

# AMX

Herzlich Willkommen zum Webinar



# Willkommen

Smartsheet Early

Adopter-Programm (EAP)

Schneller innovativ, immer einen Schritt  
voraus

3. März 2026

# Legal

Certain information set forth in this presentation may be “forward-looking information.” Except for statements of historical fact, information contained herein may constitute forward-looking statements. Forward-looking statements are not guarantees of future performance and undue reliance should not be placed on them.

Such forward-looking statements necessarily involve known and unknown risks and uncertainties, many of which are and will be described in Smartsheet’s filings with the US Securities and Exchange Commission, and these risks and uncertainties may cause actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. Although forward-looking statements contained herein are based upon what Smartsheet management believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Smartsheet undertakes no obligation to update forward-looking statements except as required by law.

This presentation is proprietary to Smartsheet and the content herein is confidential and intended for permitted internal use only. This content shall not be disclosed to any third party that is not under an obligation of confidentiality to Smartsheet.

Smartsheet is a registered trademark of Smartsheet Inc. The names and logos of actual companies and products used in this presentation are the trademarks of their respective owners and no endorsement or affiliation is implied by their use.



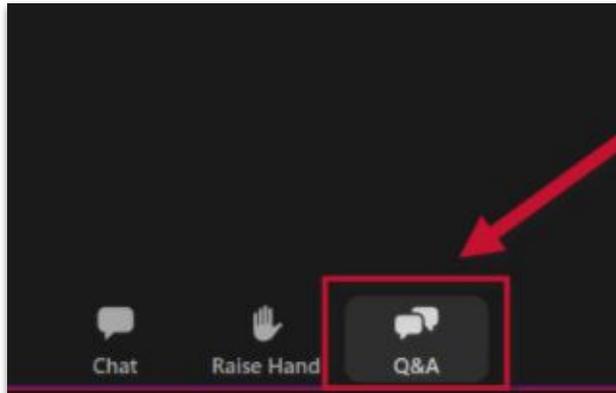
# Agenda

---

- 01 Einstieg: Vorstellung AMX (10 min)
- 02 Was ist das Smartsheet Early Adopter Program und wie kann ich teilnehmen? (20 min)
- 03 Praxisbeispiele (20 min)
- 04 Q&A und Abschluss (10 min)

# Webinar Tool: Fragen

---



## Frage & Antwort

Am Ende dieses Webinars werden wir eine Q&A-Session durchführen, in der Sie Ihre Fragen stellen können.

Sollten wir Ihre Frage nicht beantworten können, werden wir Ihnen nach dem Event eine Antwort zukommen lassen.



1



**Einstieg:  
Vorstellung  
AMX**



**Christiane Schmitz**  
Senior Solutions Consultant



# AMX: Innovation leader

## Identity



Experts in customized software solutions

**9+** years of experience in the SaaS industry

Spread across

**16+**

Languages

**9+** Cities

Throughout EU

Trusted by

**200+**

Companies in Europe

## Offer

Subscriptions



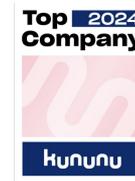
Solution Building



Trainings



## Awards





# 2



**Was ist das Smartsheet  
Early Adopter Program und  
wie kann ich teilnehmen?**

# Was ist das Early Adopter Program?

---

## 1. Zweck:

Exklusiver, frühzeitiger Zugriff auf neue Smartsheet-Funktionen vor öffentlicher Veröffentlichung

## 2. Wer kann teilnehmen?

Nutzer mit [Business](#), [Enterprise](#) oder [Advanced Work Management](#) Smartsheet Abonnement, die sich zum Programm anmelden

# Was ist das Early Adopter Program?

---

## Vorteile für Teilnehmer:

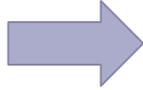
- **Frühzugriff** auf neue Features vor Release
- Teilnahme an exklusiven **EAP-Webinaren** und **Community-Gruppen**
- Möglichkeit, **Feedback** zu geben und so Produktentwicklung zu beeinflussen
- Zugang zu einem **EAP Member Hub** mit Ressourcen
- Zugang zu exklusiven Smartsheet Webinaren

