GL GLOBAL LEGAL INSIGHTS

Blockchain & Cryptocurrency Regulation



Third Edition

Contributing Editor: Josias N. Dewey









gg global legal group

Global Legal Insights Blockchain & Cryptocurrency Regulation

2021, Third Edition Contributing Editor: Josias N. Dewey Published by Global Legal Group

GLOBAL LEGAL INSIGHTS – BLOCKCHAIN & CRYPTOCURRENCY REGULATION 2021, THIRD EDITION

Contributing Editor Josias N. Dewey, Holland & Knight LLP

> Head of Production Suzie Levy

> > Senior Editor Sam Friend

Sub Editor Megan Hylton

Consulting Group Publisher Rory Smith

> Chief Media Officer Fraser Allan

We are extremely grateful for all contributions to this edition. Special thanks are reserved for Josias N. Dewey of Holland & Knight LLP for all of his assistance.

> Published by Global Legal Group Ltd. 59 Tanner Street, London SE1 3PL, United Kingdom Tel: +44 207 367 0720 / URL: www.glgroup.co.uk

Copyright © 2020 Global Legal Group Ltd. All rights reserved No photocopying

> ISBN 978-1-83918-077-4 ISSN 2631-2999

This publication is for general information purposes only. It does not purport to provide comprehensive full legal or other advice. Global Legal Group Ltd. and the contributors accept no responsibility for losses that may arise from reliance upon information contained in this publication. This publication is intended to give an indication of legal issues upon which you may need advice. Full legal advice should be taken from a qualified professional when dealing with specific situations. The information contained herein is accurate as of the date of publication.

Printed and bound by TJ International, Trecerus Industrial Estate, Padstow, Cornwall, PL28 8RW October 2020

CONTENTS

Preface	Josias N. Dewey, Holland & Knight LLP	
Foreword	Aaron Wright, Enterprise Ethereum Alliance	
Glossary	The Editor shares key concepts and definitions of blockchain	
Industry	Five years of promoting innovation through education: The blockchain industry, law enforcement and regulators work towards a common goal Jason Weinstein & Alan Cohn, The Blockchain Alliance	1
	The loan market, blockchain, and smart contracts: The potential for transformative change Bridget Marsh, LSTA & Josias N. Dewey, Holland & Knight LLP	5
	Progress in a year of mayhem – Blockchain, cryptoassets and the evolution of global markets Ron Quaranta, Wall Street Blockchain Alliance	14
	Cryptocurrency and blockchain in the 116 th Congress Jason Brett & Whitney Kalmbach, Value Technology Foundation	20
General chapters	Blockchain and intellectual property: A case study Joshua Krumholz, Ieuan G. Mahony & Brian J. Colandreo, Holland & Knight LLP	38
	Cryptocurrency and other digital asset funds for U.S. investors Gregory S. Rowland & Trevor I. Kiviat, Davis Polk & Wardwell LLP	54
	Not in Kansas anymore: The current state of consumer token regulation in the United States David L. Concannon, Yvette D. Valdez & Stephen P. Wink, Latham & Watkins LLP	68
	An introduction to virtual currency money transmission regulation Michelle Ann Gitlitz, Carlton Greene & Caroline Brown, Crowell & Moring LLP	93
	Cryptocurrency compliance and risks: A European KYC/AML perspective Fedor Poskriakov, Maria Chiriaeva & Christophe Cavin, Lenz & Staehelin	111
	Decentralized Finance: Have digital assets and open blockchain networks found their "killer app"? Lewis Cohen, Angela Angelovska-Wilson & Greg Strong, DLx Law	126
	Legal issues surrounding the use of smart contracts Stuart Levi, Cristina Vasile & MacKinzie Neal, Skadden, Arps, Slate, Meagher & Flom LLP	148
	Distributed ledger technology as a tool for streamlining transactions Douglas Landy, James Kong & Jonathan Edwards, Milbank LLP	165
	Blockchain M&A: The next link in the chain F. Dario de Martino, Morrison & Foerster LLP	178
	Untying the Gordian Knot – Custody of digital assets Richard B. Levin, David M. Allred & Peter F. Waltz, Polsinelli PC	197

Country chapters

Australia	Peter Reeves & Emily Shen, Gilbert + Tobin	210
Austria	Ursula Rath & Thomas Kulnigg, Schönherr Rechtsanwälte GmbH	222
Canada	Simon Grant, Kwang Lim & Matthew Peters, Bennett Jones LLP	229
Cayman Islands	Alistair Russell & Jenna Willis, Carey Olsen	242
Cyprus	Akis Papakyriacou, Akis Papakyriacou LLC	250
Gibraltar	Joey Garcia & Jonathan Garcia, ISOLAS LLP	257
Hong Kong	Yu Pui Hang (Henry Yu), L&Y Law Office / Henry Yu & Associates	266
Ireland	Keith Waine, Karen Jennings & David Lawless, Dillon Eustace	280
Italy	Massimo Donna & Lavinia Carmen Di Maria, Paradigma – Law & Strategy	289
Japan	Taro Awataguchi & Takeshi Nagase, Anderson Mōri & Tomotsune	295
Jersey	Christopher Griffin, Emma German & Holly Brown, Carey Olsen Jersey LLP	306
Luxembourg	José Pascual, Holger Holle & Clément Petit, Eversheds Sutherland LLP	312
Mexico	Carlos David Valderrama Narváez, Alejandro Osornio Sánchez & Diego Montes Serralde, <i>Legal Paradox</i> ®	320
Montenegro	Jovan Barović, Luka Veljović & Petar Vučinić, Moravčević Vojnović i Partneri AOD in cooperation with Schoenherr	327
Portugal	Filipe Lowndes Marques & Mariana Albuquerque, Morais Leitão, Galvão Teles, Soares da Silva & Associados	332
Serbia	Bojan Rajić & Mina Mihaljčić, Moravčević Vojnović i Partneri AOD Beograd in cooperation with Schoenherr	342
Switzerland	Daniel Haeberli, Stefan Oesterhelt & Alexander Wherlock, Homburger AG	348
Taiwan	Robin Chang & Eddie Hsiung, Lee and Li, Attorneys-at-Law	363
United Kingdom	Stuart Davis, Sam Maxson & Andrew Moyle, Latham & Watkins LLP	369
USA	Josias N. Dewey, Holland & Knight LLP	384

