AMX

Herzlich Willkommen zum Webinar

Willkommen

Smartsheet Early Adopter-Programm (EAP)

Schneller innovativ, immer einen Schritt voraus

3. März 2026

AMX

Legal

Certain information set forth in this presentation may be “forward-looking information.” Except for statements of historical fact, information contained herein may constitute forward-looking statements. Forward-looking statements are not guarantees of future performance and undue reliance should not be placed on them.

Such forward-looking statements necessarily involve known and unknown risks and uncertainties, many of which are and will be described in Smartsheet’s filings with the US Securities and Exchange Commission, and these risks and uncertainties may cause actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. Although forward-looking statements contained herein are based upon what Smartsheet management believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Smartsheet undertakes no obligation to update forward-looking statements except as required by law.

This presentation is proprietary to Smartsheet and the content herein is confidential and intended for permitted internal use only. This content shall not be disclosed to any third party that is not under an obligation of confidentiality to Smartsheet.

Smartsheet is a registered trademark of Smartsheet Inc. The names and logos of actual companies and products used in this presentation are the trademarks of their respective owners and no endorsement or affiliation is implied by their use.

Agenda

01 Einstieg: Vorstellung AMX (10 min)

02 Was ist das Smartsheet Early Adopter Program und wie kann ich teilnehmen? (20 min)

03 Praxisbeispiele (20 min)

04 Q&A und Abschluss (10 min)

Webinar Tool: Fragen

Frage & Antwort

Am Ende dieses Webinars werden wir eine Q&A-Session durchführen, in der Sie Ihre Fragen stellen können.

Sollten wir Ihre Frage nicht beantworten können, werden wir Ihnen nach dem Event eine Antwort zukommen lassen.

1

Einstieg: Vorstellung AMX

Christiane Schmitz

Senior Solutions Consultant

AMX

AMX: Innovation leader

Identity

Experts in customized software solutions

9+ years of experience in the SaaS industry

Spread across

16+ Languages

9+ Cities Throughout EU

Trusted by

200+

Companies in Europe

Offer

Subscriptions

Solution Building

Trainings

Awards

FT FINANCIAL TIMES
statista
1000 EUROPE'S FASTEST GROWING COMPANIES

Top 2024 Company
kununu

BEST OF CONSULTING MITTELSTAND 2022
Wirtschafts Woche

BEST OF CONSULTING 2025
FEMALE CONSULTANTS 2. PLATZ
AMX Consulting
Wirtschafts Woche

FOCUS
WACHSTUMS-CHAMPION 2026
statista

2020 2021 2023
smartsheet aligned
Partner of the Year
EMEA

2023
smartsheet aligned
Partner Win of the Year
EMEA

2025
Smartsheet Aligned
EMEA
Demand Generation Champion

2

Was ist das Smartsheet Early Adopter Program und wie kann ich teilnehmen?

Was ist das Early Adopter Program?

1. Zweck:

Exklusiver, frühzeitiger Zugriff auf neue Smartsheet-Funktionen vor öffentlicher Veröffentlichung

2. Wer kann teilnehmen?

Nutzer mit Business, Enterprise oder Advanced Work Management Smartsheet Abonnement, die sich zum Programm anmelden

Was ist das Early Adopter Program?

Vorteile für Teilnehmer:

