



## **Xopero Software Partners with Wasabi to Deliver Immutable Backup and Recovery on Breakthrough Cloud Storage**

Xopero Software, the enterprise-class backup, and Disaster Recovery software vendor with over 13 years of market experience has announced a partnership with Wasabi, a Hot Cloud Storage provider delivering disruptively low cost, fast, and reliable cloud storage with no fees for egress or API requests. This tactical association brings easy-to-use and install innovative storage technology at 1/5th the price of the competition with no complex tiers or unpredictable egress fees to all Xopero Software customers.

Xopero ONE Backup & Recovery, a flagship Xopero Software product, provides its customers with reliable backup and recovery features for endpoints, servers, Microsoft 365 applications, VMware, and DevOps environments (GitHub, GitLab, Bitbucket, and Jira backup) whether self- or cloud-hosted. This automated backup solution efficiently saves time with excellent performance and world-class optimization technologies.

Wasabi hot cloud storage allows businesses to transform their data from a commodity into a strategic competitive weapon by enabling them to keep all of their data affordably and giving them immediate access to the data that will allow them to innovate their business for future success.

As the effect of this partnership agreement between Xopero and Wasabi, users will get high availability at the best prices, maximum uptime, as well a ransomware-proof and disaster-resistance guarantee.

"We are very excited to build a strategic partnership with Wasabi. The expertise in cloud computing makes them a great fit and enables us to provide our customers with high uptime, data immutability, and the possibility to access data in milliseconds. In a world where every second of interruption costs businesses thousands of dollars, it's a huge value to our customers and partners." said Robert Zentkowski, Sales Director at Xopero Software.

It is well-known that enterprises lose much time and money because of data loss. According to world statistics, human errors, either intentional or unintentional, hardware and software failures, and breaches cause a lot of trouble to businesses. Moreover, about 40-60% of small businesses have no opportunity to reopen after their data loss. On the other hand, medium and big corporations can waste more than \$10,000 for an hour of downtime. The only solution to this problem is to back up their data on reliable storage.

"This partnership allows the flexibility to use best-of-breed cloud services without financial penalties and with the freedom to select the best fit for their business without vendor lock-in, rather than commit to a single cloud provider. Disruptive cloud storage solutions create an opportunity for immediate economic advantage for partners and customers already using Xopero ONE simply add Wasabi as one of the data storage destinations and immediately lower your storage costs." said Marty Falaro, SVP of Global Sales & Alliances at Wasabi.

For more information go to: <https://xopero.com/> or <https://wasabi.com/resource/xopero-solution-brief/>



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### **About Xopero Software**

Xopero Software is a leading European backup software vendor with over 13 years of experience on the market. The company flagship product, Xopero ONE Backup & Recovery is an all-in-one backup and DR software that easily protects the most critical company data. Including endpoints and servers, VMware virtual machines, Microsoft 365, as well as GitHub, Bitbucket, GitLab, and Jira environments of any size. The company cooperates with such enterprises as T-Mobile, and Orange and since 2017 is a member of the ESET Technology Alliance. Xopero Software has been selling in over 50 countries. Among reference customers are Subway, AVIS, Supreme Court of Justice in Nicaragua, Ministry of Education in Guatemala, and Diebold-Nixdorf.

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### **About Wasabi Technologies**

Wasabi provides simple, predictable and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data at 1/5th the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi has secured nearly \$275 million in funding to date and is a privately held company based in Boston. Wasabi is a Proud Partner of the Boston Red Sox, and the Official Cloud Storage Partner of Liverpool Football Club and the Boston Bruins.

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