PREFACE

nother year has passed and virtual currency and other blockchain-based digital assets continue to attract the attention of policymakers across the globe. A lack of consistency in how policymakers are addressing concerns raised by the technology is a major challenge for legal professionals who practice in this area. Perhaps equally challenging is keeping up with the nearly infinite number of blockchain use cases. In 2017 and 2018, it was the ICO craze. In 2019, the focus shifted to security tokens. In 2020, decentralized finance (or DeFi) attracted over several billion dollars' worth of investment. So, while ICOs are still being offered and several groups continue to pursue serious security token projects, we should expect DeFi to draw scrutiny from regulators, such as the U.S. Securities and Exchange Commission (SEC). Once again, legal practitioners will be left to counsel clients on novel issues of law raised by the application of laws and regulations enacted long before blockchain technology existed.

Of course, capital raising is only one application of the technology. Bitcoin, which remains the king of all cryptocurrencies, was intended to serve as a form of digital money. Arguably, it is this use case that has seen the most attention from governments around the word. The European Union enacted more stringent anti-money laundering (AML) regulations impacting virtual currency exchanges operating in the EU. U.S. regulators and state government officials continue to enforce money transmitter statutes and BSA regulations applicable to money services businesses. In the U.S., the state of New York, which was once thought to have over-regulated the industry out of doing business in the state, is now attracting applications from blockchain companies to become state-chartered trust companies. The charter may provide relief to virtual currency exchanges and similar businesses seeking to avoid the nearly 50-state patchwork of licensing statutes.

Institutional and large enterprise companies continue to expand into the space. It is no longer just FinTechs and entrepreneurial clients who need counsel on blockchain-related matters. Whether a small start-up or Fortune 100 company, clients need counsel in areas beyond compliance with government regulation. In some cases, intellectual property rights must be secured, or open source licenses considered to the extent a client's product incorporates open source code. Blockchain technology adopted by enterprise clients may involve a consortium of prospective network users, which raises joint development issues and governance questions.

As with the first two editions, our hope is that this publication will provide the reader with an overview of the most important issues across many different use cases and how those issues are impacted by laws and regulations in several dozen jurisdictions around the globe. And while policymakers continue to balance their desire to foster innovation, while protecting the public interest, readers of this publication will understand the current state of affairs, whether in the U.S., the EU, or elsewhere in the world. Readers may even discover themes across this book's chapters that provide clues about what we can expect to be the hot topics of tomorrow and beyond.

Josias N. Dewey Holland & Knight LLP

FOREWORD

Dear Industry Colleagues,

On behalf of the Enterprise Ethereum Alliance ("EEA"), I would like to thank Global Legal Group ("GLG") for bringing to life an explication of the state of regulation in the blockchain and cryptocurrency sector, with its third edition publication of *Blockchain & Cryptocurrency Regulation*. GLG has assembled a remarkable group of leaders in the legal industry to analyse and explain the environment in front of us, and the EEA members and participants were pleased to contribute to the publication.

We stand at the beginning of an industry, and the depth and breadth of the contributors from leading law firms across the world only serve to highlight the growing interest and fascination with accelerating the adoption of blockchain technology. We thank each of the authors for taking the time to compose their chapters and for the expertise they demonstrate. We hope readers will find this publication useful.

The EEA is the industry's first member-driven global standards organisation whose mission is to develop open, blockchain specifications that drive harmonisation and interoperability for businesses and consumers worldwide. The EEA's world-class Enterprise Ethereum Client Specification, Off-Chain Trusted Compute Specification, and forthcoming testing and certification programs, along with its work with the Token Taxonomy Initiative, will ensure interoperability, multiple vendors of choice, and lower costs for its members – hundreds of the world's largest enterprises and most innovative startups. For additional information about joining the EEA or the Token Taxonomy Initiative, please reach out to membership@entethalliance.org and info@tokentaxonomy.org.

Sincerely, Aaron Wright Chairman, EEA Legal Advisory Working Group

GLOSSARY

Alice decision: a 2014 United States Supreme Court decision about patentable subject matter.

Cold storage: refers to the storage of private keys on an un-networked device or on paper in a secure location.

Copyleft licence: the practice of offering people the right to freely distribute copies and modified versions of a work with the stipulation that the same rights be preserved in derivative works down the line.

Cryptocurrencies: a term used interchangeably with virtual currency, and generally intended to include the following virtual currencies (and others similar to these):

- Bitcoin.
- Bitcoin Cash.
- DASH.
- Dogecoin.
- Ether.
- Ethereum Classic.
- Litecoin.
- Monero.
- NEO.
- Ripple's XRP.
- Zcash.

Cryptography: the practice and study of techniques for secure communication in the presence of third parties, generally involving encryption and cyphers.

DAO Report: report issued in July, 2017 by the U.S. Securities and Exchange Commission, considering and ultimately concluding that The DAO (*see below*) was a security.

Decentralised autonomous organisation ("The DAO"): a failed investor-directed venture capital fund with no conventional management structure or board of directors that was launched with a defect in its code that permitted someone to withdraw a substantial amount of the \$130,000,000 in Ether it raised.

Decentralised autonomous organisation ("a DAO"): a form of business organisation relying on a smart contract (*see below*) *in lieu* of a conventional management structure or board of directors.