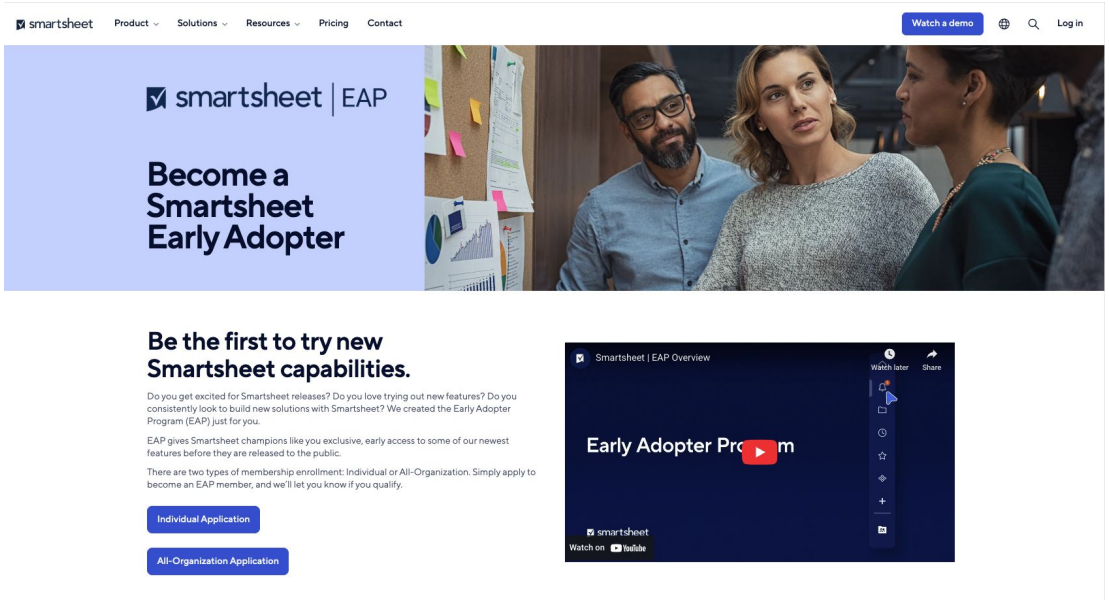
- **Frühzugriff** auf neue Features vor Release
- Teilnahme an exklusiven **EAP-Webinaren** und **Community-Gruppen**
- Möglichkeit, **Feedback** zu geben und so Produktentwicklung zu beeinflussen
- Zugang zu einem **EAP Member Hub** mit Ressourcen
- Zugang zu exklusiven Smartsheet Webinaren

Erwartungen:

- Funktionen testen und **Feedback** liefern
- Teilnahme ist **vertraulich** (NDA/Vertraulichkeit)
- Das Feedback geht direkt und das Produktentwicklerteam und dient der Verbesserung der Features vor dem offiziellen Release

