

**Advanced Markets** 

# Know your numbers

Whether you're monitoring your account balance or your cholesterol levels, numbers are critical to creating a sound strategy for living your best life.

Your retirement income gap is one of the most important numbers to keep in mind as you plan for life after full-time work. The income gap is the difference between essential fixed monthly expenses and guaranteed sources of income. Fixed monthly expenses are those that are unlikely to go away during retirement, like housing, food, and healthcare.

As life expectancy increases, the retirement income gap takes on more significance. Estimating your monthly expenses in retirement is the first step toward creating a strategy. Keep in mind your expenses in retirement likely will differ from your current monthly expenses. Some may decrease (such as commuting costs) while others may increase (think travel, recreation, hobbies). Inflation will also cause your monthly expenses to increase over time. The goal here is to estimate your expenses when you retire.

The next step is to consider your sources of income when you retire, such as Social Security or a pension from work. For many people, this income won't be enough to meet their essential monthly expenses. Your financial professional can help you implement strategies to bridge the gap.

## Budgeting tips

#### **Social Security**

By creating an account at **ssa.gov/myaccount**, you can see your estimated Social Security benefit. Your estimated monthly payment will vary depending on when you claim. Your Social Security statement will estimate your benefit at age 62, at your full retirement age, and at age 70. If you have a spouse who didn't work, a spousal benefit should be available. Check with your financial professional and be sure to include any spousal benefit in your Social Security income.

#### **Public pensions**

If you receive a pension from a public employer (e.g., a state, local, or municipal government) it may impact your anticipated Social Security benefit. The Windfall Elimination Provision (WEP) may reduce your Social Security benefit when you also receive a public pension. The Government Pension Offset (GPO) may reduce a spousal benefit when you also receive a pension. For more information about the WEP and the GPO, visit **ssa.gov.** 

#### Healthcare

Many people have their Medicare Part B premium deducted from their monthly Social Security payment, so be sure to consider that when entering your Social Security income. In 2025, this amount can range from \$185.00 to \$628.90 depending on your modified adjusted gross income (MAGI). Supplemental health insurance options may also involve a monthly premium that should be included as a fixed monthly expense. You can find monthly premium information for Medicare and supplemental health insurance options at **Medicare.gov**.

#### **Retirement income strategies**

An annuity can help fill the retirement income gap by providing guaranteed income for life. Annuities also can help manage tax liability or offer protection for loved ones once you're gone.

#### Now what?

Use the following worksheet to help determine the extra monthly income you will need to address your retirement income gap. Remember, this gap represents the minimum amount of monthly income you will have to generate from your retirement accounts (such as IRAs and 401(k)s) to help cover your essential monthly expenses.

Once you've completed the worksheet, talk to your financial professional about retirement income options. There are many ways to fill the retirement income gap. Your financial professional can help you implement strategies to generate income from your retirement savings.

### Retirement budget worksheet

Essential expenses		Discretion	onary expenses	
Housing/liabilities	Monthly			Monthly
Mortgage or rent + all fees		Dining out		
Property taxes <sup>1</sup>		Vacation/travel		
Homeowners insurance <sup>1</sup>		Club memberships		
Repairs/maintenance		Hobbies		
Education		Charitable giving		
Utilities (energy, cable, phone, etc.)		Other		
Other		Total discretionary expenses		
Necessities	Monthly	Tota	Total expenses	
Groceries			Monthly	Annual
Clothing		Housing		
Other		Necessities		
Healthcare & Insurance	Monthly	Healthcare & insurance		
Health insurance <sup>2</sup>		Transportation		
Out-of-pocket (prescriptions and co-pays)		Discretionary		
Dental insurance		Total expenses		
Medicare premiums		·		
Vision insurance			thly income	
Long term care insurance		Social Security <sup>2</sup>		
		Pension		
Life insurance		. 61161611		
Life insurance Family/parental care		Annuities		
	Monthly		ounts,	
Family/parental care	Monthly	Annuities  Other (i.e., retirement accorrental properties, etc.)	ounts,	
Family/parental care  Transportation	Monthly	Annuities Other (i.e., retirement accorrental properties, etc.) Total monthly income		
Family/parental care  Transportation  Auto loan	Monthly	Annuities Other (i.e., retirement accorrental properties, etc.) Total monthly income	ounts, al reliable incom	е
Family/parental care  Transportation  Auto loan  Auto insurance	Monthly	Annuities Other (i.e., retirement accorrental properties, etc.) Total monthly income Total annua		e Annual
Family/parental care  Transportation  Auto loan  Auto insurance  Fuel/maintenance	Monthly	Annuities Other (i.e., retirement accorrental properties, etc.) Total monthly income	al reliable incom	
Family/parental care  Transportation  Auto loan  Auto insurance  Fuel/maintenance  Other (rideshare/public)	Monthly	Annuities Other (i.e., retirement accorrental properties, etc.)  Total monthly income  Total annua  Total essential	al reliable incom	
Family/parental care  Transportation  Auto loan  Auto insurance  Fuel/maintenance  Other (rideshare/public)  Auto registration/fees  Total Essential Expenses		Annuities Other (i.e., retirement accorrental properties, etc.)  Total monthly income  Total annual  Total essential expenses  Total annual	al reliable incom	
Family/parental care  Transportation  Auto loan  Auto insurance  Fuel/maintenance  Other (rideshare/public)  Auto registration/fees  Total Essential Expenses   1 Omit if included in your mortgage payment. 2 Social Security will estimate the benefit you will recei you retire. Medicare Part B premiums should be either as an expense or reduce your Social Security paymer include Medicare Advantage or Medigap premiums for	ve when r listed ont. Also or each	Annuities Other (i.e., retirement accorrental properties, etc.)  Total monthly income  Total annual expenses  Total annual reliable income  Essential expenses	al reliable incom	
Family/parental care  Transportation  Auto loan  Auto insurance  Fuel/maintenance  Other (rideshare/public)  Auto registration/fees  Total Essential Expenses   1 Omit if included in your mortgage payment. 2 Social Security will estimate the benefit you will receive you retire. Medicare Part B premiums should be either as an expense or reduce your Social Security payment.	ve when r listed tt. Also or each t. Don't	Annuities Other (i.e., retirement accorrental properties, etc.)  Total monthly income  Total annual reliable income  Essential expenses income gap  Total expenses (essential	al reliable incom	

reliable income gap



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