Digital assets: anything that exists in a binary format and comes with the right to use, and more typically consisting of a data structure intended to describe attributes and rights associated with some entitlement.

Digital collectibles: digital assets that are collected by hobbyists and others for entertainment, and which are often not fungible (e.g., CryptoKitties) (*see* **Tokens**, non-fungible).

Digital currency: a type of currency available only in digital form, which can be fiat currency or virtual currency that acts as a substitute for fiat currency.

Digital currency exchange: a business that allows customers to trade cryptocurrencies or digital currencies for other assets, such as conventional fiat money, or one type of cryptocurrency for another type of cryptocurrency.

Digital/electronic wallet: an electronic device or software that allows an individual to securely store private keys and broadcast transactions across a peer-to-peer network, which can be hosted (e.g., Coinbase) or user managed (e.g., MyEtherWallet).

Distributed ledger technology ("DLT"): often used interchangeably with the term *blockchain*, but while all blockchains are a type of DLT, not all DLTs implement a blockchain style of achieving consensus.

Fintech: new technology and innovation that aims to compete with traditional financial methods in the delivery of financial services.

Initial coin offering: a type of crowdfunding using cryptocurrencies in which a quantity of the crowdfunded cryptocurrency is sold to either investors or consumers, or both, in the form of "tokens".

Initial token offering: see Initial coin offering.

Internet of Things: a system of interrelated computing devices, mechanical and digital machines, objects, animals or people that are provided with unique identifiers and the ability to transfer data over a network without requiring human-to-human or human-to-computer interaction.

Licences, software: the grant of a right to use otherwise copyrighted code, including, among others:

- Apache.
- GPLv3.
- MIT.

Mining, cryptocurrency: the process by which transactions are verified and added to the public ledger known as the blockchain, which is often the means through which new units of a virtual currency are created (e.g., Bitcoin).

Money transmitter (U.S.): a business entity that provides money transfer services or payment instruments.

Permissioned network: a blockchain in which the network owner(s) decides who can join the network and issue credentials necessary to access the network.

Platform or protocol coins: the native virtual currencies transferable on a blockchain network, which exist as a function of the protocol's code base.

Private key: an alphanumeric cryptographic key that is generated in pairs with a corresponding public key. One can verify possession of a private key that corresponds to its public key counterpart without exposing it. It is not possible, however, to derive the private key from the public key.

Private key storage:

- *Deep cold storage*: a type of cold storage where not only Bitcoins are stored offline, but also the system that holds the Bitcoins is never online or connected to any kind of network.
- *Hardware wallet*: an electronic device capable of running software necessary to store private keys in a secure, encrypted state and structure transactions capable of being broadcast on one or more blockchain networks. Two popular examples are Ledger and Trezor.

Protocols: specific code bases implementing a particular blockchain network, such as:

- Bitcoin.
- R3's Corda.
- Ethereum.
- Hyperledger Fabric.
- Litecoin.

Public network: blockchain that anyone can join by installing client software on a computer with an internet connection. Best known public networks are Bitcoin and Ethereum.

Qualified custodian: a regulated custodian who provides clients with segregated accounts and often places coins or tokens in cold storage (*see above*).

Robo-advice/digital advice: a class of financial adviser that provides financial advice or investment management online, with moderate to minimal human intervention.

Sandbox (regulatory): a programme implemented by a regulatory agency that permits innovative startups to engage in certain activities that might otherwise require licensing with one or more governmental agencies.

Security token: a token intended to confer rights typically associated with a security (e.g., stock or bond), and hence, are generally treated as such by regulators.

Smart contract: a piece of code that is written for execution within a blockchain runtime environment. Such programmes are often written to automate certain actions on the network, such as the transfer of virtual currency if certain conditions in the code are met.

Tokens: a data structure capable of being fungible (ERC-20) or non-fungible (ERC-721) that is capable of being controlled by a person to the exclusion of others, which is typically transferable from one person to another on a blockchain network.

Utility token: a token intended to entitle the holder to consume some good or service offered through a decentralised application ("dApp").

Vending machine (Bitcoin): an internet machine that allows a person to exchange Bitcoins and cash. Some Bitcoin ATMs offer bi-directional functionality, enabling both the purchase of Bitcoin as well as the redemption of Bitcoin for cash.

Australia

Peter Reeves & Emily Shen Gilbert + Tobin

Government attitude and definition

The developments in the local financial technology (**fintech**) landscape have propelled Australia as a leader in this sector. Australia is generally perceived to be a stable jurisdiction that is relatively fintech-friendly and this perception has been facilitated by a broad range of product offerings from the Australian fintech community and the commitment to facilitate growth and innovation in the sector by the Commonwealth Government of Australia (**Government**). While there has been increased regulatory involvement particularly following the completion of the Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry in 2019 (**Royal Commission**), fintechs have seen a unique opportunity to develop and position themselves in Australia's economy. In part, the expansion of the sector in Australia has been led by businesses in the payments, lending, investment and custodial services spaces.

To date, the Government has taken a largely non-interventionist approach to the regulation of cryptocurrency, allowing the landscape to evolve at a faster rate than its regulatory response. Australian law does not currently equate digital currency with fiat currency and does not treat cryptocurrency as "money".

The Governor of the Reserve Bank of Australia (**RBA**), Australia's central bank, has confirmed that the RBA has no immediate plans to issue a digital dollar akin to money. Terming it an "eAUD", the Governor noted that the rise of new technology associated with cryptocurrencies has the capacity to challenge the role of traditional financial institutions with regard to payments, but that there is currently no public policy case for the RBA to issue an eAUD. Despite this, the Governor indicated that the RBA remains open to considering wholesale applications for a digital Australian dollar and would be continuing to research this area with ongoing studies of the use of a central bank-issued digital dollar in relation to settlement arrangements.