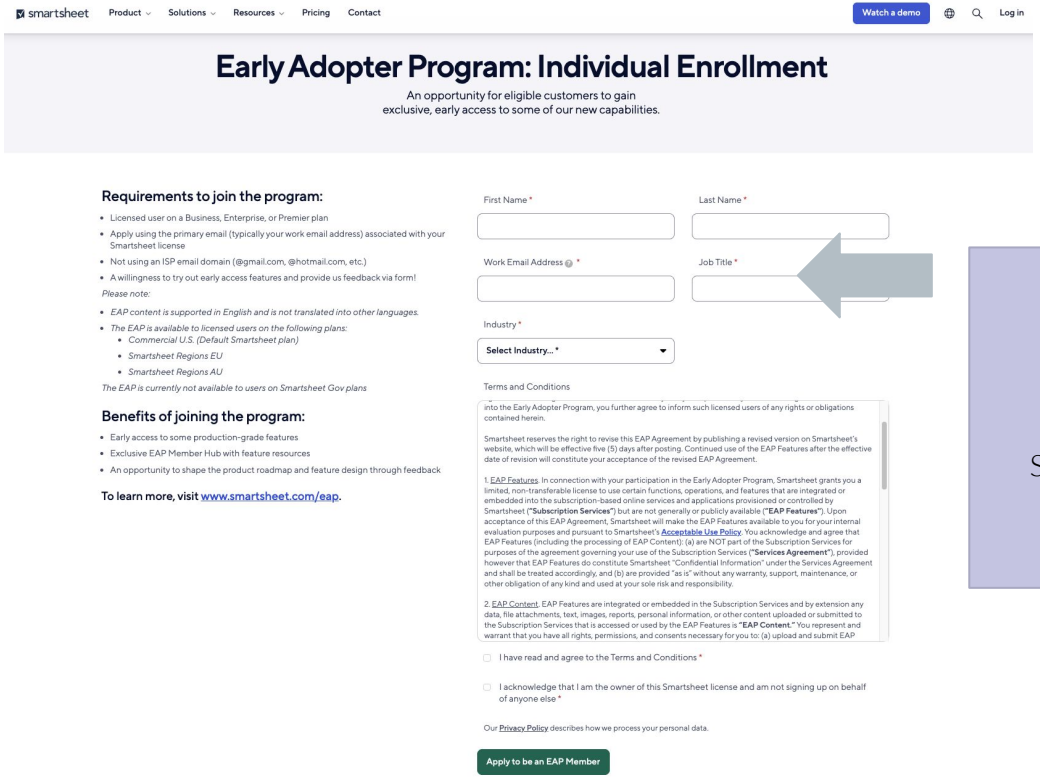
Link zur Anmeldung

Anmeldung hier: [Become a Smartsheet Early Adopter]



AMX

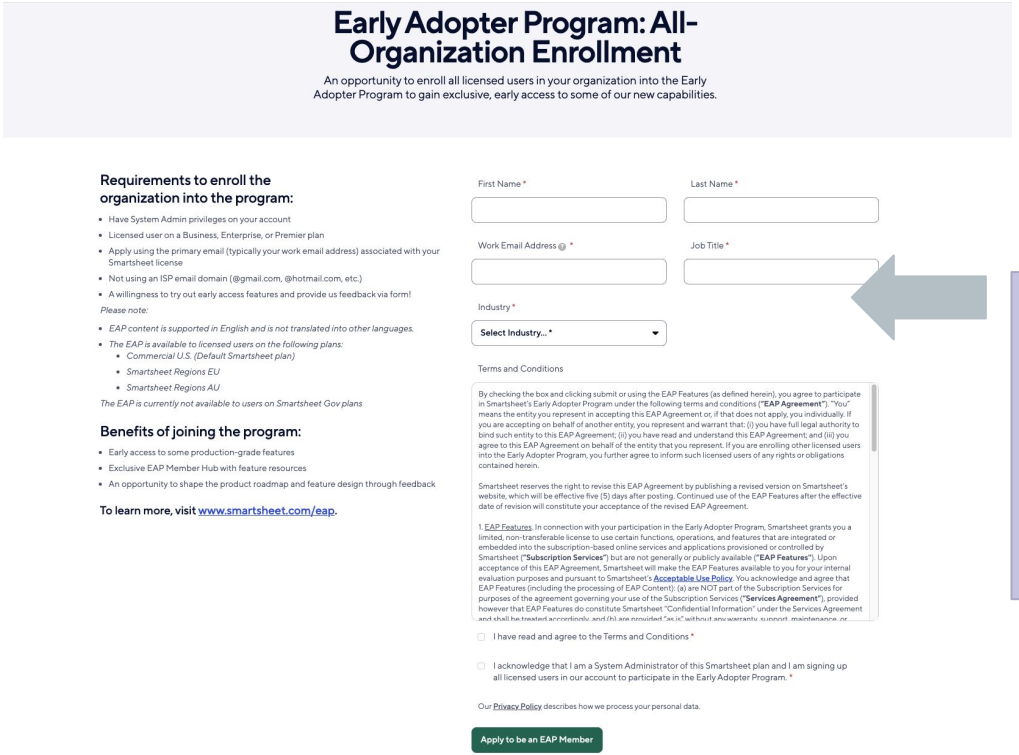
Individuelle Teilnahme am EAP



Individuelle Registrierung mit Smartsheet Account

Sie sind **Nutzer** einer Business, Enterprise oder Advanced Work Management Subscription

Teilnahme der Gesamtorganisation am EAP



Early Adopter Program: All-Organization Enrollment

An opportunity to enroll all licensed users in your organization into the Early Adopter Program to gain exclusive, early access to some of our new capabilities.