## Erwartungen:

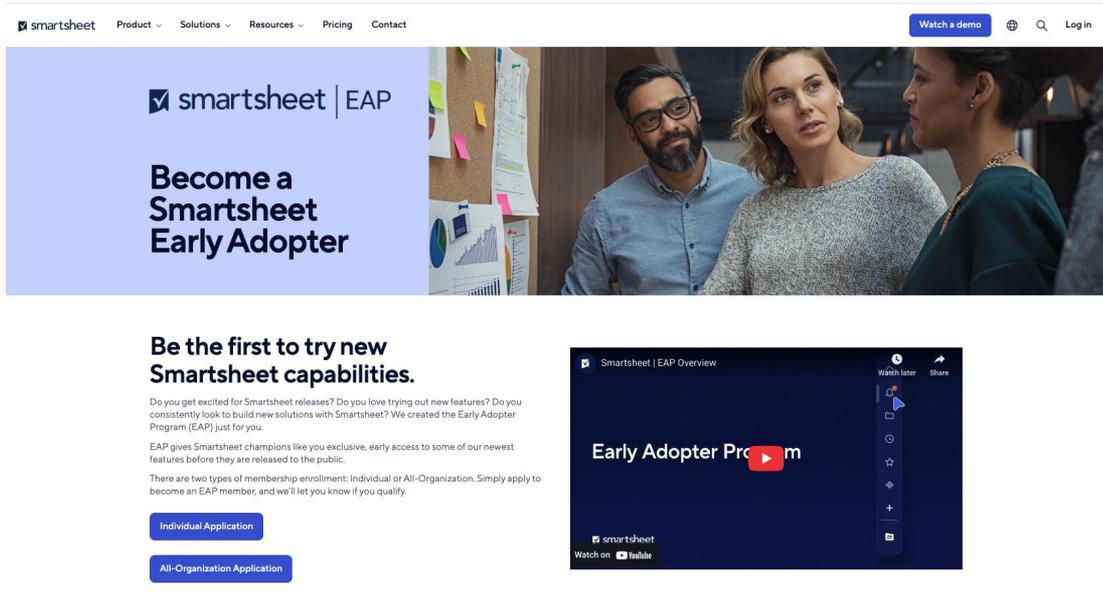
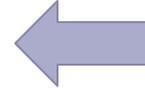
- Funktionen testen und **Feedback** liefern
- Teilnahme ist **vertraulich** (NDA/Vertraulichkeit)
- Das Feedback geht direkt und das Produktentwicklerteam und dient der Verbesserung der Features vor dem offiziellen Release

# Link zur Anmeldung

Anmeldung hier:



[Become a Smartsheet Early Adopter](#)



The screenshot shows the Smartsheet website's Early Adopter Program (EAP) page. At the top, there is a navigation bar with links for Product, Solutions, Resources, Pricing, and Contact, along with a 'Watch a demo' button and search/login options. The main header features the Smartsheet logo and 'EAP' text, followed by the headline 'Become a Smartsheet Early Adopter' and a background image of three people in an office setting. Below this, a sub-headline reads 'Be the first to try new Smartsheet capabilities.' The text describes the EAP program, stating that it provides exclusive access to new features before they are released to the public. It also mentions that there are two types of membership enrollment: Individual or All-Organization. At the bottom of the page, there are two buttons: 'Individual Application' and 'All-Organization Application'. A video player is embedded on the right side of the page, showing a video titled 'Early Adopter Program' with a play button icon.



# Individuelle Teilnahme am EAP

smartsheet Product Solutions Resources Pricing Contact

Watch a demo

## Early Adopter Program: Individual Enrollment

An opportunity for eligible customers to gain exclusive, early access to some of our new capabilities.

### Requirements to join the program:

- Licensed user on a Business, Enterprise, or Premier plan
- Apply using the primary email (typically your work email address) associated with your Smartsheet license
- Not using an ISP email domain (@gmail.com, @hotmail.com, etc.)
- A willingness to try out early access features and provide us feedback via form!

Please note:

- EAP content is supported in English and is not translated into other languages.
- The EAP is available to licensed users on the following plans:
  - Commercial U.S. (Default Smartsheet plan)
  - Smartsheet Regions EU
  - Smartsheet Regions AU

The EAP is currently not available to users on Smartsheet Gov plans

### Benefits of joining the program:

- Early access to some production-grade features
- Exclusive EAP Member Hub with feature resources
- An opportunity to shape the product roadmap and feature design through feedback

To learn more, visit [www.smartsheet.com/eap](http://www.smartsheet.com/eap).

First Name \* Last Name \*

Work Email Address @ \* Job Title \*

Industry \*

Select Industry..\*

### Terms and Conditions

By enrolling in the Early Adopter Program, you further agree to inform such licensed users of any rights or obligations contained herein.