While the Government has not significantly intervened in cryptocurrencies and related activities, there has been general clarification of the application of Australian regulatory regimes to the sector. For example, the Government passed the *Anti-Money Laundering and Counter-Terrorism Financing Amendment Act 2017* (AML/CTF Amendment Act), which brought cryptocurrencies and tokens within the scope of Australia's anti-money laundering regime. This recognised the movement towards digital currencies becoming a popular method of paying for goods and services and transferring value in the Australian economy, but also posing significant money laundering and terrorism financing risks.

Cryptocurrency regulation

While there have been legislative amendments to accommodate the use of cryptocurrencies, these have predominantly focused on the transactional relationships (e.g., the issuing and exchanging process) and activities involving cryptocurrencies, rather than the cryptocurrencies themselves.

Australia's primary corporate, markets, consumer credit and financial services regulator, the Australian Securities and Investments Commission (ASIC), has reaffirmed the view that legislative obligations and regulatory requirements are technology-neutral and apply irrespective of the mode of technology that is being used to provide a regulated service. While there has been no legislation created to deal with cryptocurrencies as a discrete area of law, this does not hinder them from being captured within existing regimes under Australian law.

ASIC's regulatory guidance informs businesses of ASIC's approach to the legal status of coins (or tokens). The legal status of such coins is dependent on how they are structured and the rights attached, which ultimately determines the regulations with which an entity must comply. For example:

- Cryptocurrency that is characterised as a financial product under the *Corporations Act 2001* (Cth) (Corporations Act) will fall within the scope of Australia's existing financial services regulatory regime. This is discussed in more detail under "Sales regulation" below.
- There has also been a proliferation of lending activities in relation to cryptocurrency. To the extent these lending activities fall within the scope of the credit activities and services caught under the *National Credit Consumer Protection Act 2009* (Cth) (NCCP Act), the relevant entities may need to hold an Australian credit licence or be otherwise exempt from the requirement to be licensed.

There are currently no specific regulations dealing with blockchain or other distributed ledger technology (**DLT**) in Australia. However, in March 2017, ASIC released an information sheet (*INFO 219 Evaluating distributed ledger technology*) outlining its approach to the regulatory issues that may rise through the implementation of blockchain technology and DLT solutions more generally. Businesses considering operating market infrastructure, or providing financial or consumer credit services using DLT, will still be subject to the compliance requirements that currently exist under the applicable licensing regime. There is a general obligation that entities relying on technology in connection with the provision of a regulated service must have the necessary organisational competence and adequate technological resources and risk-management plans in place. While the existing regulatory framework is sufficient to accommodate current implementations of DLT, as the technology matures, additional regulatory considerations will arise.

Various cryptocurrency networks have also implemented "smart" or self-executing contracts. These are permitted in Australia under the *Electronic Transactions Act 1999* (Cth) (ETA) and the equivalent Australian state and territory legislation. The ETA provides a legal framework to enable electronic commerce to operate in the same way as paper-based transactions. Under the ETA, self-executing contracts are permitted in Australia, provided they meet all the traditional elements of a legal contract.

Sales regulation

The sale of cryptocurrency and other digital assets is regulated by Australia's existing financial services regulatory regime. Core considerations for issuers are outlined below.

Licensing

Of particular concern to those dealing with cryptocurrencies is whether a cryptocurrency (including those offered during an initial coin offering (ICO)) constitutes a financial product and therefore triggers financial services licensing and disclosure requirements. Entities carrying on a financial services business in Australia must hold an Australian financial services licence (AFSL) or be exempt. The definitions of "financial product" or "financial service" under the Corporations Act are broad and ASIC has indicated in its information sheet, *INFO 225 Initial coin offerings* (INFO 225), that cryptocurrency with similar features to existing financial products or securities will trigger the relevant regulatory obligations.

In INFO 225, ASIC indicated that the legal status of cryptocurrency is dependent upon the structure of the ICO and the rights attaching to the coins or tokens. ASIC has also indicated that what is a right should be interpreted broadly. Depending on the circumstances, coins or tokens may constitute interests in managed investment schemes (collective investment vehicles), securities, derivatives, or fall into a category of more generally defined financial products, all of which are subject to the Australian financial services regulatory regime. In INFO 225, ASIC has provided high-level regulatory signposts for crypto-asset participants to determine whether they have legal and regulatory obligations. These signposts are relevant to crypto-asset issuers, crypto-asset intermediaries, miners and transaction processors, crypto-asset exchanges and trading platforms, crypto-asset payment and merchant service providers, wallet providers and custody service providers, and consumers.

Broadly, entities offering coins or tokens that can be classified as financial products will need to comply with the regulatory requirements under the Corporations Act which generally include disclosure, registration, licensing and conduct obligations. An entity that facilitates payments by cryptocurrencies may also be required to hold an AFSL and the operator of a cryptocurrency exchange may be required to hold an Australian market licence if the coins or tokens traded on the exchange constitute financial products.

Generally, ASIC's regulatory guidance is consistent with the position of regulators in other jurisdictions. ASIC has also recommended that companies wishing to conduct an ICO or other token sale seek professional advice, including legal advice, and contact its Innovation Hub (discussed in detail below, "Promotion and testing") for informal assistance. This reflects its willingness to build greater investor confidence around cryptocurrency as an asset class. However, ASIC has emphasised consumer protection and compliance with the relevant laws and has taken action as a result to stop proposed ICOs targeting retail investors due to issues with disclosure and promotional materials (the requirements of which are discussed below) as well as offerings of financial products without an AFSL.

In 2019, the Treasury consulted on ICOs and the relevant regulatory frameworks in Australia; however, no outcomes of this consultation have been reported to date.