Requirements to enroll the organization into the program:

- Have System Admin privileges on your account
- Licensed user on a Business, Enterprise, or Premier plan
- Apply using the primary email (typically your work email address) associated with your Smartsheet license
- Not using an ISP email domain (@gmail.com, @hotmail.com, etc.)
- A willingness to try out early access features and provide us feedback via form!

Please note:

- *EAP content is supported in English and is not translated into other languages.*
- *The EAP is available to licensed users on the following plans:*
  - *Commercial U.S. (Default Smartsheet plan)*
  - *Smartsheet Regions EU*
  - *Smartsheet Regions AU*

The EAP is currently not available to users on Smartsheet Gov plans

Benefits of joining the program:

- Early access to some production-grade features
- Exclusive EAP Member Hub with feature resources
- An opportunity to shape the product roadmap and feature design through feedback

To learn more, visit www.smartsheet.com/eap.

First Name *

Last Name *

Work Email Address *

Job Title *

Industry *

Select Industry... *

Terms and Conditions

By checking the box and clicking submit or using the EAP Features (as defined herein), you agree to participate in Smartsheet's Early Adopter Program under the following terms and conditions ("**EAP Agreement**"). "You" means the entity you represent in accepting this EAP Agreement or, if that does not apply, you individually. If you are accepting on behalf of another entity, you represent and warrant that: (i) you have full legal authority to bind such entity to this EAP Agreement; (ii) you have read and understand this EAP Agreement; and (iii) you agree to this EAP Agreement on behalf of the entity that you represent. If you are enrolling other licensed users into the Early Adopter Program, you further agree to inform such licensed users of any rights or obligations contained herein.

Smartsheet reserves the right to revise this EAP Agreement by publishing a revised version on Smartsheet's website, which will be effective five (5) days after posting. Continued use of the EAP Features after the effective date of revision will constitute your acceptance of the revised EAP Agreement.

1. EAP Features. In connection with your participation in the Early Adopter Program, Smartsheet grants you a limited, non-transferable license to use certain functions, operations, and features that are integrated or embedded into the subscription-based online services and applications provisioned or controlled by Smartsheet ("**Subscription Services**") but are not generally or publicly available ("**EAP Features**"). Upon acceptance of this EAP Agreement, Smartsheet will make the EAP Features available to you for your internal evaluation purposes and pursuant to Smartsheet's Acceptable Use Policy. You acknowledge and agree that EAP Features (including the processing of EAP Content): (a) are NOT part of the Subscription Services for purposes of the agreement governing your use of the Subscription Services ("**Services Agreement**"), provided however that EAP Features do constitute Smartsheet "Confidential Information" under the Services Agreement and shall be treated accordingly, and (b) are provided "as is" without any warranty, support, maintenance or

I have read and agree to the Terms and Conditions *

I acknowledge that I am a System Administrator of this Smartsheet plan and I am signing up all licensed users in our account to participate in the Early Adopter Program. *

Our Privacy Policy describes how we process your personal data.

Apply to be an EAP Member

Organisationsweite Registrierung mit Smartsheet Account

Sie sind **Systemadmin** einer Business, Enterprise oder Advanced Work Management Subscription

