor lock-in.** Wasabi is a neutral cloud storage provider that helps reduce cloud concentration risk and gives customers more architectural freedom.
- ✓ **Storage region choice.** Wasabi allows customers to choose the storage region for their data in their region of choice.
- ✓ **Most cost-effective solution.** Wasabi's \$6.99 per TB/Mo list price is significantly lower cost than VDC Vault, with potential for additional cost saving via reserved capacity agreements.

VDC Vault

- ✗ **Single-use focus.** VDC Vault **only** works for Veeam backup storage, which limits flexibility for organizations that want one cloud storage platform for multiple workloads.
- ✗ **Only Veeam.** Most organizations today deploy multiple backup applications. VDC Vault is locked into the Veeam ecosystem, which reduces choice for customers with multiple data protection tools
- ✗ **Recovery Tax.** Even where entry pricing appears simple, usage limits and restore thresholds can create effective recovery penalties that raise total cost when customers need their data back
- ✗ **Policy-dependent cost model.** True cost depends on staying within fair-use usage thresholds, making budgeting less predictable in real recovery scenarios.
- ✗ **Managed security, but less differentiated storage control.** VDC Vault forces your data into specific security/policy controls that may not be necessary. Wasabi offers differentiated storage-layer capabilities that give customers more direct control over how critical backup data is protected.
- ✗ **Limited Visibility.** No comparable billing delegation, chargeback, or rollup-account functionality for multi-department or tenant operators.
- ✗ **Conventional managed vault approach.** VDC Vault centers on managed cloud vaulting, while Wasabi adds differentiated storage security controls that can enhance protection and operational flexibility.
- ✗ **Ecosystem lock-in.** VDC Vault is tied to the Veeam stack and underlying hyperscaler choices, which can reduce storage independence and cloud diversity.
- ✗ **No Choice.** VDC Vault chooses the storage region, you lose control of the location of your data
- ✗ **VDC Vault is priced at a premium.** Veeam Vault offers a \$14/TB/Mo version and a \$24/TB/Mo version. Both are significantly more expensive than Wasabi. Why pay premium storage prices for backup copies?

The Choice is Clear

Wasabi is the ideal S3-compatible cloud object storage service your organization can leverage for everything from archive and backup to AI and analytics. Wasabi pioneered the flexible, no-egress or API-fee model and delivers that flexibility across all workloads.