Marketing

ASIC's recognition that a token sale may involve an offer of financial products has clear implications for the marketing of the token sale. For example, an offer of a financial product to a retail client (with some exceptions) must be accompanied by a regulated disclosure document (e.g., a product disclosure statement or a prospectus and a financial services guide) that satisfies the content requirements of the Corporations Act and regulatory guidance published by ASIC. Such a disclosure document must set out prescribed information, including the provider's fee structure, to assist a client to decide whether to acquire the cryptocurrency from the provider. In some instances, the marketing activity itself may cause the token sale to be an offer of a regulated financial product.

Under the Corporations Act, depending on the minimum amount of funds invested per investor and whether the investor is a "sophisticated investor" or wholesale client, an offer of financial products may not require regulated disclosure.

Cross-border issues

Carrying on a financial services business in Australia will require a foreign financial services provider (**FFSP**) to hold an AFSL, unless relief is granted. Entities, including FFSPs, should note that the Corporations Act may apply to an ICO or token sale regardless of whether it was created and offered from Australia or overseas. Currently, Australia has a foreign AFSL (**FAFSL**) regime for FFSPs regulated in certain jurisdictions that enables FFSPs regulated in those jurisdictions to provide financial services in Australia without holding an AFSL. To be eligible, the FFSP must be authorised under an overseas regulatory regime that ASIC has assessed as sufficiently equivalent to the Australian regulatory regime (currently including Denmark, France, Germany, Hong Kong, Luxembourg, Ontario in Canada, Singapore, Sweden, the United Kingdom, and the United States of America). However, holding a FAFSL will only cover the provision of services to wholesale clients (similar to the concept of an accredited investor under US law), and the FFSP must only provide the services it is authorised to provide in its home jurisdiction. The FAFSL regime replaces the previous passporting arrangements Australia had in place (though FFSPs already relying on passport relief may do so until 31 March 2022).

Foreign companies taken to be carrying on a business in Australia, including by issuing cryptocurrency or operating a platform developed using ICO proceeds, may be required to either establish a local presence (i.e., register with ASIC and create a branch) or incorporate a subsidiary. Broadly, the greater the level of system, repetition or continuity associated with an entity's business activities in Australia, the greater the likelihood that registration will be required. Generally, a company holding an AFSL will be carrying on a business in Australia and will trigger the requirement.

Promoters should also be aware that if they wish to market their cryptocurrency to Australian residents, and the coins or tokens are considered a financial product under the Corporations Act, they will not be permitted to market the products unless the requisite licensing and disclosure requirements are met. Generally, a service provider from outside of Australia may respond to requests for information and issue products to an Australian resident if the resident makes the first (unsolicited) approach and there has been no conduct on the part of the issuer designed to induce the investor to make contact, or activities that could be misconstrued as the provider inducing the investor to make contact.

Design and distribution obligations and product intervention powers

The Treasury Laws Amendment (Design and Distribution Obligations and Product Intervention Powers) Act 2019 (Cth) (DDO PIP Act) and Corporations Amendment (Design and Distribution Obligations and Product Intervention Powers) Regulations 2018 may also impact the way cryptocurrencies are structured and token sales are conducted in the future. The DDO PIP Act introduces new design and distribution obligations in relation to financial products and provides ASIC with temporary product intervention powers where there is a risk of significant consumer detriment. The new arrangements aim to ensure that financial products are targeted at the correct category of potential investors. ASIC has released regulatory guidance on its product intervention powers, stating that the power enables ASIC to address market-wide problems or specific business models and deal with "first mover" issues causing consumer detriment. The power covers financial products under the Corporations Act and Australian Securities and Investments Commission Act

2001 (Cth) (ASIC Act) and credit products under the NCCP Act. These powers are highly likely to impact marketing and distribution practices in the cryptocurrency sector where cryptocurrencies fall within the remit of the powers.

Consumer law

Even if a token sale is not regulated under the Corporations Act, it may still be subject to other regulation and laws, including the Australian Consumer Law set out at Schedule 2 to the *Competition and Consumer Act 2010* (Cth) (ACL) relating to the offer of services or products to Australian consumers. The ACL prohibits misleading or deceptive conduct in a range of circumstances, including in the context of marketing and advertising. As such, care must be taken in token sale promotional material to ensure that buyers are not misled or deceived and that the promotional material does not contain false information. In addition, promoters and sellers are prohibited from engaging in unconscionable conduct and must ensure the coins or tokens issued are fit for their intended purpose.

The protections of the ACL are generally reflected in the ASIC Act, providing substantially similar protection to investors in financial products or services.

ASIC has also received delegated powers from the Australian Competition and Consumer Commission to enable it to take action against misleading or deceptive conduct in marketing or issuing token sales (regardless of whether it involves a financial product). ASIC has indicated misleading or deceptive conduct in relation to token sales may include:

- using social media to create the appearance of greater levels of public interest;
- creating the appearance of greater levels of buying and selling activity for a token sale or a crypto-asset by engaging in (or arranging for others to engage in) certain trading strategies;
- failing to disclose appropriate information about the token sale; or
- suggesting that the token sale is a regulated product or endorsed by a regulator when it is not.

ASIC has stated that it will use this power to issue further inquiries into token issuers and their advisers to identify potentially unlicensed and misleading conduct.

A range of consequences may apply for failing to comply with the ACL or the ASIC Act, including monetary penalties, injunctions, compensatory damages and costs orders.

Taxation

The taxation of cryptocurrency in Australia has been an area of much debate, despite recent attempts by the Australian Taxation Office (**ATO**) to clarify the operation of the tax law. For income tax purposes, the ATO views cryptocurrency as an asset that is held or traded (rather than as money or a foreign currency).