Smartsheet reserves the right to revise this EAP Agreement by publishing a revised version on Smartsheet's website, which will be effective five (5) days after posting. Continued use of the EAP Features after the effective date of revision will constitute your acceptance of the revised EAP Agreement.

1. **EAP Features:** In connection with your participation in the Early Adopter Program, Smartsheet grants you a limited, non-transferable license to use certain functions, operations, and features that are integrated or embedded into the subscription-based online services and applications provisioned or controlled by Smartsheet ("Subscription Services") but are not generally or publicly available ("EAP Features"). Upon acceptance of this EAP Agreement, Smartsheet will make the EAP Features available to you for your internal evaluation purposes and pursuant to Smartsheet's [Acceptable Use Policy](#). You acknowledge and agree that EAP Features (including the processing of EAP Content): (a) are NOT part of the Subscription Services for purposes of the agreement governing your use of the Subscription Services ("Services Agreement"), provided however that EAP Features do constitute Smartsheet "Confidential Information" under the Services Agreement and shall be treated accordingly; and (b) are provided "as is" without any warranty, support, maintenance, or other obligation of any kind and used at your sole risk and responsibility.

2. **EAP Content:** EAP Features are integrated or embedded in the Subscription Services and by extension any data, file attachments, text, images, reports, personal information, or other content uploaded or submitted to the Subscription Services that is accessed or used by the EAP Features is "EAP Content." You represent and warrant that you have all rights, permissions, and consents necessary for you to: (a) upload and submit EAP

- I have read and agree to the Terms and Conditions \*
- I acknowledge that I am the owner of this Smartsheet license and am not signing up on behalf of anyone else \*

Our [Privacy Policy](#) describes how we process your personal data.

Apply to be an EAP Member

## Individuelle Registrierung mit Smartsheet Account

Sie sind **Nutzer** einer Business, Enterprise oder Advanced Work Management Subscription

# Teilnahme der Gesamtorganisation am EAP

## Early Adopter Program: All-Organization Enrollment

An opportunity to enroll all licensed users in your organization into the Early Adopter Program to gain exclusive, early access to some of our new capabilities.

### Requirements to enroll the organization into the program:

- Have System Admin privileges on your account
  - Licensed user on a Business, Enterprise, or Premier plan
  - Apply using the primary email (typically your work email address) associated with your Smartsheet license
  - Not using an ISP email domain (@gmail.com, @hotmail.com, etc.)
  - A willingness to try out early access features and provide us feedback via form!
- Please note:
- EAP content is supported in English and is not translated into other languages.
  - The EAP is available to licensed users on the following plans:
    - Commercial U.S. (Default Smartsheet plan)
    - Smartsheet Regions EU
    - Smartsheet Regions AU

The EAP is currently not available to users on Smartsheet Gov plans

### Benefits of joining the program:

- Early access to some production-grade features
- Exclusive EAP Member Hub with feature releases
- An opportunity to shape the product roadmap and feature design through feedback

To learn more, visit [www.smartsheet.com/eap](http://www.smartsheet.com/eap).

First Name \*

Last Name \*

Work Email Address @ \*

Job Title \*

Industry \*

Select Industry... \*

### Terms and Conditions

By checking the box and clicking submit or using the EAP Features (as defined herein), you agree to participate in Smartsheet's Early Adopter Program under the following terms and conditions ("EAP Agreement"). "You" means the entity you represent in accepting this EAP Agreement or, if that does not apply, you individually. If you are accepting on behalf of another entity, you represent and warrant that: (i) you have full legal authority to bind such entity to this EAP Agreement; (ii) you have read and understand this EAP Agreement; and (iii) you agree to this EAP Agreement on behalf of the entity that you represent. If you are enrolling other licensed users into the Early Adopter Program, you further agree to inform such licensed users of any rights or obligations contained herein.

Smartsheet reserves the right to revise this EAP Agreement by publishing a revised version on Smartsheet's website, which will be effective five (5) days after posting. Continued use of the EAP Features after the effective date of revision will constitute your acceptance of the revised EAP Agreement.