Smartsheet EAP Insights & Hub

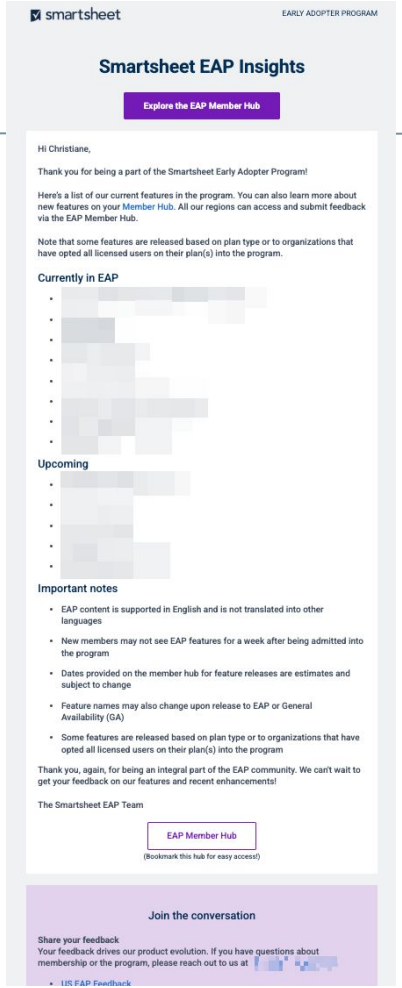
E-Mail Zusammenfassungen

- Zeigt die momentan aktiven Features sowie
- die anstehenden, kommenden Features
- Link zum Member Hub und Kontaktadresse enthalten

→ Guter Überblick

EAP Member Hub

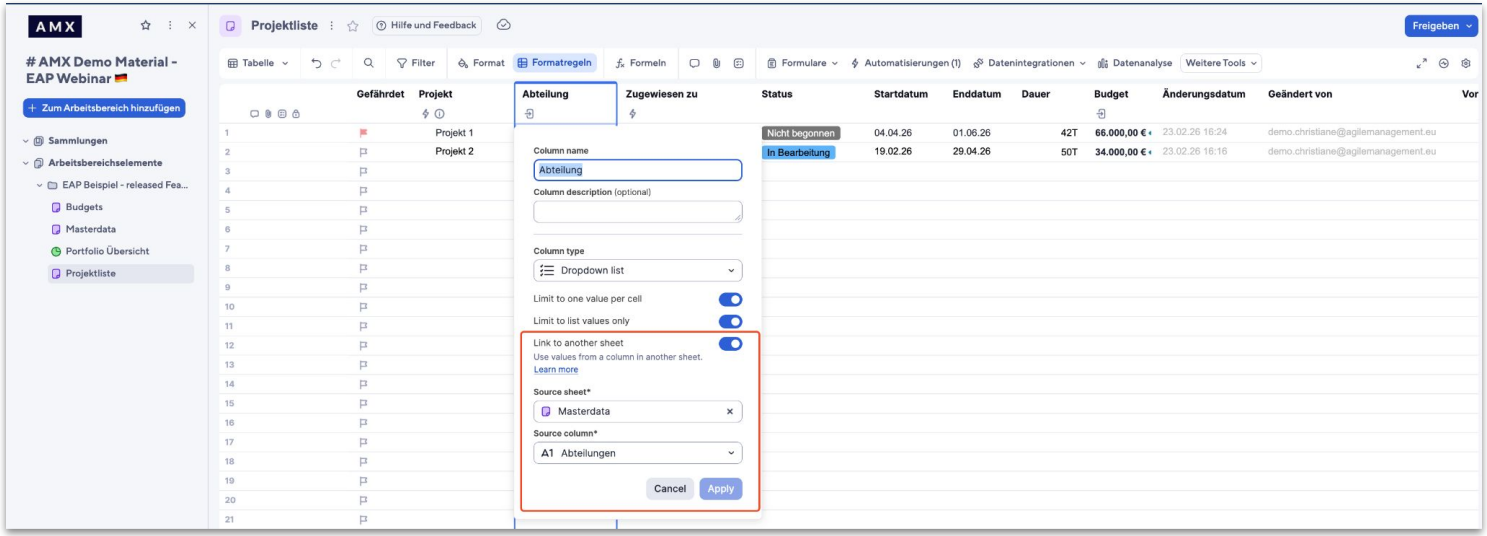
- Dashboard mit allen Informationen rund um die Features
- Hilfreiche Links und Quick-Start-Guides