Holders of cryptocurrencies

The tax implications for holders of cryptocurrency depends on the purpose for which the cryptocurrency is acquired or held. The summary below applies to holders who are Australian residents for tax purposes.

If a holder of cryptocurrency is carrying on a business that involves transacting in a cryptocurrency, the cryptocurrency will be held as trading stock. Gains on the sale of the cryptocurrency will be assessable and losses will be deductible (subject to integrity measures and "non-commercial loss" rules). Examples of relevant businesses include cryptocurrency trading and cryptocurrency mining businesses.

Whether or not a taxpayer's activities amount to carrying on a business is a question of fact and degree, and is ultimately determined by weighing up the taxpayer's individual facts and circumstances. Generally (but not exclusively), where the activities are undertaken for a profit-making purpose, are repetitious, involve ongoing effort, and include business documentation, the activities would amount to the carrying on of a business.

Even if a holder of cryptocurrency did not invest or acquire the cryptocurrency in the ordinary course of carrying on a business, profits or gains from an "isolated transaction" involving the sale or disposal of cryptocurrency may still be assessable where the transaction was entered into with a purpose or intention of making a profit, and the transaction was part of a business operation or commercial transaction.

If cryptocurrency is not acquired or held in the course of carrying on a business, or as part of an isolated transaction with a profit-making intention, a profit on sale or disposal should be a capital gain. In this regard, the ATO has indicated that cryptocurrency is a capital gains tax (**CGT**) asset. Capital gains may be discounted under the CGT discount provisions, so long as the taxpayer satisfies the conditions for the discount (that is, the cryptocurrency is held for at least 12 months before it is disposed of).

Although cryptocurrency may be a CGT asset, a capital gain arising on its disposal may be disregarded if the cryptocurrency is a "personal use asset" and it was acquired for A\$10,000 or less. Capital losses made on cryptocurrencies that are personal use assets are also disregarded. Cryptocurrency will be a personal use asset if it was acquired and used within a short period of time for personal use or consumption (that is, to buy goods or services).

Note that the ATO's views on the income tax implications of transactions involving cryptocurrencies is in a state of flux due to the rapid evolution of both cryptocurrency technology and its uses.

Issuers of cryptocurrencies

In the context of an ICO, a coin issuance by an entity that is either an Australian tax resident, or acting through an Australian "permanent establishment", may be assessable in Australia. The current corporate tax rate in Australia is either 26% or 30%. However, if the issued coins are characterised as equity for tax purposes or are issued in respect of a borrowing of money, the ICO proceeds may not be assessable to the issuer.

Australian Goods and Services Tax (GST)

Supplies and acquisitions of digital currency made from 1 July 2017 are not subject to GST on the basis that they will be input-taxed financial supplies. Consequently, suppliers of digital currency will not be required to charge GST on these supplies, and a purchaser would *prima facie* not be entitled to GST refunds (i.e., input tax credits) for these corresponding acquisitions. On the basis that digital currency is a method of payment, as an alternative to money, the normal GST rules apply to the payment or receipt of digital currency for goods and services.

The term "digital currency" in the GST legislation requires that it is a digital unit of value that has all the following characteristics:

- it is fungible and can be provided as payment for any type of purchase;
- it is generally available to the public free of any substantial restrictions;
- it is not denominated in any country's currency;
- the value is not derived from or dependent on anything else; and
- it does not give an entitlement or privileges to receive something else.

In relation to a holder carrying on a business of cryptocurrency mining, whether or not GST is payable by the miner on its supply of new cryptocurrency depends on a number of

factors, including its specific features, whether the miner is registered for GST, and whether the supply is made in the course of the miner's enterprise.

The specific features of cryptocurrency include it: being a type of security or other derivative; being "digital currency" as defined in the GST legislation; or providing a right or entitlement to goods or services. If the cryptocurrency is "digital currency", its supply will not be subject to any GST because it will be an input-taxed financial supply (assuming the other requirements are satisfied).

A cryptocurrency miner would generally be required to register for GST if its annual GST turnover is A\$75,000 or more, excluding the value of its supplies of digital currencies and other input-taxed supplies. However, a miner who does not satisfy this GST registration threshold may nevertheless elect to register for GST in order to claim from the ATO full input tax credits (i.e., GST refunds) for the GST cost of its business acquisitions (but acquisitions that relate to the sales or acquisitions of digital currencies are *prima facie* non-creditable or non-refundable).

Enforcement

The ATO has created a specialist task force to tackle cryptocurrency tax evasion. The ATO also collects bulk records from Australian cryptocurrency designated service providers to conduct data matching to ensure that cryptocurrency users are paying the right amount of tax. With the broader regulatory trend around the globe moving from guidance to enforcement, it is likely that the ATO will also begin enforcing tax liabilities more aggressively.

Money transmission laws and anti-money laundering requirements

In 2017, the Government passed the AML/CTF Amendment Act, which brought cryptocurrencies and tokens within the scope of Australia's anti-money laundering and counter-terrorism financing (AML/CTF) regulatory framework. The amendments came into force on 3 April 2018 and focus on the point of intersection between cryptocurrencies and the regulated financial sector, namely digital currency exchanges (DCEs).

Broadly, DCE providers are now required to register with the Australian Transaction Reports and Analysis Centre (AUSTRAC) to operate, with a penalty of up to two years' imprisonment or a fine of up to A\$111,000, or both, for failing to register. Registered exchanges will be required to implement know-your-customer processes to adequately verify the identity of their customers, with ongoing obligations to monitor and report suspicious and large transactions. Exchange operators are also required to keep certain records relating to customer identification and transactions for up to seven years.