**1. EAP Features:** In connection with your participation in the Early Adopter Program, Smartsheet grants you a limited, non-transferable license to use certain functions, operations, and features that are integrated or embedded into the subscription-based online services and applications provisioned or controlled by Smartsheet ("Subscription Services") but are not generally or publicly available ("EAP Features"). Upon acceptance of this EAP Agreement, Smartsheet will make the EAP Features available to you for your internal evaluation purposes and pursuant to Smartsheet's [Acceptable Use Policy](#). You acknowledge and agree that EAP Features (including the processing of EAP Content) (a) are NOT part of the Subscription Services for purposes of the agreement governing your use of the Subscription Services ("Services Agreement"), provided however that EAP Features do constitute Smartsheet "Confidential Information" under the Services Agreement and shall be treated accordingly, and (b) are provided "as is" without any warranty, support, maintenance, or

I have read and agree to the Terms and Conditions \*

I acknowledge that I am a System Administrator of this Smartsheet plan and I am signing up all licensed users in our account to participate in the Early Adopter Program. \*

Our [Privacy Policy](#) describes how we process your personal data.

[Apply to be an EAP Member](#)

## Organisationsweite Registrierung mit Smartsheet Account

Sie sind **Systemadmin** einer Business, Enterprise oder Advanced Work Management Subscription

# Smartsheet EAP Insights & Hub

## E-Mail Zusammenfassungen

- Zeigt die momentan aktiven Features sowie
- die anstehenden, kommenden Features
- Link zum Member Hub und Kontaktadresse enthalten

→ Guter Überblick

## EAP Member Hub

- Dashboard mit allen Informationen rund um die Features
- Hilfreiche Links und Quick-Start-Guides

The screenshot shows an email from Smartsheet titled "Smartsheet EAP Insights". At the top right, it says "EARLY ADOPTER PROGRAM". Below the title is a purple button that says "Explore the EAP Member Hub". The email is addressed to "Hi Christiane," and thanks the recipient for being part of the Smartsheet Early Adopter Program. It provides a list of current features and a link to the Member Hub for more information and feedback. A note mentions that some features are released based on plan type or organization. The email is divided into sections: "Currently in EAP" with a list of features, "Upcoming" with a list of future features, and "Important notes" with several bullet points regarding language support, feature availability, and release schedules. At the bottom, there is a purple button for "EAP Member Hub" with a note to bookmark it, and a section titled "Join the conversation" with a link to "IR EAP Feedback".



3



Praxisbeispiele

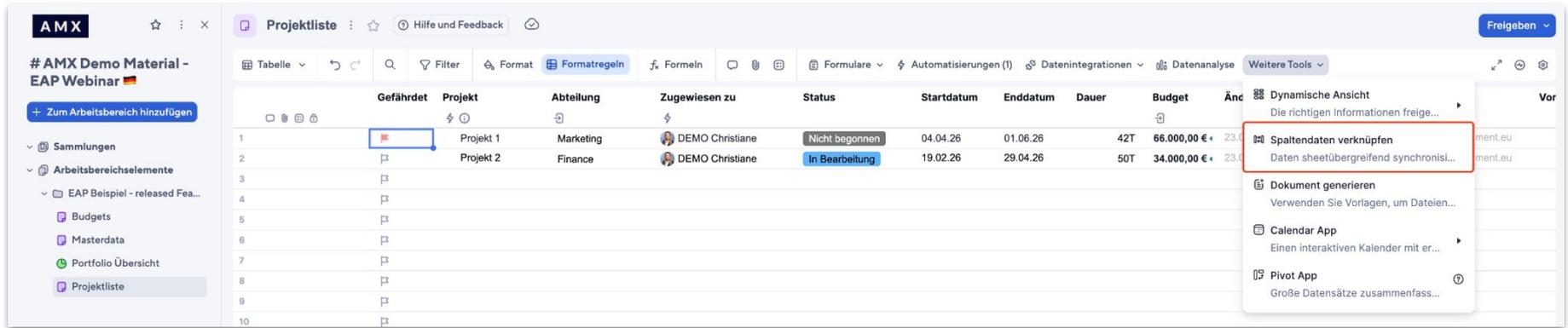
# Beispiel: Dynamisches Dropdown

The screenshot displays the AMX software interface. On the left, a sidebar shows a navigation menu with 'Projektliste' selected. The main area features a table titled 'Projektliste' with columns: 'Gefährdet', 'Projekt', 'Abteilung', 'Zugewiesen zu', 'Status', 'Startdatum', 'Enddatum', 'Dauer', 'Budget', 'Änderungsdatum', and 'Geändert von'. The table contains two rows of data. A 'Formatregeln' dialog box is open over the 'Abteilung' column, showing configuration options for a dropdown list. A red box highlights the 'Link to another sheet' section, which is set to 'Masterdata' and 'A1 Abteilungen'. The 'Apply' button is visible at the bottom of the dialog.