3

Praxisbeispiele

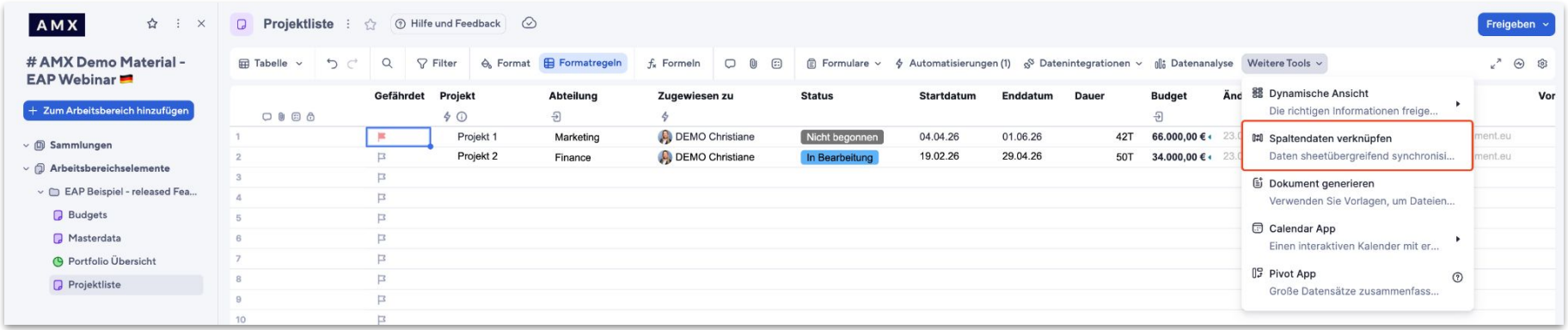
Beispiel: Dynamisches Dropdown



- Drop Down Optionen können automatisch aus einer Masterliste gespeist werden

  (released in den letzten 6 Monaten)

Beispiel: Verknüpfung von Spaltendaten



- Spaltendaten aus anderen Blättern können mit wenigen Klicks verbunden werden

  (released in den letzten 6 Monaten)

Beispiel: EAP als Entscheidungshilfe

Ziel: Fundierte Entscheidung, ob Smartsheet Mehrwert für zukünftigen Use Case bringt

IT-Leitung nutzt Smartsheet zum Projektmanagement und evaluiert, ob es als Szenarioplanungstool eignet

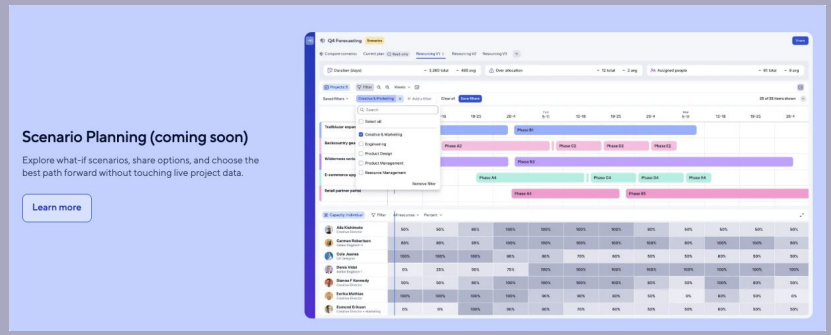
- Teilnahme am EAP, Frühzeitiges Testen ausgewählter Funktionen “Scenario Planning”
- Bewertung von Nutzen, Akzeptanz und Mehrwert im realen Arbeitsalltag

Vorteile:

- Risikofreies Testen vor Investitionsentscheidung
- Datengestützte Argumentation gegenüber Management
- Höhere Akzeptanz durch frühzeitige Einbindung der Fachbereiche

Wichtige Rahmenbedingungen

- Im Memberhub prüfen, ob die EAP Funktion für die derzeitige Lizenzierung vorhanden ist