Promotion and testing

Regulators in Australia have generally been receptive to fintech and innovation and have sought to improve their understanding of, and engagement with, businesses by regularly consulting with industry on proposed regulatory changes. While there are no programmes specifically promoting research and investment in cryptocurrency, both ASIC and AUSTRAC have established Innovation Hubs designed to assist fintech businesses more broadly in understanding their obligations under Australian law. ASIC has also entered into a number of cooperation agreements with overseas regulators, which aim to further understand the approach of fintech businesses in other jurisdictions (as discussed below).

ASIC Innovation Hub

The ASIC Innovation Hub is designed to foster innovation that could benefit consumers by helping Australian fintech start-ups navigate the Australian regulatory system. The Innovation Hub provides tailored information and access to informal assistance intended to streamline the AFSL process for innovative fintech start-ups, which could include cryptocurrency-related businesses.

In December 2016, ASIC made certain class orders establishing a fintech licensing exemption allowing fintech businesses to test certain financial services, financial products and credit activities without holding an AFSL or Australian credit licence by relying on the class orders (referred to as the regulatory sandbox). There are strict eligibility requirements for both the type of businesses that can enter the regulatory sandbox and the products and services that qualify for the licensing exemption. There are restrictions on how many persons can be provided with a financial product or service, and caps on the value of the financial products or services that can be provided.

In 2020, the Government introduced an "enhanced regulatory sandbox", which expands the scope of ASIC's regulatory sandbox to test a broader range of financial services and credit activities for up to 24 months. This is intended to better support innovation in the sector. The enhanced regulatory sandbox has two eligibility tests that must be satisfied and there are caps on the value of financial services and exposure provided.

Cross-border business

Beyond this, ASIC has engaged with regulators overseas to deepen its understanding of innovation in financial services, including in relation to cryptocurrencies. In particular, ASIC and the United Kingdom's Financial Conduct Authority have signed an Enhanced Cooperation Agreement, which allows the two regulators to, among other things, information-share, refer innovative businesses to each regulator's respective regulatory sandbox, and conduct joint policy work. ASIC also currently has either information-sharing or cooperation agreements with regulators in jurisdictions such as Canada, Hong Kong, Indonesia, Kenya and Singapore. These arrangements facilitate the cross-sharing of information on fintech market trends, encourage referrals of fintech companies and share insights from proofs of concepts and innovation competitions.

ASIC is also a signatory to the IOSCO Multilateral Memorandum of Understanding, which has committed over 100 regulators to mutually assist and cooperate with each other, particularly in relation to the enforcement of securities laws.

ASIC has committed to supporting financial innovation in the interests of consumers by joining the Global Financial Innovation Network (**GFIN**), which was formally launched in January 2019 by a group of financial regulators across 29 member organisations. The GFIN is dedicated to facilitating regulatory collaboration in a cross-border context and provides more efficient means for innovative businesses to interact with regulators.

In 2019, a group of fintech associations formed the Asia-Pacific FinTech Network, which is designed to facilitate greater collaboration, cooperation and innovation across the region. The network will focus on sectors including RegTech, Blockchain, Payment Systems, Artificial Intelligence and Financial Inclusion and is expected to accelerate fintech development and lower financial costs both domestically and internationally.

AUSTRAC Innovation Hub

AUSTRAC's Fintel Alliance is a private-public partnership seeking to develop "smarter regulation". This includes setting up an innovation hub targeted at improving the fintech sector's relationship with the Government and regulators. The hub will provide a regulatory sandbox for fintech businesses to test financial products and services without risking regulatory action or costs.

Ownership and licensing requirements

At the time of writing, there are currently no explicit restrictions on investment managers owning cryptocurrencies for investment purposes. However, investment managers may be subject to Australia's financial services regulatory regime where the cryptocurrencies held are deemed to be "financial products" and the investment managers' activities in relation to those cryptocurrencies are deemed to be the provision of financial services.

For example, investment managers providing investment advice on cryptocurrencies held that are financial products will be providing financial product advice under the Corporations Act and must hold an AFSL or otherwise be exempt from the requirement to be licensed. ASIC has provided significant guidance in relation to complying with the relevant advice, conduct and disclosure obligations, as well as the conflicted remuneration provisions under the Corporations Act. Further, investment managers may be required to hold an AFSL with a custodial or depository authorisation or be exempt from this requirement if investment managers wish to custody cryptocurrencies that are financial products on behalf of clients.

Australia has also seen a rapidly rising interest in robo-advice or digital advice models. The provision of robo-advice is where algorithms and technology provide automated financial product advice without a human advisor. For investment or fund businesses seeking to operate in Australia by providing digital or hybrid advice (including with respect to investing in cryptocurrencies), there are licensing requirements under the Corporations Act. ASIC has released *Regulatory Guide 255: Providing digital financial product advice to retail clients*, which details issues that digital advice providers need to consider generally, during the AFSL application stage and when providing digital financial product advice to retail clients. It is intended to complement ASIC's existing guidance including *Regulatory Guide 36: Licensing: Financial product advice and dealing*. Financial product advisers also need to consider their conduct and disclosure obligations. ASIC has released *Regulatory Guide 175: Licensing: Financial product adviser – conduct and disclosure* with respect to this.

Mining

At the time of writing, there are no prohibitions on mining Bitcoin or other cryptocurrencies in Australia.

Cryptocurrency mining taxation

As above, the taxation of cryptocurrency and associated activities in Australia has been an area of much debate, and this has extended to taxation relating to mining cryptocurrency. See "Taxation" above for further information.

Cybersecurity

More generally, with the rise of cloud-based Bitcoin mining enterprises in Australia, mining businesses should carefully consider cybersecurity issues in relation to mining activities.

In its Corporate Plan 2020 to 2024, ASIC stated that a key priority was to improve management of key risks and that, partly as a result of the COVID-19 pandemic, entities "without appropriate systems in place are increasingly vulnerable to cyber attacks, data breaches, technology failures and system outages". CERT Australia (now part of the Australian Cyber Security Centre) noted that there has been an increase in cryptomining malware affecting businesses' resources and processing capacity.