Gefährdet	Projekt	Abteilung	Zugewiesen zu	Status	Startdatum	Enddatum	Dauer	Budget	Änderungsdatum	Geändert von	Vor
	Projekt 1			Nicht begonnen	04.04.26	01.06.26	42T	66.000,00 €	23.02.26 16:24	demo.christiane@agilemanagement.eu	
	Projekt 2			In Bearbeitung	19.02.26	29.04.26	50T	34.000,00 €	23.02.26 16:16	demo.christiane@agilemanagement.eu	

- Drop Down Optionen können automatisch aus einer Masterliste gespeist werden  
(released in den letzten 6 Monaten)

# Beispiel: Verknüpfung von Spaltendaten



The screenshot shows a software interface with a table titled 'Projektliste'. The table has columns for 'Gefährdet', 'Projekt', 'Abteilung', 'Zugewiesen zu', 'Status', 'Startdatum', 'Enddatum', 'Dauer', 'Budget', and 'Änd'. A context menu is open over the 'Projekt' column, with the option 'Spaltendaten verknüpfen' highlighted. The menu also includes options like 'Dynamische Ansicht', 'Dokument generieren', 'Calendar App', and 'Pivot App'.

	Gefährdet	Projekt	Abteilung	Zugewiesen zu	Status	Startdatum	Enddatum	Dauer	Budget	Änd	Vor
1	🚩	Projekt 1	Marketing	DEMO Christiane	Nicht begonnen	04.04.26	01.06.26	42T	66.000,00 €	23.0	
2	🚩	Projekt 2	Finance	DEMO Christiane	In Bearbeitung	19.02.26	29.04.26	50T	34.000,00 €	23.0	
3	🚩										
4	🚩										
5	🚩										
6	🚩										
7	🚩										
8	🚩										
9	🚩										
10	🚩										

- Spaltendaten aus anderen Blättern können mit wenigen Klicks verbunden werden  
(released in den letzten 6 Monaten)

# Beispiel: EAP als Entscheidungshilfe

Ziel: Fundierte Entscheidung, ob Smartsheet Mehrwert für zukünftigen Use Case bringt

## IT-Leitung nutzt Smartsheet zum Projektmanagement und evaluiert, ob es als Szenarioplanungstool eignet

- Teilnahme am EAP, Frühzeitiges Testen ausgewählter Funktionen "Scenario Planning"
- Bewertung von Nutzen, Akzeptanz und Mehrwert im realen Arbeitsalltag

### Vorteile:

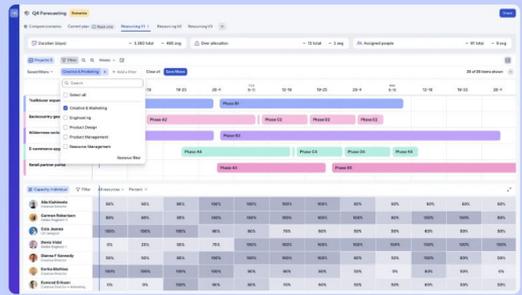
- Risikofreies Testen vor Investitionsentscheidung
- Datengestützte Argumentation gegenüber Management
- Höhere Akzeptanz durch frühzeitige Einbindung der Fachbereiche

## Wichtige Rahmenbedingungen

- Im Memberhub prüfen, ob die EAP Funktion für die derzeitige Lizenzierung vorhanden ist

**Scenario Planning (coming soon)**  
Explore what-if scenarios, share options, and choose the best path forward without touching live project data.

[Learn more](#)



The screenshot displays the Smartsheet Scenario Planning tool interface. It features a Gantt chart at the top with colored bars representing different project phases (Phase 01 to Phase 04) across a timeline from 10:00 to 19:00. Below the chart is a data table with columns for various project metrics and rows for different project components. The table includes a 'Scenario' column and a 'Value' column, with data points ranging from 0% to 100%.



# 4



Q&A und Abschluss



***Stellen Sie Ihre Frage(n) im Chat***



# Entdecken & Engagieren

Scannen und entdecken

Mehr über uns erfahren



Folgen Sie uns auf LinkedIn



Wir senden Ihnen eine E-Mail mit:

- einem Link zur Aufzeichnung
- einem Registrierungslink für eine 15-minütige kostenlose AMX-Beratung zu Ihren spezifischen Anforderungen

**Vielen Dank.**

# Vielen Dank!