4

Q&A und Abschluss

Stellen Sie Ihre Frage(n) im Chat

smartsheet

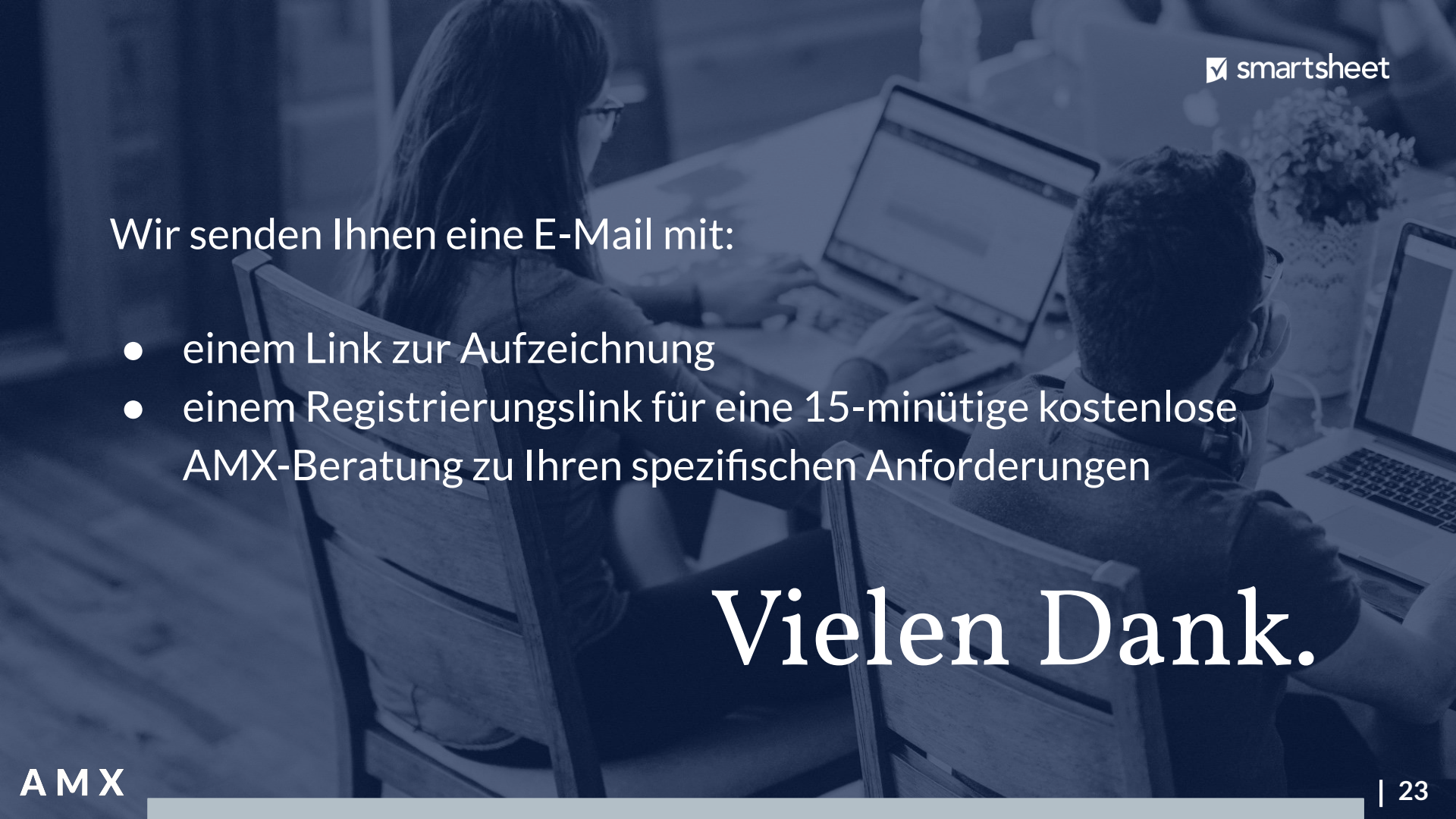
Entdecken & Engagieren

Scannen und entdecken

Mehr über uns erfahren

Folgen Sie uns auf LinkedIn

AMX



Wir senden Ihnen eine E-Mail mit:

- einem Link zur Aufzeichnung
- einem Registrierungslink für eine 15-minütige kostenlose AMX-Beratung zu Ihren spezifischen Anforderungen

Vielen Dank.

Vielen Dank!

AMX