ASIC has also released regulatory guidance to help firms improve their cyber resilience, including reports, articles and practice guides. Most recently, ASIC has released Report 651 *Cyber Resilience of firms in Australia's financial markets: 2018–19*, which identifies

key trends in cyber resilience practices and highlights existing good practices and areas for improvement. ASIC has previously provided two reports, namely Report 429 *Cyber resilience: Health check* and Report 555 *Cyber resilience of firms in Australia's financial markets*, which examine and provide examples of good practices identified across the financial services industry. The reports contain questions that board members and senior management of financial organisations should ask when considering cyber resilience.

Border restrictions and declaration

There are currently no border restrictions or obligations to declare cryptocurrency holdings when entering or leaving Australia.

The Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth) (AML/CTF Act) mandates that both individuals and businesses must submit reports where physical currency in excess of A\$10,000 (or foreign currency equivalent) is brought into or taken out of Australia. This requirement is restricted to "physical currency", which AUSTRAC has defined as being any coin or printed note of Australia or a foreign country that is designated as legal tender, and is circulated, customarily used and accepted as a medium of exchange in the country of issue. Although market commentary indicates that some governments have created or are attempting to issue official cryptocurrencies, the intangible nature of cryptocurrency remains a bar to cryptocurrency being captured by declaration obligations under the AML/CTF Act for the time being.

It should be noted that the AML/CTF Act was amended to address some aspects of cryptocurrency transfer and exchange; however, this amendment did not see the scope of AML/CTF regulation widen the border restrictions. At the time of writing, there appears to be no indication that any such further amendment to include border restrictions is being contemplated.

Reporting requirements

The AML/CTF Act imposes obligations on entities that provide certain "designated services" with an Australian connection. Generally, the AML/CTF Act applies to any entity that engages in financial services or credit (consumer or business) activities in Australia, including the provision of DCE services. These obligations include record-keeping and reporting requirements.

For example, the AML/CTF Rules outline reportable details for matters including, but not limited to, threshold transaction reports (**TTRs**). TTRs will be required to be submitted where transactions over A\$10,000 have occurred. Reportable information includes, among other details, the denomination or code of the digital currency and the value of digital currency expressed in Australian dollars (if known), a description of the digital currency including details of the backing asset or thing (if known), the Internet Protocol address information, email address, mobile phone and social media identifiers of the payee and recipient, name of the recipient, address and date of birth of the recipient (if known), and the unique identifiers relating to the digital currency wallet of the payee and recipient as well as the unique device identifiers of the payee and recipient.

In April 2016, the Report on the Statutory Review of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 and Associated Rules and Regulations (AML/ CTF Report), which contained 84 recommendations to improve Australia's AML/CTF regime, was released. The AML/CTF Report contemplated two phases of consultation and

implementation, with Phase 1 including priority projects completed in 2017, while Phase 2 progresses major, long-term reforms. These reforms should, among other things, clarify record-keeping requirements and reporting obligations for reporting entities.

Estate planning and testamentary succession

To date, there has been no explicit regulation or case law surrounding the treatment of cryptocurrency in Australian succession law. Generally, if estate plans do not cater for the specific nature of cryptocurrency and steps are not taken to ensure executors can access a deceased's cryptocurrency (e.g., by accessing the private key), it may not pass to the beneficiaries.

A will should be drafted to give the executor authority to deal with digital assets. It may be helpful to select an executor with some knowledge of or familiarity with cryptocurrencies. As cryptocurrencies are generally held anonymously, a will should also establish the existence of the cryptocurrency as an asset to be distributed to beneficiaries. A method must also be established to ensure passwords to digital wallets and external drives storing cryptocurrency are accessible by a trusted representative. Unlike a bank account which can be frozen upon death, anyone can access a digital wallet, so care should be taken to ensure external drives and passwords are not easily accessible on the face of the will. This may include providing a memorandum of passwords and accounts to the executor to be placed in a safe custody facility which remains unopened until a will is called upon.

There may also be tax implications arising for the beneficiaries of cryptocurrencies, which are similar to the tax implications for cryptocurrency holders. See "Taxation" above for further details.



Peter Reeves

Tel: +61 2 9263 4290 / Email: preeves@gtlaw.com.au

Peter is a partner in Gilbert + Tobin's Corporate Advisory group and leads the Fintech practice at G+T. He is an expert and market-leading practitioner in fintech and financial services regulation. Peter advises domestic and offshore corporates, financial institutions, funds, managers and other market participants in relation to establishing, structuring and operating financial services sector businesses in Australia. He also advises across a range of issues relevant to the fintech and digital sectors, including platform structuring and establishment, payments, blockchain solutions and digital asset strategies.



Emily Shen

Tel: +61 2 9263 4402 / Email: eshen@gtlaw.com.au

Emily is a lawyer in Gilbert + Tobin's Corporate Advisory group with a focus on Australian financial services regulation, funds management and fintech. She has been involved in advising a range of clients across the financial services, fintech and digital sectors on issues including platform and fund establishment, structuring tokenisation deployments, and implementing payment and blockchain solutions.

Gilbert + Tobin

Level 35, Tower Two, International Towers Sydney, 200 Barangaroo Avenue, Barangaroo, Sydney NSW 2000, Australia Tel: +61 2 9263 4000 / URL: www.gtlaw.com.au

www.globallegalinsights.com

Other titles in the **Global Legal Insights** series include:

Al, Machine Learning & Big Data Banking Regulation Bribery & Corruption Cartels Corporate Tax Employment & Labour Law Energy Fintech Fund Finance Initial Public Offerings International Arbitration Litigation & Dispute Resolution Merger Control Mergers & Acquisitions Pricing & Reimbursement

