CASE STUDY

Leading Engineering Firm, Dorsch Europe, Relies on Wasabi for Long-Term Backup

Dorsch Europe chose Wasabi as the foundation for a scalable, cost-effective, and GDPR-compliant backup and archiving solution.

Overview

Dorsch Europe is one of Germany's leading engineering and consulting firms and operates several large, legally independent units, including Dorsch Service GmbH and the Krebs und Kiefer Group. The company has built its backup and archiving process on Wasabi's predictable, secure cloud storage.

Challenges

Dorsch's previous cloud storage solution limited the company's scalability and growth. Faced with rising costs and increasing compliance require-ments, Head of IT Frank Hubrach realized it was time for a change.

- **Rising costs:** Growing data volumes, egress fees, and API fees made scaling Dorsch's cloud storage costly.
- **Limited integration:** Dorsch's previous storage solution offered few integration options with its existing Microsoft 365 environment.
- **Compliance risk:** The lack of data centers in Europe conflicted with Dorsch's requirements for GDPR compliance.

Dorsch Europe

USE CASE:

- Backup and recovery
- Cyber resilience
- Compliance
- GDPR
- Manufacturing

INDUSTRY:

- Engineering, Architecture, and Construction
- Consulting

> *Wasabi is ideal for companies with high and growing data volumes that are struggling with the cost structures of hyperscalers, which hinder their growth.*
>
> **— Frank Hubrach, IT Director, Dorsch Service GmbH**

> *Wasabi delivers measurable cost savings. The key factor is the eliminati-on of egress fees.*
>
> **— Frank Hubrach, IT Director, Dorsch Service GmbH**

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Solutions

After evaluating Microsoft Azure Blob and Amazon S3, Dorsch chose Wasabi as its primary cloud storage backend for backups. With support from the system integrator Controlware, the team defined bucket structures and access policies for all business units and then integrated Wasabi into the Microsoft 365 environment.

Key Features:

- **Bucket permissions:** Individual access controls for storage buckets were essential for a conglomerate like Dorsch.
- **Predictable pricing:** Flat rates and annual prepaid plans as part of Wasabi's "Reserved Capacity Storage" offering simplified billing and procurement.
- **GDPR Compliance and Data Protection:** Thanks to European storage regions, Dorsch can store data within Europe, thereby meeting GDPR and data residency requirements, while data immutability via "Wasabi Object Lock" and IAM permissions at the bucket level provided additio-nal protection against ransomware and enabled granular access control across all business units.
- **Immediate integration:** Thanks to full S3 API compatibility, Dorsch was able to integrate Wasabi into its existing backup infrastructure without having to introduce new clients or agents.

Results

Wasabi Cloud Storage enables Dorsch to scale and grow without costs spiraling out of control. As a result, Wasabi becomes an integral part of the company's long-term storage strategy and helps Dorsch meet the requirements of the GDPR and other industry regulations.

Benefits Realized:

- **Measurable cost savings:** No egress fees and a discounted, prepaid storage rate reduced costs and simplified internal budget planning.
- **Enhanced security:** IAM permission options and immutability at the bucket level improved Dorsch's operational security and cyber resi-lience.
- **Simplified compliance:** Wasabi's six European storage regions help Dorsch meet geographic and security requirements for data sover-eignty.
- **Data availability:** Stored project data, such as CAD files and expert reports, is accessible at any time with Wasabi.

> *With Wasabi, we can retrieve data without cost pressures and perform backup tests more frequently, which has a direct positive impact on our operational resilience.*
>
> **— Frank Hubrach, IT Director, Dorsch Service GmbH**

> *A price comparison with competitors clearly favors Wasabi. The flat-rate plan makes cost calculations transparent and predictable—a significant advantage over tiered, usage-based models.*
>
> **— Frank Hubrach, IT Director, Dorsch Service GmbH**

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